



CITY OF SANTA BARBARA

COUNCIL AGENDA REPORT

AGENDA DATE: June 25, 2013

TO: Mayor and Councilmembers

FROM: Business Services Division, Waterfront Department

SUBJECT: Professional Services Agreement With Professional Software, Inc.

RECOMMENDATION:

That Council approve, and authorize the Waterfront Director to execute, a Professional Services Agreement with Professional Software, Inc., for implementation and support of a replacement marina management software program at the Waterfront Department, in an amount not to exceed \$40,000.

DISCUSSION:

The marina management function of the Waterfront Department provides all the administrative oversight involved with the operation of the City of Santa Barbara's 1,139-slip Harbor. Two cash registers and the current software support point-of-sale transactions at the Harbor Patrol counter that include slip transfers, slip rent payments, marina key card purchases, as well as visitor slip availability and other marina-related services.

The current marina management software program has been in use at the Waterfront offices since 1997. Consequently, the program is outdated and there are no longer support services for the software. The Waterfront Department conducted a competitive Request for Proposal process in cooperation with the Information Services Division and selected Professional Software, Inc. (PSI) as the most qualified company to provide new marina management software. The software is designed specifically for marinas. Staff conducted site visits to various California marinas to review and assess PSI's marina management software and found the program to be appropriate for the Waterfront Department's needs.

The new marina management software from PSI will provide a more efficient and accurate means of data management, accounting and billing services for slip holders, visiting boaters as well as Waterfront Department staff.

BUDGET/FINANCIAL INFORMATION:

The Waterfront Department currently has \$40,000 budgeted for new marina management software.

PREPARED BY: Brian J. Bosse, Waterfront Business Manager

SUBMITTED BY: Scott Riedman, Waterfront Director

APPROVED BY: City Administrator's Office