



CITY OF SANTA BARBARA

COUNCIL AGENDA REPORT

AGENDA DATE: December 4, 2012

TO: Mayor and Councilmembers

FROM: Chief's Staff, Police Department

SUBJECT: Purchase Order For Police In-Car Video System And Installation

RECOMMENDATION: That Council:

- A. Find it in the City's best interest to waive the formal bid process as authorized by Municipal Code 4.52.070 (L), and authorize the City General Services Manager to issue a Purchase Order to Watch Guard, in the amount of \$208,368, for the purchase of the Police In-Car Video system; and
- B. Find it in the City's best interest to waive the formal bid process as authorized by Municipal Code 4.52.070 (L), and authorize the City General Services Manager to issue a Purchase Order to Global Mounting Solutions in the amount of \$22,798 for the installation of the Watch Guard's In-Car Video system.

DISCUSSION:

As part of the Adopted Fiscal Year 2013 Budget, Council approved funding for the acquisition of new video cameras for patrol vehicles.

In January of this year, the SBPD invited six potential vendors to demonstrate their In-Car Video equipment, and, as a result of those demonstrations the Department chose four vendors to participate further in a pilot test program. The pilot test program included the installation of each vendor's In-Car Video hardware in a patrol car and the use of a back-end server management system installed at the Police Department. Each vendor advised the Department on their best practices for implementing work flow and addressing any training nuances related to their video systems. After six months of testing had concluded, the SBPD narrowed down the vendors to L3 Communications and Watch Guard.

In August of this year, the SBPD followed up with L3 Communications and Watch Guard's customer references and site visits were conducted. Based on our analysis of the pilot test program and on site visit interviews, SBPD staff determined that Watch Guard's In-Car Video solution best suited the Police Department's operational needs.

Watch Guard is recognized as the industry leader for High Definition recording and provides the best quality of video evidence on the market. Furthermore, during our phone interviews and site visits with both vendors' police agency customers, staff learned that Watch Guard's customer service and support was consistently rated higher than their competitor.

In addition, one of the key aspects of a successful implementation of any mobile video hardware solution is the installation phase of the project. Global Mounting Solutions installed the Department's current Mobile Data Computers (MDC) back in 2007, and due to their intimate knowledge of our vehicle configurations acquired over the last five years, there are likely to be cost savings and continuity benefits in using their installation services. Moreover, Global Mounting Solutions is a certified installer for Watch Guard's In-Car Video systems, which adds a layer of stability between the installation process and Watch Guard's hardware.

BUDGET/FINANCIAL INFORMATION:

The City's General Fund Budget is not affected by this request. The \$250,000 in total project costs is included in the Capital Outlay Fund in the adopted Fiscal Year 2013 Budget, so there is no additional budget impact.

PREPARED BY: Dennis Diaz, Police Information Technology Manager

SUBMITTED BY: Camerino Sanchez, Chief of Police

APPROVED BY: City Administrator's Office