



CITY OF SANTA BARBARA

COUNCIL AGENDA REPORT

AGENDA DATE: May 14, 2013

TO: Mayor and Councilmembers

FROM: Business Division, Waterfront Department

SUBJECT: Representative Services Agreement With Carpi & Clay, Inc.

RECOMMENDATION:

That Council authorize the Waterfront Director to execute a Representative Services Agreement between the City of Santa Barbara and Carpi & Clay, doing business as Carpi, Clay & Smith, for liaison and contact services with the United States Government, at a rate not to exceed \$1,600 per month, and in a total amount not to exceed \$38,400 for fiscal years 2014 and 2015.

DISCUSSION:

The Waterfront Department retained Carpi, Clay & Smith (formerly E. Del Smith and Company) beginning in Fiscal Year 1989-1990 to assist in dealing with significant issues regarding federal assistance in the Waterfront, including the successful return of the Naval Reserve Center to the City and continued maintenance dredging of the Harbor by the U.S. Army Corps of Engineers. Funding for ongoing maintenance dredging of the Santa Barbara Harbor continues in large part due to the coordination and assistance of Carpi, Clay & Smith.

Although Waterfront Department staff continues to work directly with federal officials and the California Marine Affairs and Navigation Conference (CMANC), the retention of Carpi, Clay & Smith provides a more direct and continuous approach to our federal representatives in Washington, D.C. Funds for this contract were included in the Department's two-year financial plan for Fiscal Years 2014 and 2015.

PREPARED BY: Brian J. Bosse, Waterfront Business Manager

SUBMITTED BY: Scott Riedman, Waterfront Director

APPROVED BY: City Administrator's Office