



January 21, 2015

Mr. Brian J. Bosse
Waterfront Business Manager
City of Santa Barbara, Waterfront Department
P. O. Box 1990
Santa Barbara, CA 93102

Re: Waterfront Department Janitorial Services Contract

Dear Brian,

As always, we thank you and the City of Santa Barbara Waterfront Department, for your continued collaboration, in providing meaningful employment opportunities to people with disabilities. The City of Santa Barbara, truly does lead by example, by ensuring that people with disabilities receive the best possible training, to ensure stable employment; this is what Workforce Investment is all about. It is remarkable, that we are moving into our 22nd year at the Harbor. Please know that we continue to be grateful for this incredible partnership – we feel secure, and humbled by your continued investment in the success of Supported Employment and the many people we serve.

Last week, Governor Brown presented his budget for 2015, and the Department of Rehabilitation and Tri-Counties Regional Center providers did not receive any reimbursement rate increases; yet we will be expected to increase minimum wage to \$10.00 per hour, in January of 2016. As you can expect, we were very disheartened by this news, given that our rates have been frozen for 10 years, while our expenses continue to increase. Last year, I hoped for a silver lining ahead of the Governor's proposed budget, but alas, our system was once again placed at the lowest priority.

The current contract is at an annual rate of \$274,590, and given that the increase in minimum wage will not go into effect until January of 2016, we are not asking for an increase for 2015 (7/2-12/31/15). In January of 2016, we are requesting a 6% increase, which will bring the annual budget to \$291,066. Then on July 1, 2016, we are asking for an additional 6% (adjusting to the increase in minimum wage) for the total year, for a new total of \$307,541 for Fiscal Year 2017.

Again, we can't thank you enough for supporting UCP WORK, Inc. We are extremely grateful to be working with all of you. If you have any further questions, please don't hesitate to contact me directly.

Sincerely,



Kathy Webb
Executive Director

Cc: Karl Treiberg, Waterfront Facilities Manager
Scott Riedman, Harbor Master
Judd Conley, Waterfront Maintenance Superintendent