



Agenda Item No. _____

File Code No. 340.08

CITY OF SANTA BARBARA

COUNCIL AGENDA REPORT

AGENDA DATE: November 15, 2011

TO: Mayor and Councilmembers

FROM: Facilities Division, Waterfront Department

SUBJECT: Waive Formal Bid Requirements And Authorize A Purchase Order For Trionic Corporation Dock Boxes

RECOMMENDATION:

That Council find it in the City's best interest to waive the formal bid process, as authorized by Municipal Code Section 4.52.070 (L), and authorize the General Services Manager to issue a purchase order to Trionic Corporation, as the most favorable source for providing the City with 155 standardized dock boxes for the Waterfront Department's Marina Three, in an amount not to exceed \$56,000.

DISCUSSION:

The Waterfront Department provides storage for slipholders in the form of dock boxes at each slip. Marinas Three and Four were reconstructed in 1983/84 after severe storm damage. The reconstructed docks were provided with fiberglass dock boxes by a company that is no longer in business. A majority of the dock boxes have deteriorated significantly and/or been damaged by boats.

In 2009, staff received samples of dock boxes from four different suppliers. The sample dock boxes were installed at various locations and tested by staff and boaters with the goal of selecting a new standardized dock box for all slips in Marinas Three and Four. The most durable and least expensive dock boxes were made out of plastic and provided by Trionic Corporation. Staff purchased 80 dock boxes in 2009 and again in 2010 from Trionic Corporation, completing replacement of all the dock boxes in Marina Four. By standardizing the dock boxes, staff has increased the number of installations from two to five dock boxes a day.

Staff plans to install 155 dock boxes in Marina Three over the next two years. Trionic Corporation has provided a quote for the dock boxes in an amount not to exceed \$56,000, including freight. The price has increased from \$288 to \$292 per dock box, a nominal increase, which still makes the price very competitive compared to the quoted prices for the other dock boxes in 2009. The dock boxes have proven to be very durable and resistant to frequent impacts from boaters attempting to dock.

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Financial Information:

Funding for the purchase of dock boxes is included in the Waterfront's Capital Improvement Program.

PREPARED BY: Karl Treiberg, Waterfront Facilities Manager

APPROVED BY: City Administrator's Office