



# CITY OF SANTA BARBARA

## COUNCIL AGENDA REPORT

**AGENDA DATE:** June 16, 2015  
**TO:** Mayor and Councilmembers  
**FROM:** Administration Division, Parks and Recreation Department  
**SUBJECT:** Elings Park Foundation Annual Report Presentation

### RECOMMENDATION:

That Council receive a presentation by the Elings Park Foundation on the 2013-2014 Annual Report for the Las Positas Tennis Courts and the 2014 Annual Report for Elings Park.

### DISCUSSION:

The Elings Park Foundation has two long-term property leases with the City of Santa Barbara, one for the operation of Elings Park and another for the Las Positas Tennis Facility. The 230-acre public park is situated on 133 acres owned by the Foundation (South Park, which is largely open space with trails) and 97 acres of land owned by the City (the developed portion of the park including BMX, sports fields, and picnic/event areas). The Tennis Facility is also on City property. A requirement of each lease is that the Elings Park Foundation (Elings) submits an annual report to the City on the operation, programs, improvements, and financials. Mike Nelson, Executive Director of Elings Park, will provide a presentation to the Commission on the two reports and activities of the park.

### Background

The City property portion of Elings Park was once the site of the City's landfill. In January of 1965, the landfill was deemed full and was subsequently closed. In February 1965, the conversion of the dump to a major sports and recreation area was proposed. The City's Recreation Commission recommended that City Council undertake development of a major recreation area on the site. The City Council formed a "Joint Park Development Committee" which among other actions, worked with a consultant to prepare a master plan for the site.

The City completed Phase I of the project, construction of the Las Positas Tennis Center in 1972, and the complex was incorporated into the City Parks and Recreation tennis

system. However, faced with a lack of funding for park development, in 1975 City staff was instructed to pursue alternate uses for the proposed park area. This led to an effort led by several community recreation advocates, notably Jerry Harwin, former City Parks Superintendent Mike Pahos, Caesar Uyesaka, former Parks and Recreation Director Richard Johns, and others, to create a public private partnership whereby a non-profit organization would develop and operate the park without having to rely on City funds.

In 1977, the Parks and Recreation Commission(s) approved the development of Las Positas Park into a "major sports and recreation complex." In July of 1980, the community effort, now known as the Las Positas Park Foundation, received official non-profit status. In November of that year, the City and Las Positas (now Elings) Park Foundation entered into a long-term lease whereby the Foundation would raise funds to develop and then operate a community park on the City land. The City would continue responsibility for monitoring and management of the landfill. In 1985, the park opened to the public, and to this day has operated on grants, donations and revenue generated from park activities without financial support from the City.

### Las Positas Tennis Center

Over the years, Elings expressed interest in incorporating the tennis facility into the park as part of their master plan vision. The interest was driven by the fact that the tennis facility was immediately adjacent to the park, many people assumed the courts were operated by the park, and the Foundation was interested in enhancing the variety of recreation activities provided as part of the park. It wasn't until 2009 that the Parks and Recreation Department gave serious consideration to transferring the tennis facility to Elings Park.

In 2009, the City was responding to the great national recession and declining City revenues. The Parks and Recreation Department was especially hard hit over several years with mandated budget reductions of great magnitude due to higher General Fund priorities. In fact, from 2008 to 2012, the Department saw its General Fund subsidy decline by nearly a third and its workforce reduced by 25%. At the same time, the Department's capital program totaled over \$60 million in unfunded improvements to parks and recreation facilities, including a \$1.1 million rehabilitation of Las Positas Tennis Facility.

Faced with significant service reductions in all areas of the Department, staff was encouraged to pursue partnerships with community organizations to operate and maintain City recreation facilities as a way to preserve public recreation programming while relieving the General Fund of the cost. Two such partnerships were proposed and supported by the Parks and Recreation Commission and City Council. The Police Activities League agreed to assume the operation and maintenance of the new Twelve35 Teen Center, and the Elings Park Foundation agreed to assume operation and maintenance of the Las Positas Tennis Center.

In December 2010, the City approved an 18-year lease whereby the Elings Park Foundation would operate and maintain the Las Positas Tennis Facility as a public tennis facility, with a \$1 per year compensation to the City, and a requirement to fund and complete a capital improvement to rehabilitate the facility. Elings offers a variety of tennis programming to the public, completed several facility maintenance improvements, and is currently working through the City's design review process on a project to rehabilitate and improve the tennis complex.

### City Landfill Management Practices

The following information is provided by City Environmental Services in response to recent questions raised by some members of the public regarding environmental concerns and the management of the Las Positas Closed Landfill (Landfill) under the City property portion of Elings Park.

Closed landfills are subject to stringent regulation to ensure that they are maintained in a manner that protects public health and the environment long after they cease accepting waste. Regulations focus on two primary categories: 1) Landfill gas monitoring and control; and, 2) Water Quality Monitoring. To ensure compliance with State Law, the City maintains various permits and with CalRecycle; the Central Coast Regional Water Quality Control Board (RWQCB); Santa Barbara County Environmental Health Services; the Santa Barbara County Unified Air Pollution Control District; and, County of Santa Barbara Fire Department.

### Landfill Gas

As organic material such as wood, paper, plant and food material breaks down in a landfill under anaerobic conditions, a gas consisting of methane, carbon dioxide and other trace gasses is produced. The amount of gas produced and the time interval over which it is produced depends upon a variety of factors including the amount of organic material buried; the age of the waste; moisture content of the waste and amount of precipitation that infiltrates the cover; and, various climate-related variables.

In an open-air environment such as a landfill, gas poses a very small risk to human health. If allowed to concentrate in confined spaces such as structures, landfill gas (LFG) can become explosive. To ensure that LFG is controlled, the City monitors concentrations in onsite structures (e.g. restrooms, park offices, etc.) and along the Landfill boundary on a monthly and a quarterly basis. Because onsite structures at the Park are well vented, LFG concentrations are rarely even observed. Moreover, with the exception of a few short-term increases in one monitoring point, gas concentrations at the perimeter have decreased dramatically since the installation of a LFG collection system in 2011. It is important to note that gas that is encountered is located 50 feet below grade. Therefore, gas is not detected in the ambient air at the ground surface. Staff expects gas concentrations to continue to decrease as waste continues to age and there is a finite amount of organic material available to generate gas.

### Water Quality

As moisture percolates through the waste column, chemicals can leach into the groundwater. These chemicals include volatile organic chemicals (VOCs) such as solvents; inorganics such as salts and metals, and other organic constituents. Therefore, the City performs extensive monitoring of both groundwater and surface water at the Landfill. Specifically, the City collects groundwater samples twice per year and surface water samples during the wet-weather season, ideally after each significant storm event. To limit the amount of surface water that infiltrates the landfill, the City routinely inspects the top cover to ensure that water does not pond, but rather sheets off the site into designated drainage areas.

To date, water quality sampling results are encouraging. Low levels of volatile organic chemicals (VOCs) have been observed in the groundwater under the Landfill, but there is no evidence that these constituents have migrated beyond the facility boundary. The landfill gas collection system also helps to remove VOCs thus precluding their entry into groundwater. There is also no evidence that the Landfill is impacting Arroyo Burro or City drinking water. The closest municipal well is located approximately one mile from the Park.

Because metals can occur naturally in the soil, the City continues to collect samples upstream of the Landfill to establish “baseline” concentrations against which site-specific and downstream concentrations will be compared. Staff expects background concentrations to be established in concert with the RWQCB after January of 2016.

With most commercial or industrial facilities such as gas station or dry cleaners or even chemicals in drinking water, State law routinely establishes contaminant thresholds where a site is determined to be “clean enough.” However, State law takes a “Zero Tolerance” approach with landfills. In other words, chemicals present at any level above background concentrations will continue to be subject to regulation until they are undetectable. For this reason, staff anticipates that the City will continue to monitor water quality at the site for many years to come.

### Parks and Recreation Commission

On May 27, 2015, this report was presented to the Parks and Recreation Commission. Commissioners expressed appreciation for the reports, particularly noting the information on the management and environmental aspects of the landfill and the programming at Elings. In response to public comments from representatives of the Las Positas Tennis Group, which continues to express dissatisfaction with how Elings operates the tennis facility, commissioners noted that change is hard but it appears that progress is being made. Commissioners look forward to seeing the renovated tennis facilities in the future. Chair Wiscomb noted that public-private partnerships have been repeatedly identified as a vehicle to help the City address its significant infrastructure and maintenance backlogs,

and that the partnership that the City has with Elings Park is a good example of one that works.

- ATTACHMENTS:**
1. Elings Park Foundation Annual Report 2013-2014, Las Positas Tennis Courts, dated March 2015
  2. Elings Park Foundation 2014 Annual Report, dated April 16, 2015

**SUBMITTED BY:** Nancy L. Rapp, Parks and Recreation Director

**APPROVED BY:** Paul Casey, City Administrator

# Annual Report 2013-2014

## LAS POSITAS TENNIS COURTS



Submitted to the Santa Barbara City Council  
by the Elings Park Foundation.  
March, 2015



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## Executive Summary

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More than four years ago, the City of Santa Barbara asked the Elings Park Foundation to accept responsibility for the Las Positas Tennis Courts. Diminishing public funds for park management and escalating critical maintenance costs had jeopardized the operation of the tennis facility.

Recognizing that the Tennis Courts had always been an integral component of the master plan for Elings Park, formerly Las Positas Park, the Foundation granted the City's request, executed a lease, implemented a business plan, and assumed complete financial responsibility for the Center's operation and maintenance. The Foundation's overarching objective was the creation of a community resource, which provided an affordable public facility for players, families and young people to enjoy or learn the game of tennis.

The Foundation's non-profit, volunteer Board of Directors, which has successfully managed the urban park that surrounds the courts for 30 years, realized that an unmonitored tennis facility without programming could not achieve its objective.

Accordingly, the Park committed itself to the management and development of a contemporary facility that hosted a full program of tennis activity that would attract local players, families, children, and visitors. Fully understanding that this ambitious goal would require a major renovation and a large financial commitment, the Foundation launched a \$2.5 million dollar campaign to raise private donations to rebuild the Center and establish an endowment for its long term maintenance.

The Elings Park Foundation is pleased to report to the Mayor and City Council of Santa Barbara that it has transformed the Las Positas Tennis Courts from six, infrequently monitored, drop-in tennis courts to a rejuvenated public resource that offers the public an array of new tennis programs and events; a transformation that places emphasis on youth development.

The 2013-2014 Report highlights the Foundation's management of the Las Positas Tennis Courts. A key aspect of the 2012 Report was an explanation of the research and decision making that produced our renovation, operation and programming plan, as well as, a justification of fee schedules. This document will emphasize and address the execution and status of these plans.



# Programming

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Research performed at numerous Southern California tennis facilities informed the Elings Park Foundation and led to the conclusion that the Las Positas tennis facility must adopt a new business model. Particularly, if the Foundation intended to satisfy its objectives as a non-profit and attempt to cover its operation and maintenance costs. The new business model requires the implementation of a comprehensive tennis program that includes: summer camps, clinics, tournaments, special events, fundraisers and other activities that the community might appreciate.

As has always been the case, one of the Foundation's primary motivations was to build and manage a public facility, which emphasized youth programming, while offering opportunities for members and visitors to drop in and play tennis.

Managed seven days a week, the Center now offers a range of tennis activities that are gaining popularity with individuals, families and children. The Las Positas Tennis Courts regularly feature tournaments, league play, free clinics, and lessons.

## Membership

The current fee schedule reflects our review of fee schedules from local clubs and facilities throughout Southern California. In December 2012, we lowered fees based on the comments and requests from players. We are pleased to have matched the City of Santa Barbara's daily fee of \$8.00; and, to offer a fee schedule that averages 75 percent below area clubs.

Seniors pay \$25 per month and adults pay \$41 per month for unlimited play. A punch card for 25 day passes is available for \$6 a day.

We are optimistic annual memberships will grow as our youth programs have, when deferred maintenance projects are completed and plans for rebuilding the tennis facility are approved. In 2013 and 2014 we had 47 members.

### Annual Tennis Membership Fees

|                   |          |
|-------------------|----------|
| Individual Adult: | \$495.00 |
| Senior:           | \$295.00 |
| Junior:           | \$250.00 |
| Family:           | \$695.00 |

Daily Pass: \$ 8.00

Daily Punch Card: \$150.00  
(25 passes)

- All memberships allow play seven days per week.
- A senior's spouse will be charged \$100 for an annual membership.
- Family membership covers children 18 and younger.
- All annual memberships will receive a 30 minute free lesson.
- Light Fee is \$15 per hour.

The Foundation is pleased to have executed a comprehensive programming strategy in 2013 and 2014. Once the renovation is complete, it believes that generating \$130,000 per year in revenue is achievable with six courts. What follows is a listing of tennis activity and fee schedules associated with this program:

## **Clinics and Lessons**

### Pee Wee (ages 4 to 6) [Year-Round, 5:00pm - 6:00pm]

This class focuses on coordination, hand-eye orientation, following directions, beginner technique with low-pressure tennis balls, and working as a team. Activities change every 10 minutes, and designed to be fast-paced, while keeping children focused and having fun.

### Future Stars (ages 6 to 9) [Year-Round, 4:30pm - 6:00pm]

Prepares players for competitions and match play. Professional staff instructs players on how to hit the ball to achieve their desired results. Instructions on serving. Players focus on serving and tactical aspects of the game.

### Sectionals Group 1 & 2\* [School-Time 3:30/3:00pm - 5:30pm]

Improve SCTA and Open players to become National level competitors. Professional staff oversees a program that focuses on match tactics, strategy development, footwork and technique.

## **Competitive Strategy Sparring**

One-hour competitive sparring sessions with a Head Coach or a ranked ITF Player for individuals that need more consistent and competitive rally balls and strategies to take their game to the next level. (\$45 -\$50 hr.)

## **Tennis and Language Program**

A program for non-English speaking junior tennis players who wish to train at Santa Barbara School of Tennis as they learn English.

## **Summer Camps**

“Excel to the Next Level” tennis camps are rigorous and for serious intermediate and advanced players. Campers train with skilled coaching staff.

Camp program includes:

- 30/15 hours of Tennis & Fitness Training a Week
- International High-Performance Coaching Staff
- 3/1 or 4/1 Player to Coach Ratio
- Group of 8 to 12 Players
- Match Play (Singles and Doubles) – every afternoon
- Tactical and Technical Drills – every morning
- Ball machine
- High Performance Fitness Program
- Psychological ‘Peak Performance’ Program
- Individual Attention (once per week for full time campers)
- Final Evaluation for Each Camper
- Training for Jr. Tournaments with Ranked Players
- Nutritional Education
- Dynamic Warm-up & Stretching Education
- Santa Barbara School of Tennis Camp T-shirt & Prizes
- Lunch Provided for Full Day Campers

### **Optional**

- Video Analysis of a Lesson or a Match
- So. California Jr. Tournament Travel & Competition

## **Private Lessons**

Private tennis lessons allow individuals to focus on key aspects of their game. Private lessons are an accelerated learning program because they involve a professional tennis coach, who focuses entirely on the student. Identification of key development areas through rigorous practice. Private tennis lessons for advanced players includes strategy, tactics, stroke tuning, and overall game improvement.

## **Adult Clinics**

Recreational tennis programs for the guests of Elings Park or community members:

- Adult clinics (Men’s, Lady’s, Drop In)
- Families or Groups of four, five, or more members
- Parent and Children.

## **Special Events**

Events designed to engage the public and the community is conducted routinely throughout 2013 and 2014.

- HEAD Demo Day  
Networking opportunity with local tennis professionals; tennis games, prizes, product demonstrations.
- Tennis Carnival  
Kids and parents invited to play for free at Las Positas Tennis Courts and enjoy a day filled with tennis games, prizes and refreshments.
- Halloween Tennis Party

## Tournaments

- Santa Barbara Women's Interclub League Inter Club Matches
- USTA Sanctioned Tournaments
- Santa Barbara Tennis Patrons Tournament  
Boys Ages 10, 12, 14, 50 players  
Girls Ages 10, 12, 16 38 players
- EleVen by Venus Pro Am Tournament.



## Construction / Maintenance Plan

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Every structure at the Las Positas Courts needs of repair and in many cases, replacement. The City of Santa Barbara estimated that repairs would cost approximately \$1.1 million. The Foundation developed an estimate that a new facility could be built for roughly \$1.5 million. The Board of Directors made a decision to build a contemporary new facility that would make it possible to accomplish its objective of creating a community resource that offers a complete tennis program and a comprehensive menu of events, activities and tournaments.

The Foundation prepared and reviewed a conceptual design for the redevelopment of the Las Positas Tennis Center with the Architectural Board of Review (ABR) December 9, 2013, during which a number of comments and recommendations to improve the Tennis Center's design were raised. The Foundation retained landscape architects and civil engineers to recommend changes to address each of the issues that were raised. It resubmitted a revised design for a second ABR review on November, 24, 2014. At that meeting, the ABR had a number of additional issues for the Foundation to address, but expressed their comfort with the size, bulk, and scale of the revised design concept.

It is important to realize that while the project's design advances, the transformation of the Las Positas Tennis Center continues and additional critical maintenance projects will be finished. The Elings Park Foundation has raised the funds necessary to initiate a number of long deferred critical maintenance projects: replacing tennis court fencing, resurfacing the six courts, replacing windscreens, and painting tennis court and parking lot lighting.

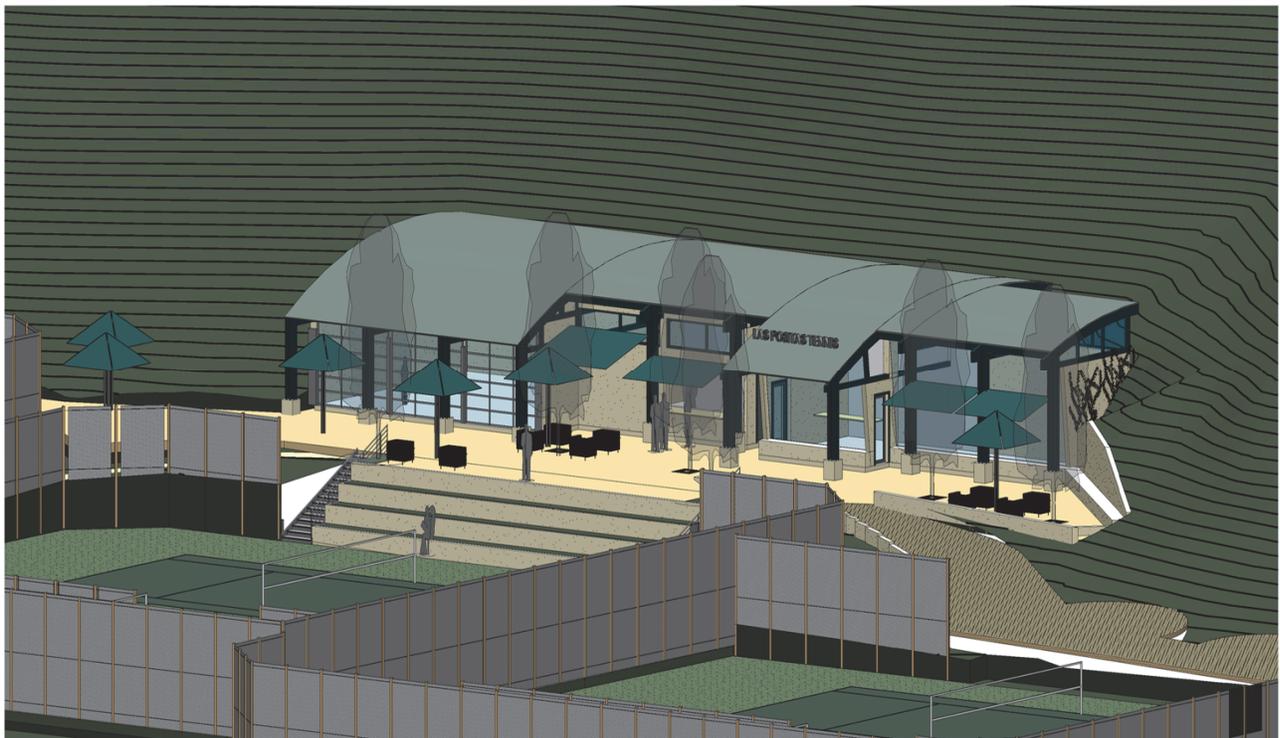




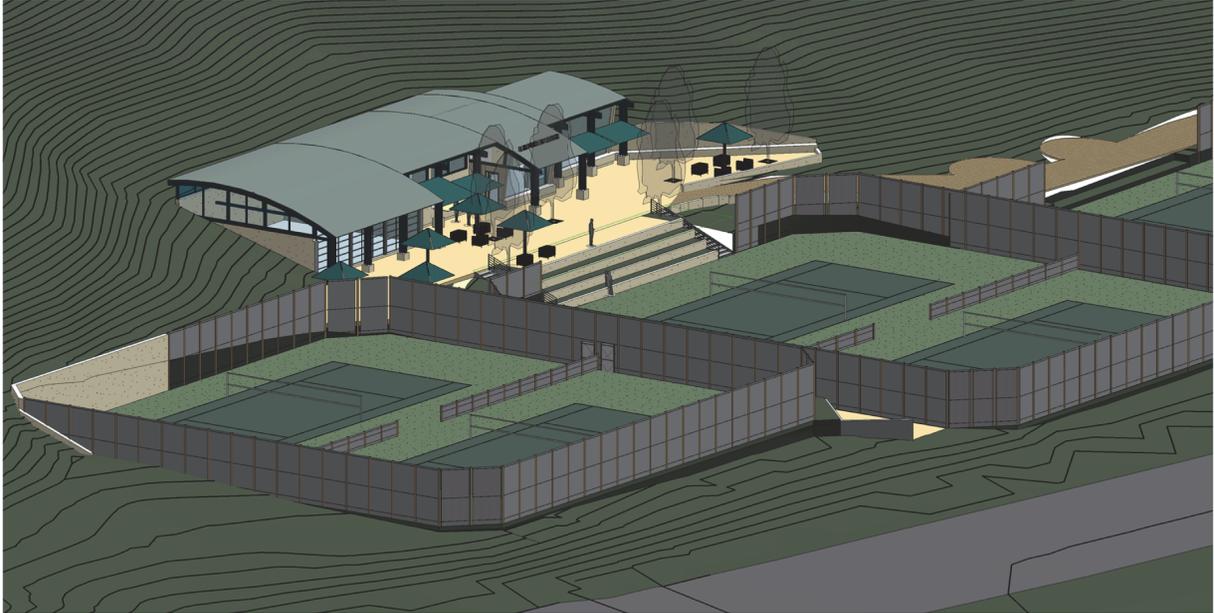
## Conceptual Design: Las Positas Tennis Center Renovation

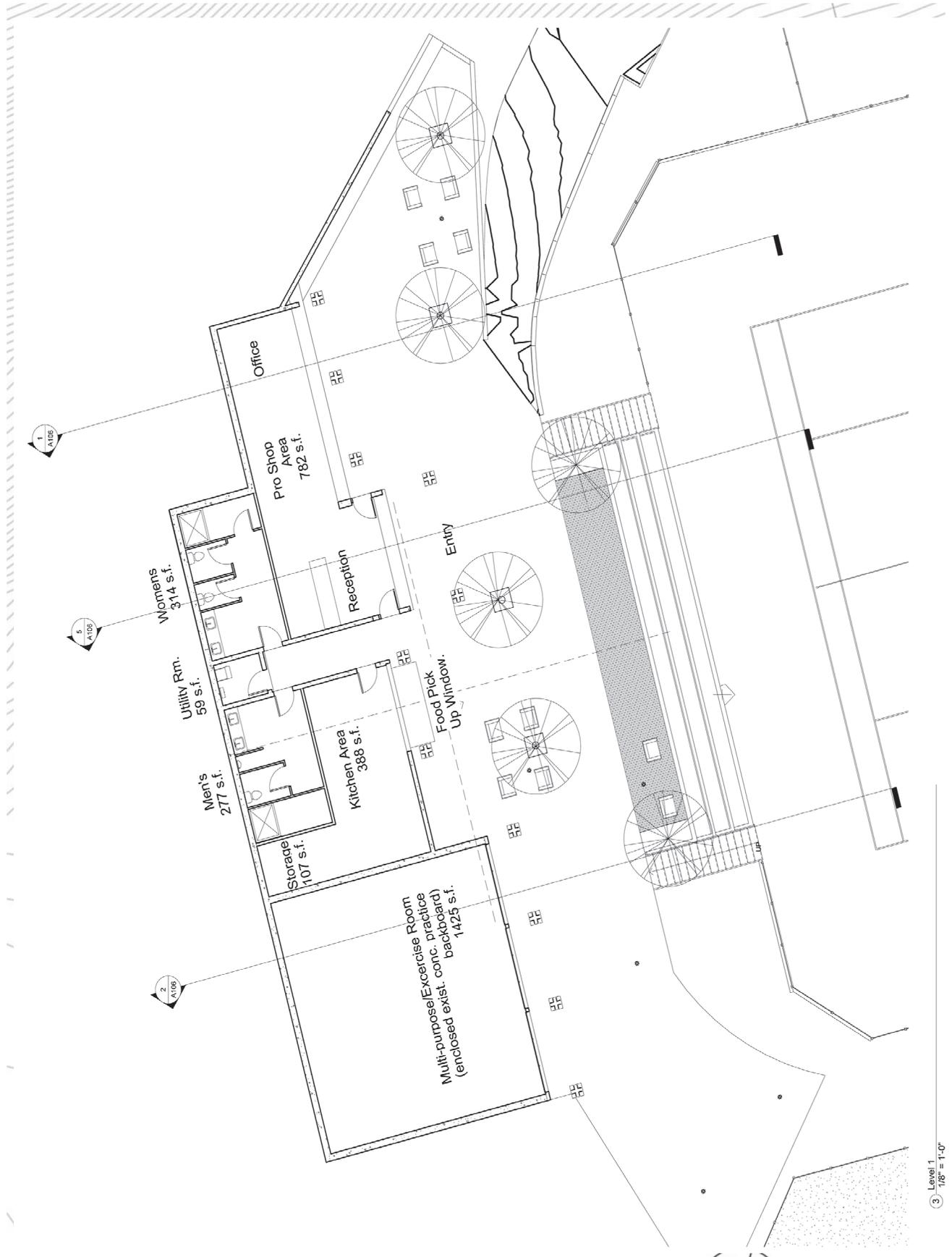
As mentioned, the Foundation submitted conceptual designs for the tennis facility's redevelopment to the Architectural Board of Review (ABR) and has received recommendations from the ABR to improve the Tennis Center's design

The conceptual drawings that follow reflect two substantial revisions to address recommendations made during our two meetings with the Architectural Board of Review. The most notable design change was to postpone the construction of three additional courts, and the second was to develop a single more compact facility that significantly reduces the size, scope and scale of the renovation and blends into the existing topography.

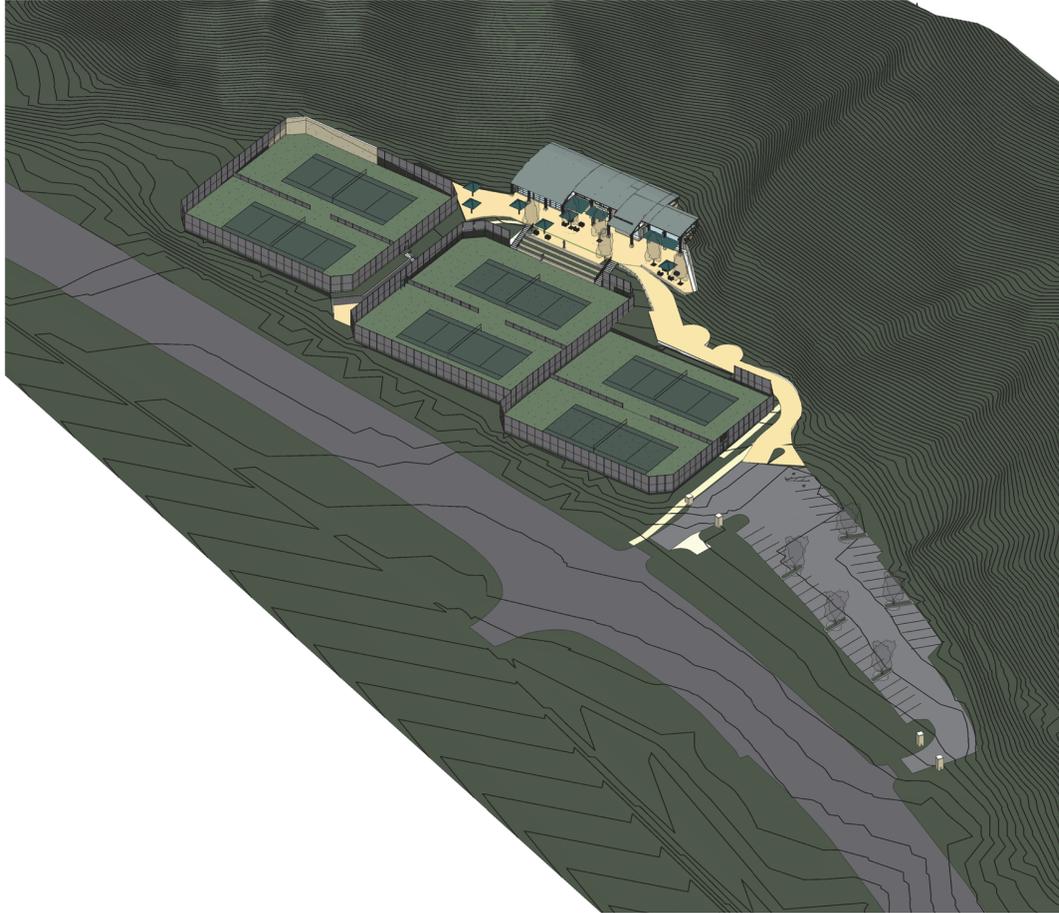


| KEYNOTE LEGEND |   |
|----------------|---|
| Key Value      | Keynote Text  |
| 001            | New permeable concrete paver walk in place of exist. walk. Slope 1:20 from exist. parking lot. Joints and base to allow water to percolate through. |
| 007            | New parking lot planter islands.  |
| 008            | New accessible parking spaces.  |
| 009            | Exist. site lighting to remain.   |
| 010            | Exist. one way entry and bridge to remain.  |
| 011            | Exist. oaks to remain.  |
| 012            | New permeable concrete paver accessible walk to right of way.   |
| 013            | Exist. group of oaks to remain.   |
| 017            | All exist. buildings to be demolished.  |
| 019            | All exist. timber stadium seating and stairs to be demolished.  |
| 025            | Exist. tiuana tree to remain.   |
| 028            | Exist. parking lot to be repaired and re-stiped. 42 regular spaces, 2 accessible.   |
| 029            | Exist. one way drive and timber bridge over ditch to remain.  |
| 030            | New sandstone veneer entry gate posts.<br>New steel swinging entry gates. Similar to exist. at entry to park on Las Positas to the south.           |
| 031            | 30' setback   |
| 058            | Exist. concrete retaining walls here to be extended to 12' high to replace hitting backboard being converted.                                       |





3 Level 1  
1/8" = 1'-0"





## Capital Campaign

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The Foundation experienced fundraising success in 2013 - 2014, securing a \$1.5 million pledge with a matching requirement for the construction and endowment of the new tennis center. We also raised \$100,000 in contributions expressly for the completion a number of long deferred critical maintenance projects, including: replacement of tennis fencing and windscreens; tennis court resurfacing and lighting repair and painting.

The Foundation's Tennis Donor and Oversight Committee is confident that donations will reach the \$2.5 million goal, which is necessary to construct and endow the new center. It is our opinion that the completion of large maintenance projects and the approval of plans for building the new facility by the City of Santa Barbara will boost contributions.





## Visitation

Though we are constantly striving to add new members and increase visitation, we have experienced significant growth during the last two years. Our partners, the Santa Barbara School of Tennis and the Santa Barbara Tennis Patrons report that tennis instruction continues to rise. During 2013 visitation reached 8,761 players and for 11 months in 2014 reached 9,645. 30% of those visits in 2013 - 2014 participated in clinics or tennis lessons. Interestingly, the majority of those receiving instruction were juniors. This trend is particularly evident when considering attendance at our eight summer camps. Children enrolled in our Tennis Camps increased from 159 in 2013 to 248 in 2014, making the Tennis Camp the Park's most popular camp.

Dimitar Yazadzhiev, the Center's Tennis Director, concludes that these statistics are positive indicators that the Foundation's emphasis on growing youth tennis is beginning to demonstrate encouraging results.

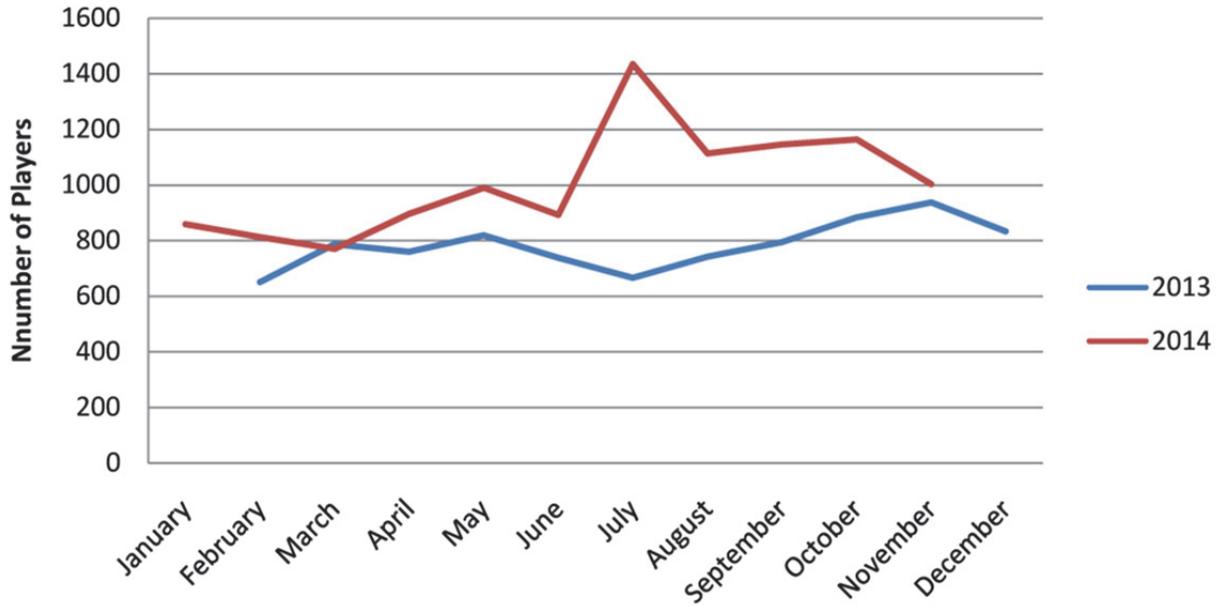
The Foundation is also encouraged that visitation grew by 29% in 2014. It is optimistic that memberships, like contributions will increase when deferred maintenance projects are finished and plans for building of a new facility are approved.

The following graphs show monthly usage during 2013 and 2014, as well as, activity in selected categories. We are encouraged that in 2014 the courts experienced monthly visitation in excess of 1000 players throughout spring and fall.

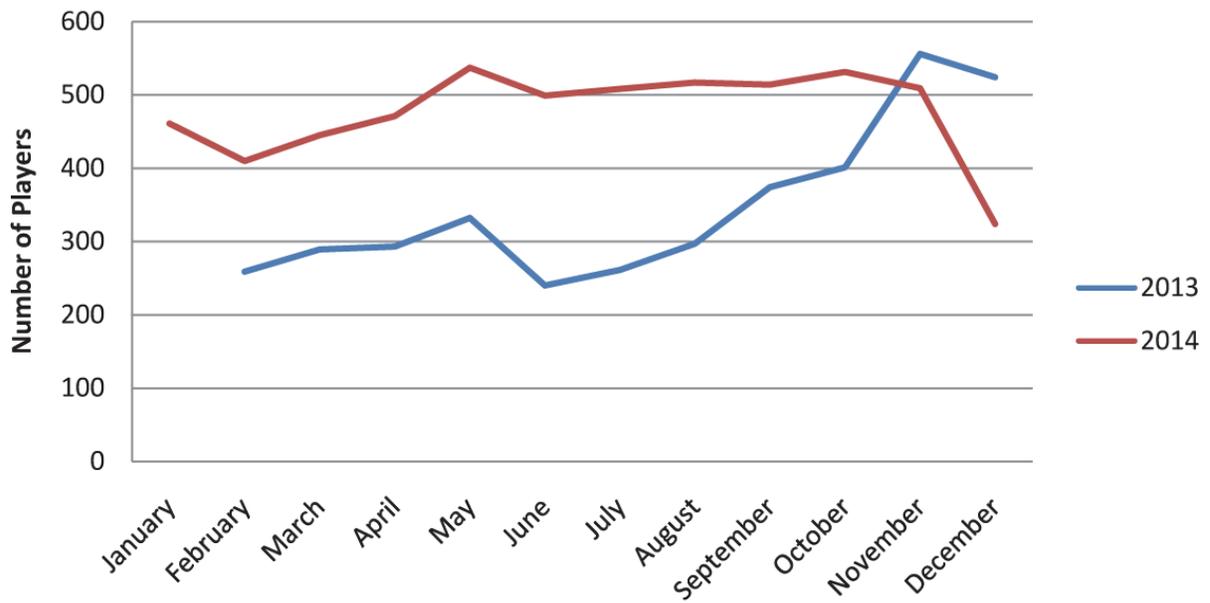
|  | Visitation   |               |            |
|--|--------------|---------------|------------|
|  | 2013         | 2014          | Growth     |
| <b>Total Players</b>                               | <b>8,672</b> | <b>11,227</b> | <b>29%</b> |
| <b>Members</b>                                     | <b>2,010</b> | <b>2,112</b>  | <b>5%</b>  |
| <b>Punch Cards, Day Passes and Practice Courts</b> | <b>3,826</b> | <b>5,726</b>  | <b>50%</b> |
| <b>Lessons and Clinics</b>                         | <b>2,836</b> | <b>3,389</b>  | <b>19%</b> |



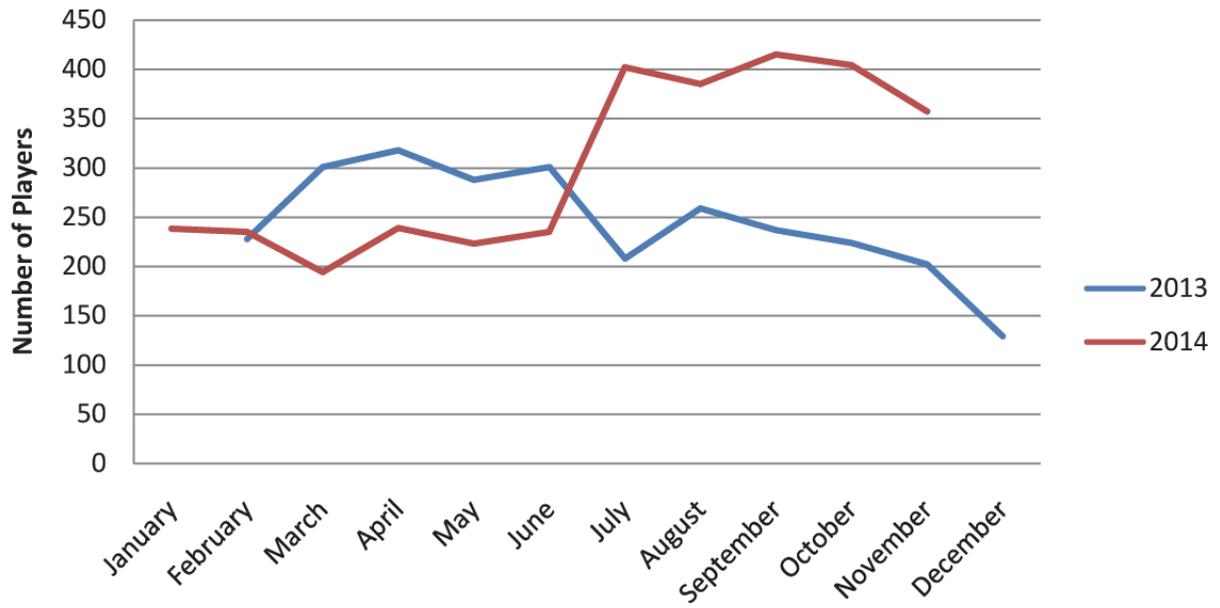
## Total Players



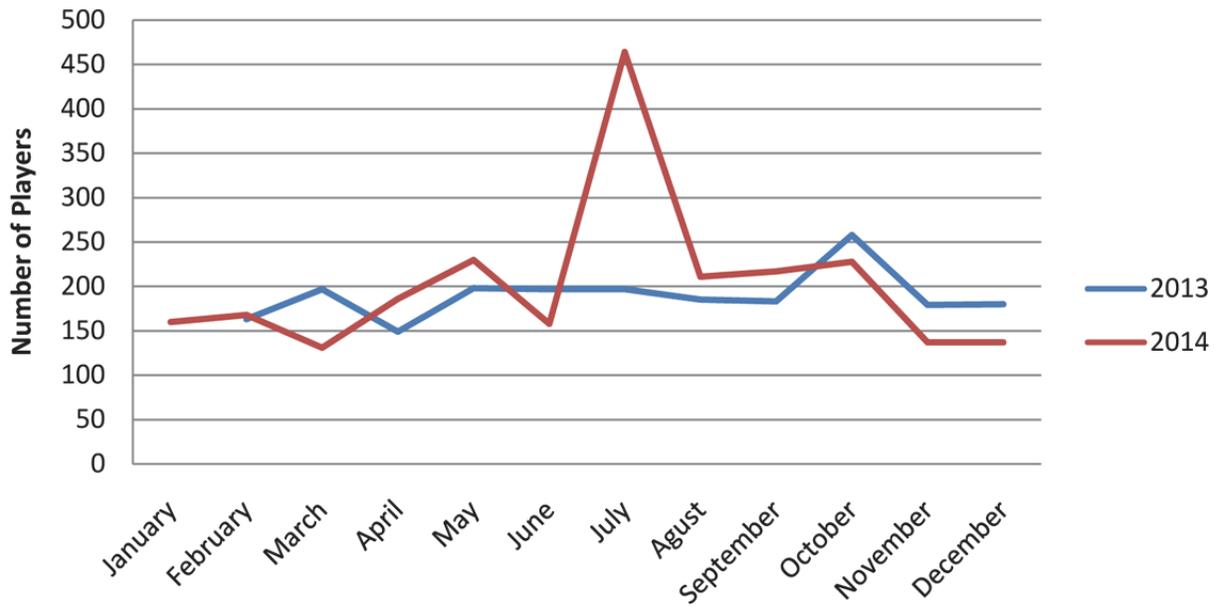
## Punch Card, Day Pass and Practice Court



## Lessons and Clinics



## Members





## Community Partnerships

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Elings Park for decades has hosted an impressive array of recreational activities, some of which can be found nowhere else in Santa Barbara County. As a consequence, this diversity has fostered the formation of partnerships with community groups, athletic organizations and businesses that provide programs to the public. In fact, the Park has more than nine different partnerships that conduct and manage programs throughout the Park. Examples include: lacrosse, rugby, soccer, BMX, RC cars, paragliding, summer camps, etc.

Our tennis program also relies on partnerships, particularly the Santa Barbara School of Tennis and the Santa Barbara Tennis Patrons. The Santa Barbara Tennis Patrons conduct and organize events, tournaments and clinics. Since 1971, their mission has been to foster sportsmanship, skill development and a love for tennis among junior players. They currently operate a low cost Sunday clinic at Las Positas for young people.

Dimitar Yazadzhiev of the Santa Barbara School of Tennis has responsibility for facility's management, tennis instruction, summer camps, and event planning. Dimitar is a tennis professional with a solid track record of managing clubs and working with young people. He manages a team of tennis professionals and currently conducts clinics six days a week.





## Income and Expenses

In an effort to provide the City of Santa Barbara with information regarding the Foundation's operating costs, we have included a statement of income and expenses for the 12 months ending December 31, 2013. Based on statements from our accountants, we have calculated that the Tennis Center accounts for approximately 15% of the entire Park's expenses in most categories. Accordingly, revenues were \$89,643 and expenses \$165,871 for a net loss of \$76,228.

It is important to realize that the Foundation and its donors absorbs this shortfall to accomplish its goal of providing Santa Barbara with community resource that is open to the public seven days a week.

We estimate that expenses will be roughly \$130,000 per year. Once construction of the new facility is completed, we believe \$130,000 in annual revenues is achievable and that any shortfall can be covered by contributions or the endowment. We are optimistic that the new facility could generate at least \$65,000 per year in fees and \$65,000 in program and event revenues.

|  | <u>Jan - Dec 13</u> |
|--|---------------------|
| <b>Ordinary Income/Expense</b>                 |                     |
| <b>Income</b>                                  |                     |
| Grants and Gifts                               | 22,500.00           |
| <b>Total · Grants and Gifts</b>                | <u>22,500.00</u>    |
| <b>Operating Revenue</b>                       |                     |
| Tennis Memberships and Day Passes              | 35,285.84           |
| Clinics, Tournaments, Lessons and Summer Camps | 31,857.20           |
| <b>Total · Operating Revenue</b>               | <u>67,143.04</u>    |
| <b>Total Income</b>                            | <u>89,643.04</u>    |
| <b>Gross Profit</b>                            | <u>89,643.04</u>    |
| <b>Expense</b>                                 |                     |
| <b>Maintenance</b>                             |                     |
| Automobile and Gas                             | 2,642.93            |
| Bathroom Supplies                              | 353.02              |
| Equipment & Tools                              | 53.99               |
| Repairs and Maintenance                        | 1,971.83            |
| <b>Utilities</b>                               |                     |
| Trash  | 1,898.17            |
| Utilities - Gas & Electric                     | 7,216.09            |
| Utilities - Water                              | 6,552.90            |
| <b>Total · Maintenance</b>                     | <u>20,688.93</u>    |
| <b>Administrative Expenses</b>                 |                     |
| Salaries Administration and Park Host          | 38,055.61           |
| Salaries Maintenance staff / labor             | 27,024.10           |
| Advertising and Promotion                      | 4,029.89            |
| Contract Labor Admin                           | 3,966.28            |
| Office Expense                                 | 4,522.49            |
| Telephone and Wi-Fi                            | 1,948.09            |
| Liability Insurance                            | 3,948.36            |
| Health Insurance                               | 6,401.67            |
| Worker's Compensation                          | 2,517.73            |
| Tennis Coaches and Counselors                  | 35,652.00           |
| Payroll Taxes and Expenses                     | 6,866.50            |
| Pension Expenses                               | 360.90              |
| Professional Fees                              | 9,889.09            |
| <b>Total · Administrative Expenses</b>         | <u>145,182.71</u>   |
| <b>Total Expense</b>                           | <u>165,871.64</u>   |
| <b>Net Ordinary Income</b>                     | <u>-76,228.60</u>   |



## Appendix I. Visitation Statistics

**February 2013**

| Date          | Members    | Punch Cards | Daily Passes | Lessons   | Clinics    | Practice Court | Lights   | TOTAL      |
|---------------|------------|-------------|--------------|-----------|------------|----------------|----------|------------|
| 02/01/13      | 4          | 0           | 5            | 0         | 17         | 3              | 0        | 29         |
| 02/02/13      | 11         | 2           | 7            | 4         | 2          | 6              | 0        | 32         |
| 02/03/13      | 1          | 4           | 1            | 1         | 1          | 3              | 0        | 11         |
| 02/04/13      | 9          | 2           | 0            | 0         | 5          | 7              | 0        | 23         |
| 02/05/13      | 8          | 0           | 1            | 2         | 3          | 5              | 1        | 20         |
| 02/06/13      | 5          | 4           | 1            | 0         | 15         | 4              | 0        | 29         |
| 02/07/13      | 8          | 0           | 2            | 2         | 2          | 2              | 0        | 16         |
| 02/08/13      | AM Rain    | 2           | 0            | 1         | 10         | 1              | 0        | 14         |
| 02/09/13      | 22         | 5           | 8            | 10        | 4          | 5              | 0        | 54         |
| 02/10/13      | 1          | 0           | 1            | 1         | 5          | 3              | 0        | 11         |
| 02/11/13      | 5          | 1           | 1            | 0         | 4          | 4              | 0        | 15         |
| 02/12/13      | 5          | 1           | 1            | 3         | 3          | 2              | 1        | 16         |
| 02/13/13      | 22         | 5           | 2            | 2         | 13         | 3              | 0        | 47         |
| 02/14/13      | 4          | 0           | 1            | 1         | 2          | 6              | 0        | 14         |
| 02/15/13      | 6          | 4           | 5            | 0         | 21         | 6              | 0        | 42         |
| 02/16/13      | 25         | 9           | 6            | 7         | 2          | 5              | 0        | 54         |
| 02/17/13      | 1          | 8           | 2            | 2         | 0          | 6              | 1        | 20         |
| 02/18/13      | 3          | 1           | 5            | 0         | 6          | 6              | 0        | 21         |
| 02/19/13      | PM Rain    | 0           | 2            | 0         | 0          | 2              | 0        | 4          |
| 02/20/13      | 0          | 0           | 0            | 2         | 10         | 3              | 0        | 15         |
| 02/21/13      | 3          | 3           | 8            | 1         | 2          | 4              | 0        | 21         |
| 02/22/13      | 4          | 2           | 2            | 2         | 19         | 2              | 0        | 31         |
| 02/23/13      | 5          | 4           | 5            | 0         | 4          | 5              | 0        | 23         |
| 02/24/13      | 1          | 2           | 5            | 8         | 0          | 8              | 0        | 24         |
| 02/25/13      | 2          | 2           | 0            | 0         | 1          | 3              | 0        | 8          |
| 02/26/13      | 3          | 0           | 3            | 2         | 3          | 4              | 1        | 16         |
| 02/27/13      | 0          | 4           | 2            | 4         | 16         | 5              | 0        | 31         |
| 02/28/13      | 5          | 0           | 1            | 1         | 2          | 4              | 0        | 13         |
| <b>TOTAL:</b> | <b>163</b> | <b>65</b>   | <b>77</b>    | <b>56</b> | <b>172</b> | <b>117</b>     | <b>4</b> | <b>654</b> |

### March 2013

| Date         | Members         | Punch Cards | Daily Passes | Lessons   | Clinics    | Practice Court | Lights   | TOTAL      |
|--------------|-----------------|-------------|--------------|-----------|------------|----------------|----------|------------|
| 03/01/13     | 6               | 0           | 2            | 6         | 18         | 8              | 0        | 40         |
| 03/02/13     | 11              | 4           | 5            | 10        | 4          | 5 (2 kids)     | 0        | 34         |
| 03/03/13     | 18 (12 USTA)    | 3           | 7            | 0         | 6          | 3              | 0        | 19         |
| 03/04/13     | 2               | 4           | 5            | 2         | 7          | 5              | 0        | 25         |
| 03/05/13     | 6               | 0           | 4            | 1         | 2          | 6              | 1        | 19         |
| 03/06/13     | 2               | 0           | 0            | 3         | 9          | 5              | 0        | 19         |
| 03/07/13     | Raw & Cold      | 0           | 0            | 0         | 2          | 0              | 0        | 2          |
| 03/08/13     | 4               | 0           | 0            | 0         | 8          | 0              | 0        | 12         |
| 03/09/13     | 1               | 1           | 6            | 1         | 0          | 2              | 0        | 11         |
| 03/10/13     | 2               | 1           | 2            | 0         | 18         | 10             | 0        | 33         |
| 03/11/13     | 26 BDHS         | 0           | 0            | 1         | 5          | 5              | 0        | 37         |
| 03/12/13     | 26 (24 BDHS)    | 0           | 3            | 0         | 4          | 4              | 0        | 37         |
| 03/13/13     | 3               | 3           | 0            | 5         | 15         | 7              | 0        | 33         |
| 03/14/13     | 3               | 0           | 1            | 0         | 2          | 5              | 0        | 11         |
| 03/15/13     | 5               | 1           | 0            | 0         | 13         | 8              | 0        | 27         |
| 03/16/13     | 7               | 5           | 3            | 0         | 6          | 4              | 0        | 25         |
| 03/17/13     | 5               | 2           | 1            | 0         | 18         | 5              | 0        | 31         |
| 03/18/13     | 0               | 0           | 0            | 0         | 3          | 2              | 0        | 5          |
| 03/19/13     | 4               | 2           | 4            | 0         | 0          | 1              | 0        | 11         |
| 03/20/13     | 18 (16 InterC.) | 2           | 1            | 4         | 12         | 8              | 0        | 45         |
| 03/21/13     | 3               | 0           | 1            | 0         | 1          | 6              | 0        | 11         |
| 03/22/13     | 7               | 1           | 2            | 1         | 17         | 7              | 0        | 35         |
| 03/23/13     | 17              | 4           | 5            | 7         | 6          | 7              | 0        | 46         |
| 03/24/13     | 4               | 2           | 0            | 0         | 10         | 15             | 0        | 31         |
| 03/25/13     | 5               | 1           | 0            | 0         | 8          | 8              | 0        | 22         |
| 03/26/13     | 5               | 2           | 0            | 0         | 1          | 4              | 0        | 12         |
| 03/27/13     | 7               | 2           | 9            | 3         | 18         | 14             | 0        | 53         |
| 03/28/13     | 2               | 2           | 3            | 0         | 1          | 6              | 0        | 14         |
| 03/29/13     | 10              | 0           | 0            | 1         | 32         | 5              | 0        | 48         |
| 03/30/13     | 12              | 7           | 7            | 7         | 3          | 4              | 0        | 40         |
| <b>TOTAL</b> | <b>197</b>      | <b>49</b>   | <b>71</b>    | <b>52</b> | <b>249</b> | <b>169</b>     | <b>1</b> | <b>788</b> |

## April 2013

| Date         | Members      | Punch Cards | Daily Passes | Lessons   | Clinics        | Practice Court | Lights   | TOTAL      |
|--------------|--------------|-------------|--------------|-----------|----------------|----------------|----------|------------|
| 04/01/13     | 3            | 1           | 0            | 1         | 6              | 3              | 0        | 14         |
| 04/02/13     | 7            | 1           | 11           | 0         | 1              | 2              | 0        | 22         |
| 04/03/13     | 20 (A Team)  | 0           | 0            | 1         | 17             | 4              | 0        | 42         |
| 04/04/13     | 4            | 0           | 3            | 0         | 2              | 3              | 0        | 12         |
| 04/05/13     | 4            | 0           | 2            | 3         | 20             | 8              | 0        | 37         |
| 04/06/13     | 3            | 6           | 5            | 3         | 120 (Carnival) | 20             | 0        | 157        |
| 04/07/13     | Windy        | 0           | 0            | 0         | 6              | 0              | 0        | 6          |
| 04/08/13     | 0            | 0           | 0            | 0         | 14 TT match)   | 0              | 0        | 14         |
| 04/09/13     | 3            | 1           | 2            | 0         | 19 (BDHS)      | 0              | 0        | 25         |
| 04/10/13     | 12 (InterC.) | 5           | 2            | 5         | 16             | 5              | 0        | 45         |
| 04/11/13     | 3            | 1           | 2            | 0         | 20 (BDHS)      | 3              | 0        | 29         |
| 04/12/13     | 1            | 6           | 1            | 3         | 4              | 6              | 0        | 21         |
| 04/13/13     | 5            | 7           | 3            | 2         | 6              | 18 (lacrosse)  | 0        | 41         |
| 04/14/13     | 15 (USTA)    | 6           | 1            | 0         | 2              | 3              | 0        | 27         |
| 04/15/13     | 3            | 2           | 0            | 2         | 18 (TT match   | 1              | 0        | 26         |
| 04/16/13     | 3            | 1           | 2            | 0         | 19 (BDHS)      | 2              | 0        | 27         |
| 04/17/13     | 9            | 4           | 3            | 5         | 16             | 8              | 0        | 45         |
| 04/18/13     | 4            | 1           | 4            | 0         | 0              | 4              | 0        | 13         |
| 04/19/13     | 5            | 1           | 2            | 1         | 5              | 1              | 0        | 15         |
| 04/20/13     | 6            | 10          | 2            | 4         | 40 (Demo)      | 1              | 0        | 63         |
| 04/21/13     | 3            | 5           | 0            | 0         | 8              | 28 (lacrosse)  | 0        | 44         |
| 04/22/13     | 3            | 1           | 3            | 2         | 5              | 3              | 0        | 17         |
| 04/23/13     | 2            | 1           | 5            | 0         | 1              | 1              | 0        | 10         |
| 04/24/13     | 5            | 3           | 1            | 0         | 16 (A team)    | 0              | 0        | 25         |
| 04/25/13     | 4            | 1           | 2            | 1         | 1              | 2              | 0        | 11         |
| 04/26/13     | 5            | 0           | 6            | 1         | 16             | 4              | 0        | 32         |
| 04/27/13     | 8            | 2           | 3            | 1         | 4              | 16             | 0        | 34         |
| 04/28/13     | 4            | 4           | 2            | 0         | 16 (USTA)      | 2              | 0        | 28         |
| 04/29/13     | 2            | 1           | 0            | 0         | 6              | 6              | 0        | 15         |
| 04/30/13     | 3            | 0           | 1            | 0         | 0              | 0              | 0        | 4          |
| <b>TOTAL</b> | <b>149</b>   | <b>71</b>   | <b>68</b>    | <b>35</b> | <b>424</b>     | <b>154</b>     | <b>0</b> | <b>901</b> |

## May 2013

| Date          | Members        | Punch Cards    | Daily Passes | Lessons   | Clinics    | Practice Court | Lights   | TOTAL      |
|---------------|----------------|----------------|--------------|-----------|------------|----------------|----------|------------|
| 05/01/13      | 3              | 2              | 10           | 4         | 11         | 6              | 0        | 36         |
| 05/02/13      | 2              | 1              | 2            | 0         | 1          | 3              | 0        | 9          |
| 05/03/13      | 7              | 0              | 0            | 3         | 18         | 6              | 0        | 34         |
| 05/04/13      | 12             | 9              | 3            | 4         | 4          | 6              | 0        | 38         |
| 05/05/13      | 0              | 0              | 0            | 0         | 10         | 1              | 0        | 11         |
| 05/06/13      | 3 (rain)       | 3              | 1            | 0         | 4          | 4              | 0        | 15         |
| 05/07/13      | 8              | 1              | 0            | 0         | 0          | 3              | 0        | 12         |
| 05/08/13      | 18 (USTA)      | 0              | 0            | 18 (BDHS) | 5          | 6              | 0        | 47         |
| 05/09/13      | 4              | 1              | 3            | 1         | 2          | 3              | 0        | 14         |
| 05/10/13      | 4              | 1              | 0            | 3         | 17         | 8              | 0        | 33         |
| 05/11/13      | 12             | 6              | 5            | 11        | 6          | 4              | 0        | 44         |
| 05/12/13      | 2              | 1              | 6            | 0         | 0          | 2              | 0        | 11         |
| 05/13/13      | 6              | 1              | 2            | 1         | 4          | 6              | 0        | 20         |
| 05/14/13      | 6              | 1              | 0            | 0         | 0          | 3              | 0        | 10         |
| 05/15/13      | 6              | 16 (Interclub) | 7            | 5         | 16         | 7              | 0        | 57         |
| 05/16/13      | 2              | 0              | 2            | 0         | 0          | 1              | 0        | 5          |
| 05/17/13      | 4              | 0              | 0            | 5         | 16         | 8              | 0        | 33         |
| 05/18/13      | 6              | 6              | 7            | 8         | 4          | 8              | 0        | 39         |
| 05/19/13      | 5              | 5              | 0            | 0         | 3          | 7              | 0        | 20         |
| 05/20/13      | 6              | 1              | 2            | 0         | 5          | 6              | 0        | 20         |
| 05/21/13      | 7              | 1              | 5            | 0         | 0          | 7              | 0        | 20         |
| 05/22/13      | 14 (Interclub) | 5              | 3            | 6         | 22         | 10             | 0        | 60         |
| 05/23/13      | 5              | 0              | 1            | 0         | 2          | 4              | 0        | 12         |
| 05/24/13      | 7              | 0              | 1            | 3         | 13         | 12             | 0        | 36         |
| 05/25/13      | 11             | 7              | 2            | 8         | 2          | 7              | 0        | 37         |
| 05/26/13      | 4              | 6              | 8            | 0         | 3          | 8              | 0        | 29         |
| 05/27/13      | 4              | 3              | 4            | 3         | 2          | 7              | 0        | 23         |
| 05/28/13      | 2              | 2              | 0            | 0         | 0          | 4              | 0        | 8          |
| 05/29/13      | 20 (Interclub) | 0              | 2            | 1         | 4          | 6              | 0        | 33         |
| 05/30/13      | 4              | 0              | 1            | 2         | 1          | 2              | 0        | 10         |
| 05/31/13      | 4              | 0              | 4            | 5         | 22         | 7              | 0        | 42         |
| <b>TOTAL:</b> | <b>198</b>     | <b>79</b>      | <b>81</b>    | <b>91</b> | <b>197</b> | <b>172</b>     | <b>0</b> | <b>818</b> |

## June 2013

| Date         | Members  | Punch Cards | Daily Passes | Lessons   | Clinics    | Practice Court | Lights   | TOTAL      |
|--------------|----------|-------------|--------------|-----------|------------|----------------|----------|------------|
| 06/01/13     | 0        | 0           | 2            | 6         | 18         | 8              | 0        | 34         |
| 06/02/13     | 0        | 0           | 5            | 10        | 4          | 5 (2 kids)     | 0        | 24         |
| 06/03/13     | 0        | 0           | 7            | 0         | 6          | 3              | 0        | 16         |
| 06/04/13     | 0        | 0           | 5            | 2         | 7          | 5              | 0        | 19         |
| 06/05/13     | 0        | 0           | 4            | 1         | 2          | 6              | 1        | 14         |
| 06/06/13     | 0        | 0           | 0            | 3         | 9          | 5              | 0        | 17         |
| 06/07/13     | 0        | 0           | 0            | 0         | 2          | 0              | 0        | 2          |
| 06/08/13     | 0        | 0           | 0            | 0         | 8          | 0              | 0        | 8          |
| 06/09/13     | 0        | 0           | 6            | 1         | 0          | 2              | 0        | 9          |
| 06/10/13     | 0        | 0           | 2            | 0         | 18         | 10             | 0        | 30         |
| 06/11/13     | 0        | 0           | 0            | 1         | 5          | 5              | 0        | 11         |
| 06/12/13     | 0        | 0           | 3            | 0         | 4          | 4              | 0        | 11         |
| 06/13/13     | 0        | 0           | 0            | 5         | 15         | 7              | 0        | 27         |
| 06/14/13     | 0        | 0           | 1            | 0         | 2          | 5              | 0        | 8          |
| 06/15/13     | 0        | 0           | 0            | 0         | 13         | 8              | 0        | 21         |
| 06/16/13     | 0        | 0           | 3            | 0         | 6          | 4              | 0        | 13         |
| 06/17/13     | 0        | 0           | 1            | 0         | 18         | 5              | 0        | 24         |
| 06/18/13     | 0        | 0           | 0            | 0         | 3          | 2              | 0        | 5          |
| 06/19/13     | 0        | 0           | 4            | 0         | 0          | 1              | 0        | 5          |
| 06/20/13     | 0        | 0           | 1            | 4         | 12         | 8              | 0        | 25         |
| 06/21/13     | 0        | 0           | 1            | 0         | 1          | 6              | 0        | 8          |
| 06/22/13     | 0        | 0           | 2            | 1         | 17         | 7              | 0        | 27         |
| 06/23/13     | 0        | 0           | 5            | 7         | 6          | 7              | 0        | 25         |
| 06/24/13     | 0        | 0           | 0            | 0         | 10         | 15             | 0        | 25         |
| 06/25/13     | 0        | 0           | 0            | 0         | 8          | 8              | 0        | 16         |
| 06/26/13     | 0        | 0           | 0            | 0         | 1          | 4              | 0        | 5          |
| 06/27/13     | 0        | 0           | 9            | 3         | 18         | 14             | 0        | 44         |
| 06/28/13     | 0        | 0           | 3            | 0         | 1          | 6              | 0        | 10         |
| 06/29/13     | 0        | 0           | 0            | 1         | 32         | 5              | 0        | 38         |
| 06/30/13     | 0        | 0           | 7            | 7         | 3          | 4              | 0        | 21         |
| <b>TOTAL</b> | <b>0</b> | <b>0</b>    | <b>71</b>    | <b>52</b> | <b>249</b> | <b>169</b>     | <b>1</b> | <b>542</b> |

## July 2013

| Date         | Members                | Punch Cards | Daily Passes | Lessons  | Clinics    | Practice Court | Lights   | TOTAL      |
|--------------|------------------------|-------------|--------------|----------|------------|----------------|----------|------------|
| 07/01/13     | 3                      | 0           | 0            | 0        | 8          | 6              | 0        | 17         |
| 07/02/13     | 3                      | 1           | 0            | 0        | 10         | 6              | 0        | 20         |
| 07/03/13     | 7                      | 0           | 1            | 0        | 13         | 6              | 0        | 27         |
| 07/04/13     | 3                      | 0           | 0            | 0        | 4          | 3              | 0        | 10         |
| 07/05/13     | 4                      | 0           | 0            | 0        | 12         | 5              | 0        | 21         |
| 07/06/13     | Junior Tournament – 90 |             | 0            | 0        | 0          | 0              | 0        | 90         |
| 07/07/13     | Junior Tournament – 90 |             | 0            | 0        | 0          | 0              | 0        | 90         |
| 07/08/13     | 3                      | 1           | 4            | 0        | 5          | 6              | 0        | 19         |
| 07/09/13     | 5                      | 4           | 0            | 1        | 3          | 6              | 0        | 19         |
| 07/10/13     | 6                      | 4           | 3            | 0        | 2          | 5              | 0        | 20         |
| 07/11/13     | 4                      | 3           | 0            | 0        | 6          | 5              | 0        | 18         |
| 07/12/13     | 6                      | 1           | 7            | 0        | 5          | 7              | 0        | 26         |
| 07/13/13     | 9                      | 1           | 0            | 1        | 0          | 4              | 0        | 15         |
| 07/14/13     | 6                      | 3           | 0            | 0        | 5          | 5              | 0        | 19         |
| 07/15/13     | 4                      | 1           | 4            | 1        | 7          | 5              | 0        | 22         |
| 07/16/13     | 5                      | 2           | 0            | 0        | 3          | 7              | 0        | 17         |
| 07/17/13     | 8                      | 5           | 7            | 0        | 8          | 5              | 0        | 33         |
| 07/18/13     | 5                      | 1           | 3            | 0        | 4          | 6              | 0        | 19         |
| 07/19/13     | 6                      | 1           | 7            | 2        | 7          | 5              | 0        | 28         |
| 07/20/13     | 9                      | 1           | 3            | 1        | 0          | 4              | 0        | 18         |
| 07/21/13     | 4                      | 5           | 6            | 0        | 4          | 5              | 0        | 24         |
| 07/22/13     | 4                      | 0           | 0            | 1        | 12         | 3              | 0        | 20         |
| 07/23/13     | 3                      | 1           | 4            | 0        | 12         | 3              | 0        | 23         |
| 07/24/13     | 8                      | 0           | 0            | 1        | 17         | 3              | 0        | 29         |
| 07/25/13     | 4                      | 2           | 7            | 0        | 10         | 6              | 0        | 29         |
| 07/26/13     | 4                      | 0           | 0            | 0        | 13         | 6              | 0        | 23         |
| 07/27/13     | 8                      | 1           | 0            | 1        | 0          | 4              | 0        | 14         |
| 07/28/13     | 3                      | 3           | 6            | 0        | 4          | 6              | 0        | 22         |
| 07/29/13     | 6                      | 1           | 4            | 0        | 13         | 7              | 0        | 31         |
| 07/30/13     | 8                      | 0           | 6            | 0        | 12         | 8              | 0        | 34         |
| <b>TOTAL</b> | <b>328</b>             | <b>42</b>   | <b>72</b>    | <b>9</b> | <b>199</b> | <b>147</b>     | <b>0</b> | <b>797</b> |

## August 2013

| Date         | Members    | Punch Cards | Daily Passes | Lessons   | Clinics    | Practice Court | Lights   | TOTAL      |
|--------------|------------|-------------|--------------|-----------|------------|----------------|----------|------------|
| 08/01/13     | 4          | 0           | 0            | 0         | 11         | 5              | 0        | 20         |
| 08/02/13     | 6          | 1           | 1            | 0         | 7          | 6              | 0        | 21         |
| 08/03/13     | 7          | 2           | 0            | 0         | 0          | 6              | 0        | 15         |
| 08/04/13     | 4          | 6           | 1            | 2         | 4          | 6              | 0        | 23         |
| 08/05/13     | 6          | 0           | 0            | 0         | 14         | 6              | 0        | 26         |
| 08/06/13     | 3          | 2           | 2            | 0         | 15         | 2              | 0        | 24         |
| 08/07/13     | 8          | 1           | 3            | 0         | 16         | 5              | 0        | 33         |
| 08/08/13     | 4          | 2           | 4            | 0         | 14         | 5              | 0        | 29         |
| 08/09/13     | 2          | 0           | 0            | 0         | 13         | 6              | 0        | 21         |
| 08/10/13     | 12         | 12          | 4            | 0         | 0          | 2              | 0        | 30         |
| 08/11/13     | 1          | 3           | 3            | 0         | 4          | 4              | 0        | 15         |
| 08/12/13     | 5          | 2           | 4            | 0         | 11         | 5              | 0        | 27         |
| 08/13/13     | 5          | 0           | 6            | 0         | 6          | 5              | 0        | 22         |
| 08/14/13     | 8          | 0           | 0            | 1         | 12         | 2              | 0        | 23         |
| 08/15/13     | 3          | 3           | 1            | 0         | 6          | 6              | 0        | 19         |
| 08/16/13     | 4          | 2           | 0            | 0         | 8          | 5              | 0        | 19         |
| 08/17/13     | 9          | 4           | 3            | 3         | 0          | 2              | 0        | 21         |
| 08/18/13     | 5          | 1           | 2            | 0         | 6          | 5              | 0        | 19         |
| 08/19/13     | 7          | 2           | 2            | 0         | 9          | 6              | 0        | 26         |
| 08/20/13     | 8          | 0           | 0            | 0         | 14         | 5              | 0        | 27         |
| 08/21/13     | 9          | 0           | 2            | 3         | 11         | 4              | 0        | 29         |
| 08/22/13     | 3          | 2           | 2            | 0         | 12         | 4              | 0        | 23         |
| 08/23/13     | 3          | 1           | 4            | 1         | 8          | 5              | 0        | 22         |
| 08/24/13     | 17         | 3           | 5            | 8         | 7          | 9              | 0        | 49         |
| 08/25/13     | 5          | 4           | 10           | 0         | 6          | 5              | 0        | 30         |
| 08/26/13     | 4          | 4           | 2            | 0         | 6          | 6              | 0        | 22         |
| 08/27/13     | 6          | 0           | 3            | 0         | 1          | 10             | 0        | 20         |
| 08/28/13     | 12         | 0           | 6            | 0         | 9          | 5              | 0        | 32         |
| 08/29/13     | 4          | 2           | 0            | 0         | 3          | 7              | 0        | 16         |
| 08/30/13     | 3          | 1           | 2            | 2         | 6          | 6              | 0        | 20         |
| 08/31/13     | 8          | 2           | 5            | 0         | 0          | 3              | 0        | 18         |
| <b>TOTAL</b> | <b>185</b> | <b>62</b>   | <b>77</b>    | <b>20</b> | <b>239</b> | <b>158</b>     | <b>0</b> | <b>741</b> |

## September 2013

| Date         | Members                | Punch Cards | Daily Passes | Lessons   | Clinics    | Practice Court | Lights   | TOTAL      |
|--------------|------------------------|-------------|--------------|-----------|------------|----------------|----------|------------|
| 09/01/13     | 1                      | 5           | 4            | 6         | 5          | 9              | -        | 30         |
| 09/02/13     | 2                      | 0           | 2            | 2         | 3          | 8              |          | 17         |
| 09/03/13     | 7                      | 1           | 5            | 0         | 2          | 4              |          | 19         |
| 09/04/13     | 3                      | 0           | 8            | 0         | 9          | 5              |          | 25         |
| 09/05/13     | 5                      | 1           | 4            | 0         | 0          | 4              |          | 14         |
| 09/06/13     | 3                      | 1           | 0            | 1         | 16         | 4              |          | 25         |
| 09/07/13     | 9                      | 4           | 4            | 0         | 3          | 5              |          | 25         |
| 09/08/13     | 1                      | 6           | 12           | 9         | 3          | 9              |          | 40         |
| 09/09/13     | 3                      | 1           | 0            | 1         | 10         | 6              |          | 21         |
| 09/10/13     | 6                      | 3           | 5            | 1         | 5          | 5              |          | 25         |
| 09/11/13     | 14                     | 4           | 4            | 0         | 8          | 6              |          | 36         |
| 09/12/13     | 4                      | 2           | 0            | 0         | 3          | 5              |          | 14         |
| 09/13/13     | 4                      | 6           | 0            | 0         | 11         | 5              |          | 26         |
| 09/14/13     | 7                      | 5           | 6            | 0         | 2          | 6              |          | 26         |
| 09/15/13     | 24                     | 4           | 4            | 9         | 6          | 10             |          | 57         |
| 09/16/13     | 6                      | 2           | 6            | 2         | 8          | 9              |          | 33         |
| 09/17/13     | 8+16 girls high school | 2           | 0            | 4         | 4          | 7              |          | 41         |
| 09/18/13     | 4                      | 2           | 2            | 1         | 7          | 7              | 1        | 24         |
| 09/19/13     | 6                      | 2           | 4            | 0         | 3          | 5              |          | 20         |
| 09/20/13     | 4                      | 6           | 0            | 3         | 15         | 6              |          | 34         |
| 09/21/13     | 8                      | 3           | 2            | 2         | 2          | 5              |          | 22         |
| 09/22/13     | 3                      | 1           | 4            | 0         | 2          | 5              |          | 15         |
| 09/23/13     | 7                      | 1           | 4            | 2         | 7          | 11             |          | 32         |
| 09/24/13     | 6                      | 2           | 6            | 3         | 6          | 4              |          | 27         |
| 09/25/13     | 4                      | 3           | 0            | 0         | 11         | 5              |          | 23         |
| 09/26/13     | 2                      | 2           | 10           | 1         | 4          | 6              | 1        | 26         |
| 09/27/13     | 2                      | 0           | 2            | 1         | 11         | 5              | 2        | 23         |
| 09/28/13     | 8                      | 4           | 3            | 0         | 2          | 11             |          | 28         |
| 09/29/13     | 0                      | 6           | 0            | 0         | 10         | 6              |          | 22         |
| 09/30/13     | 6                      | 2           | 2            | 3         | 8          | 7              |          | 28         |
| <b>TOTAL</b> | <b>183</b>             | <b>81</b>   | <b>103</b>   | <b>51</b> | <b>186</b> | <b>190</b>     | <b>4</b> | <b>798</b> |

## October 2013

| Date         | Members    | Punch Cards | Daily Passes | Lessons   | Clinics    | Practice Court | Lights   | TOTAL      |
|--------------|------------|-------------|--------------|-----------|------------|----------------|----------|------------|
| 10/01/13     | 4          | 2           | 2            | 6         | 8          | 6              | 0        | 28         |
| 10/02/13     | 16         | 2           | 4            | 1         | 9          | 5              | 0        | 37         |
| 10/03/13     | 2          | 2           | 1            | 2         | 1          | 5              | 0        | 13         |
| 10/04/13     | 7          | 0           | 0            | 3         | 9          | 8              | 0        | 27         |
| 10/05/13     | 11         | 6           | 2            | 2         | 1          | 6              | 0        | 28         |
| 10/06/13     | 12         | 5           | 3            | 0         | 5          | 7              | 0        | 32         |
| 10/07/13     | 3          | 1           | 2            | 4         | 7          | 7              | 0        | 24         |
| 10/08/13     | 4          | 1           | 2            | 4         | 6          | 5              | 0        | 22         |
| 10/09/13     | 8          | 11          | 1            | 0         | 5          | 6              | 0        | 31         |
| 10/10/13     | 4          | 1           | 3            | 1         | 2          | 5              | 1        | 17         |
| 10/11/13     | 5          | 2           | 2            | 1         | 14         | 5              | 1        | 30         |
| 10/12/13     | 7          | 4           | 1            | 1         | 3          | 5              | 0        | 21         |
| 10/13/13     | 4          | 5           | 0            | 0         | 10         | 4              | 0        | 23         |
| 10/14/13     | 3          | 2           | 2            | 4         | 7          | 8              | 0        | 26         |
| 10/15/13     | 7          | 2           | 4            | 4         | 4          | 6              | 0        | 27         |
| 10/16/13     | 19         | 2           | 2            | 2         | 8          | 8              | 0        | 41         |
| 10/17/13     | 5          | 2           | 2            | 1         | 3          | 8              | 0        | 21         |
| 10/18/13     | 5          | 2           | 0            | 0         | 9          | 7              | 0        | 23         |
| 10/19/13     | 17         | 7           | 6            | 0         | 4          | 18             | 1        | 53         |
| 10/20/13     | 6          | 4           | 2            | 1         | 8          | 10             | 0        | 31         |
| 10/21/13     | 6          | 2           | 1            | 0         | 9          | 8              | 0        | 26         |
| 10/22/13     | 5          | 1           | 3            | 3         | 8          | 8              | 0        | 28         |
| 10/23/13     | 8          | 4           | 0            | 1         | 6          | 8              | 0        | 27         |
| 10/24/13     | 5 + 26     | 2           | 0            | 3         | 2          | 8              | 0        | 46         |
| 10/25/13     | 6          | 2           | 6            | 0         | 5          | 8              | 0        | 27         |
| 10/26/13     | 15         | 12          | 9            | 1         | 2          | 15             | 0        | 54         |
| 10/27/13     | 7          | 3           | 5            | 0         | 0          | 8              | 0        | 23         |
| 10/28/13     | 7          | 4           | 1            | 1         | 6          | 9              | 0        | 28         |
| 10/29/13     | 4          | 0           | 2            | 3         | 5          | 7              | 2        | 23         |
| 10/30/13     | 3          | 2           | 4            | 1         | 8          | 7              | 0        | 25         |
| 10/31/13     | 7          | 1           | 0            | 0         | 0          | 8              | 0        | 16         |
| <b>TOTAL</b> | <b>248</b> | <b>96</b>   | <b>72</b>    | <b>50</b> | <b>174</b> | <b>233</b>     | <b>5</b> | <b>878</b> |

## November 2013

| Date         | Members      | Punch Cards | Daily Passes | Lessons   | Clinics    | Practice Court | Lights   | TOTAL      |
|--------------|--------------|-------------|--------------|-----------|------------|----------------|----------|------------|
| 11/01/13     | 7            | 2           | 2            | 1         | 6          | 59             | 2        | 79         |
| 11/02/13     | 13           | 7           | 3            | 0         | 4          | 8              | 0        | 35         |
| 11/03/13     | 4            | 7           | 0            | 0         | 6          | 36             | 0        | 53         |
| 11/04/13     | 4            | 0           | 0            | 5         | 10         | 7              | 0        | 26         |
| 11/05/13     | 5            | 1           | 0            | 0         | 4          | 7              | 0        | 17         |
| 11/06/13     | 0            | 0           | 0            | 0         | 7          | 26             | 0        | 33         |
| 11/07/13     | 8            | 3           | 1            | 1         | 2          | 9              | 0        | 24         |
| 11/08/13     | 7            | 2           | 0            | 1         | 6          | 8              | 0        | 24         |
| 11/09/13     | 8            | 11          | 1            | 0         | 5          | 6              | 0        | 31         |
| 11/10/13     | 8            | 8           | 6            | 1         | 7          | 7              | 0        | 37         |
| 11/11/13     | 6            | 1           | 2            | 3         | 7          | 8              | 2        | 29         |
| 11/12/13     | 4            | 2           | 2            | 1         | 5          | 7              | 0        | 21         |
| 11/13/13     | 4            | 0           | 1            | 1         | 6          | 10             | 0        | 22         |
| 11/14/13     | 4            | 2           | 0            | 1         | 5          | 6              | 0        | 18         |
| 11/15/13     | 7            | 3           | 0            | 1         | 9          | 5              | 0        | 25         |
| 11/16/13     | 12           | 4           | 2            | 0         | 3          | 120            | 0        | 141        |
| 11/17/13     | 3            | 2           | 0            | 1         | 10         | 30             | 0        | 46         |
| 11/18/13     | 3            | 3           | 4            | 1         | 6          | 5              | 1        | 23         |
| 11/19/13     | 2            | 0           | 2            | 2         | 7          | 5              | 1        | 19         |
| 11/20/13     | 9            | 2           | 0            | 0         | 10         | 3              | 0        | 24         |
| 11/21/13     | 2            | 0           | 2            | 1         | 2          | 4              | 0        | 11         |
| 11/22/13     | 4            | 1           | 0            | 1         | 2          | 5              | 0        | 13         |
| 11/23/13     | 16           | 3           | 0            | 1         | 4          | 8              | 0        | 32         |
| 11/24/13     | 8            | 6           | 2            | 0         | 17         | 10             | 0        | 43         |
| 11/25/13     | 4            | 1           | 4            | 4         | 5          | 5              | 0        | 23         |
| 11/26/13     | 3            | 1           | 0            | 0         | 6          | 9              | 0        | 19         |
| 11/27/13     | 8            | 2           | 2            | 1         | 4          | 11             | 0        | 28         |
| 11/28/13     | Thanksgiving |             |              |           |            |                |          | 0          |
| 11/29/13     | 4            | 0           | 0            | 0         | 3          | 5              | 0        | 12         |
| 11/30/13     | 12           | 6           | 0            | 2         | 4          | 11             | 0        | 35         |
| <b>TOTAL</b> | <b>179</b>   | <b>80</b>   | <b>36</b>    | <b>30</b> | <b>172</b> | <b>440</b>     | <b>6</b> | <b>943</b> |

## December 2013

| Date         | Members    | Punch Cards | Daily Passes | Lessons   | Clinics    | Practice Court | Lights   | TOTAL      |
|--------------|------------|-------------|--------------|-----------|------------|----------------|----------|------------|
| 12/01/13     | 11         | 2           | 4            | 1         | 10         | 12             | 0        | 40         |
| 12/02/13     | 6          | 2           | 2            | 1         | 6          | 10             | 0        | 27         |
| 12/03/13     | 7          | 5           | 3            | 0         | 4          | 12             | 0        | 31         |
| 12/04/13     | 8          | 0           | 0            | 0         | 8          | 3              | 0        | 19         |
| 12/05/13     | 4          | 1           | 0            | 1         | 2          | 4              | 0        | 12         |
| 12/06/13     | 4          | 0           | 0            | 0         | 5          | 3              | 0        | 12         |
| 12/07/13     | 10         | 6           | 2            | 1         | 2          | 1              | 0        | 22         |
| 12/08/13     | 16         | 1           | 2            | 0         | 10         | 2              | 0        | 31         |
| 12/09/13     | 6          | 2           | 0            | 0         | 6          | 6              | 0        | 20         |
| 12/10/13     | 6          | 1           | 0            | 0         | 3          | 6              | 0        | 16         |
| 12/11/13     | 15         | 0           | 0            | 0         | 11         | 4              | 0        | 30         |
| 12/12/13     | 4          | 0           | 0            | 1         | 1          | 6              | 0        | 12         |
| 12/13/13     | 3          | 0           | 0            | 0         | 5          | 0              | 0        | 8          |
| 12/14/13     | 0          | 0           | 0            | 0         | 0          | 150            | 0        | 150        |
| 12/15/13     | 0          | 0           | 3            | 0         | 0          | 90             | 0        | 93         |
| 12/16/13     | 10         | 7           | 0            | 0         | 0          | 14             | 0        | 31         |
| 12/17/13     | 4          | 0           | 4            | 2         | 7          | 3              | 2        | 22         |
| 12/18/13     | 16         | 0           | 2            | 0         | 6          | 6              | 0        | 30         |
| 12/19/13     | 4          | 0           | 0            | 1         | 1          | 8              | 0        | 14         |
| 12/20/13     | 4          | 1           | 0            | 0         | 0          | 10             | 0        | 15         |
| 12/21/13     | 7          | 5           | 3            | 1         | 3          | 5              | 0        | 24         |
| 12/22/13     | 4          | 2           | 7            | 0         | 7          | 5              | 0        | 25         |
| 12/23/13     | 0          | 0           | 2            | 0         | 4          | 10             | 1        | 17         |
| 12/24/13     | 2          | 2           | 4            | 0         | 1          | 10             | 0        | 19         |
| 12/25/13     | 0          | 0           | 0            | 0         | 0          | 0              | 0        | 0          |
| 12/26/13     | 4          | 0           | 4            | 0         | 2          | 5              | 0        | 15         |
| 12/27/13     | 1          | 1           | 0            | 0         | 1          | 10             | 0        | 13         |
| 12/28/13     | 14         | 7           | 4            | 2         | 2          | 6              | 0        | 35         |
| 12/29/13     | 0          | 1           | 5            | 2         | 2          | 9              | 0        | 19         |
| 12/30/13     | 6          | 4           | 2            | 3         | 2          | 6              | 0        | 23         |
| 12/31/13     | 4          | 0           | 0            | 2         | 0          | 5              | 0        | 11         |
| <b>TOTAL</b> | <b>180</b> | <b>50</b>   | <b>53</b>    | <b>18</b> | <b>111</b> | <b>421</b>     | <b>3</b> | <b>836</b> |

**January 2014**

| <b>Date</b>  | <b>Members</b> | <b>Punch Cards</b> | <b>Daily Passes</b> | <b>Lessons</b> | <b>Clinics</b> | <b>Practice Court</b> | <b>Lights</b> | <b>TOTAL</b> |
|--------------|----------------|--------------------|---------------------|----------------|----------------|-----------------------|---------------|--------------|
| 01/01/14     | 4              | 2                  | 0                   | 0              | 2              | 6                     |               | <b>14</b>    |
| 01/02/14     | 5              | 3                  | 2                   | 0              | 3              | 10                    |               | <b>23</b>    |
| 01/03/14     | 6              | 0                  | 2                   | 0              | 5              | 12                    |               | <b>25</b>    |
| 01/04/14     | 12             | 5                  | 7                   | 0              | 5              | 7                     |               | <b>36</b>    |
| 01/05/14     | 5              | 3                  | 6                   | 0              | 9              | 13                    |               | <b>36</b>    |
| 01/06/14     | 5              | 4                  | 5                   | 0              | 6              | 10                    | 2             | <b>32</b>    |
| 01/07/14     | 6              | 3                  | 2                   | 0              | 6              | 8                     | 2             | <b>27</b>    |
| 01/08/14     | 5              | 4                  | 5                   | 0              | 8              | 5                     |               | <b>27</b>    |
| 01/09/14     | 2              | 2                  | 8                   | 1              | 1              | 8                     | 6             | <b>28</b>    |
| 01/10/14     | 4              | 0                  | 0                   | 0              | 8              | 3                     |               | <b>15</b>    |
| 01/11/14     | 7              | 10                 | 4                   | 2              | 4              | 5                     |               | <b>32</b>    |
| 01/12/14     | 6              | 9                  | 0                   | 1              | 20             | 10                    |               | <b>46</b>    |
| 01/13/14     | 3              | 1                  | 2                   | 1              | 7              | 10                    |               | <b>24</b>    |
| 01/14/14     | 2              | 3                  | 2                   | 1              | 2              | 7                     | 2             | <b>19</b>    |
| 01/15/14     | 2              | 2                  | 0                   | 1              | 7              | 10                    |               | <b>22</b>    |
| 01/16/14     | 2              | 2                  | 2                   | 1              | 3              | 10                    |               | <b>20</b>    |
| 01/17/14     | 6              | 4                  | 0                   | 0              | 5              | 7                     |               | <b>22</b>    |
| 01/18/14     | 7              | 9                  | 5                   | 1              | 10             | 10                    |               | <b>42</b>    |
| 01/19/14     | 6              | 8                  | 6                   | 0              | 20             | 15                    |               | <b>55</b>    |
| 01/20/14     | 7              | 2                  | 4                   | 1              | 10             | 10                    |               | <b>34</b>    |
| 01/21/14     | 7              | 4                  | 1                   | 0              | 9              | 6                     | 3             | <b>30</b>    |
| 01/22/14     | 6              | 2                  | 0                   | 0              | 8              | 7                     |               | <b>23</b>    |
| 01/23/14     | 2              | 2                  | 2                   | 1              | 3              | 14                    | 1             | <b>25</b>    |
| 01/24/14     | 6              | 1                  | 1                   | 3              | 5              | 10                    |               | <b>26</b>    |
| 01/25/14     | 7              | 8                  | 9                   | 1              | 8              | 12                    |               | <b>45</b>    |
| 01/26/14     | 2              | 0                  | 4                   | 0              | 17             | 6                     |               | <b>29</b>    |
| 01/27/14     | 0              | 2                  | 0                   | 1              | 6              | 8                     |               | <b>17</b>    |
| 01/28/14     | 2              | 4                  | 2                   | 0              | 7              | 7                     |               | <b>22</b>    |
| 01/29/14     | 20             | 2                  | 2                   | 1              | 7              | 10                    |               | <b>42</b>    |
| 01/30/14     | 3              | 2                  | 2                   | 1              | 2              | 8                     |               | <b>18</b>    |
| 01/31/14     | 3              | 2                  | 0                   | 2              | 5              | 7                     |               | <b>19</b>    |
| <b>TOTAL</b> | <b>160</b>     | <b>105</b>         | <b>85</b>           | <b>20</b>      | <b>218</b>     | <b>271</b>            | <b>16</b>     | <b>875</b>   |

## February 2014

| Date         | Members    | Punch Cards | Daily Passes | Lessons   | Clinics    | Practice Court | Lights | TOTAL      |
|--------------|------------|-------------|--------------|-----------|------------|----------------|--------|------------|
| 02/01/14     | 6          | 9           | 3            | 1         | 6          | 10             |        | 35         |
| 02/02/14     | 1          | 13          | 0            | 2         | 5          | 10             |        | 31         |
| 03/03/14     | 2          | 2           | 6            | 1         | 8          | 9              |        | 28         |
| 04/04/14     | 2          | 3           | 4            | 1         | 8          | 8              |        | 26         |
| 02/05/14     | 8          | 5           | 0            | 0         | 12         | 10             |        | 35         |
| 02/06/14     |            |             |              |           |            |                | RAIN   |            |
| 02/07/14     | 7          | 1           | 2            | 2         | 8          | 10             |        | 30         |
| 02/08/14     | 11         | 4           | 3            | 2         | 10         | 10             |        | 40         |
| 02/09/14     | 4          | 5           | 2            | 0         | 13         | 8              |        | 32         |
| 02/10/14     | 2          | 4           | 2            | 1         | 7          | 11             |        | 27         |
| 02/11/14     | 2          | 2           | 4            | 1         | 10         | 8              | 1      | 27         |
| 02/12/14     | 12         | 2           | 0            | 0         | 7          | 8              |        | 29         |
| 02/13/14     | 5          | 3           | 6            | 1         | 5          | 12             | 2      | 32         |
| 02/14/14     | 8          | 4           | 2            | 0         | 3          | 11             |        | 28         |
| 02/15/14     | 11         | 7           | 4            | 2         | 9          | 10             |        | 43         |
| 02/16/14     | 9          | 3           | 4            | 0         | 20         | 20             | 0      | 56         |
| 02/17/14     | 10         | 4           | 4            | 1         | 10         | 11             | 1      | 40         |
| 02/18/14     | 5          | 3           | 0            | 1         | 9          | 9              |        | 27         |
| 02/19/14     | 18         | 0           | 2            | 0         | 8          | 4              |        | 32         |
| 02/20/14     | 7          | 2           | 4            | 1         | 3          | 9              |        | 26         |
| 02/21/14     | 8          | 2           | 2            | 3         | 5          | 10             | 2      | 30         |
| 02/22/14     | 7          | 5           | 8            | 1         | 7          | 9              |        | 37         |
| 02/23/14     | 8          | 6           | 2            | 2         | 12         | 13             |        | 43         |
| 02/24/14     | 2          | 2           | 4            | 0         | 9          | 7              |        | 24         |
| 02/25/14     | 9          | 4           | 2            | 0         | 11         | 9              |        | 35         |
| 02/26/14     | 2          | 0           | 0            | 0         | 1          | 2              | RAIN   | 5          |
| 02/27/14     | 2          | 0           | 2            | 1         | 5          | 5              | 3      | 15         |
| 02/28/14     |            |             |              |           |            |                | RAIN   |            |
| <b>TOTAL</b> | <b>168</b> | <b>95</b>   | <b>72</b>    | <b>24</b> | <b>211</b> | <b>243</b>     |        | <b>813</b> |

**March 2014**

| Date         | Members    | Punch Cards | Daily Passes | Lessons   | Clinics    | Practice Court | Lights   | TOTAL      |
|--------------|------------|-------------|--------------|-----------|------------|----------------|----------|------------|
| 03/01/14     | RAIN       | -           | -            | -         | -          | -              |          | -          |
| 03/02/14     | 2          | 0           | 2            | 0         | 1          | 3              | 0        | 8          |
| 03/03/14     | 4          | 3           | 4            | 2         | 8          | 5              |          | 26         |
| 03/04/14     | 4          | 2           | 0            | 0         | 5          | 9              |          | 20         |
| 03/05/14     | 4          | 2           | 6            | 0         | 9          | 9              | 4        | 34         |
| 03/06/14     | 4          | 2           | 0            | 0         | 4          | 7              |          | 17         |
| 03/07/14     | 2          | 2           | 2            | 2         | 1          | 8              |          | 17         |
| 03/08/14     | 8          | 7           | 4            | 0         | 2          | 12             |          | 33         |
| 03/09/14     | 7          | 5           | 2            | 1         | 6          | 10             |          | 31         |
| 03/10/14     | 3          | 5           | 0            | 0         | 9          | 8              |          | 25         |
| 03/11/14     | 2          | 4           | 0            | 1         | 8          | 10             |          | 25         |
| 03/12/14     | 0          | 4           | 2            | 0         | 6          | 8              |          | 20         |
| 03/13/14     | 4          | 2           | 4            | 0         | 3          | 7              |          | 20         |
| 03/14/14     | 5          | 5           | 2            | 0         | 1          | 9              | 1        | 23         |
| 03/15/14     | 4          | 7           | 8            | 3         | 9          | 13             |          | 44         |
| 03/16/14     | 2          | 5           | 13           | 1         | 10         | 19             |          | 50         |
| 03/17/14     | 2          | 4           | 0            | 5         | 7          | 7              |          | 25         |
| 03/18/14     | 4          | 4           | 4            | 0         | 7          | 8              |          | 27         |
| 03/19/14     | 2 + 16 IC  | 2           | 2            | 0         | 9          | 9              |          | 40         |
| 03/20/14     | 3          | 1           | 7            | 0         | 2          | 7              |          | 20         |
| 03/21/14     | 4          | 1           | 0            | 0         | 4          | 7              |          | 16         |
| 03/22/14     | 6 + 10 TT  | 8           | 3            | 2         | 3          | 13             |          | 45         |
| 03/23/14     | 0          | 2           | 0            | 1         | 9          | 5              |          | 17         |
| 03/24/14     | 4          | 4           | 0            | 0         | 6          | 5              |          | 19         |
| 03/25/14     | 4          | 2           | 0            | 0         | 7          | 10             |          | 23         |
| 03/26/14     | 4          | 5           | 0            | 0         | 4          | 7              |          | 20         |
| 03/27/14     | 2          | 4           | 0            | 0         | 6          | 10             |          | 22         |
| 03/28/14     | 2          | 4           | 2            | 0         | 2          | 8              |          | 18         |
| 03/29/14     | 7          | 8           | 2            | 0         | 4          | 11             |          | 32         |
| 03/30/14     | 2          | 4           | 2            | 0         | 15         | 10             |          | 33         |
| 03/31/14     | 4          | 4           | 0            | 2         | 7          | 8              |          | 25         |
| <b>TOTAL</b> | <b>131</b> | <b>112</b>  | <b>71</b>    | <b>20</b> | <b>174</b> | <b>262</b>     | <b>5</b> | <b>775</b> |

IC – Inter club

TT – Tennis Team

**April 2014**

| <b>Date</b>  | <b>Members</b> | <b>Punch Cards</b> | <b>Daily Passes</b> | <b>Lessons</b> | <b>Clinics</b> | <b>Practice Court</b> | <b>Lights</b> | <b>TOTAL</b> |
|--------------|----------------|--------------------|---------------------|----------------|----------------|-----------------------|---------------|--------------|
| 04/01/14     | 4              | 2                  | 0                   | 0              | 3              | 8                     |               | <b>17</b>    |
| 04/02/14     | 2              | 2                  | 1                   | 0              | 4              | 5                     |               | <b>14</b>    |
| 04/03/14     | 0              | 2                  | 4                   | 3              | 4              | 8                     |               | <b>21</b>    |
| 04/04/14     | 5              | 3                  | 0                   | 1              | 6              | 6                     |               | <b>21</b>    |
| 04/05/14     | 29 TT          | 8                  | 3                   | 0              | 6              | 10                    |               | <b>56</b>    |
| 04/06/14     | 9              | 3                  | 2                   | 1              | 16             | 13                    |               | <b>44</b>    |
| 04/07/14     | 4              | 4                  | 4                   | 2              | 8              | 12                    |               | <b>34</b>    |
| 04/08/14     | 2              | 4                  | 2                   | 1              | 3              | 6                     |               | <b>18</b>    |
| 04/09/14     | 4 + 16 IC      | 2                  | 0                   | 0              | 8              | 8                     |               | <b>38</b>    |
| 04/10/14     | 2              | 2                  | 2                   | 0              | 1              | 5                     |               | <b>12</b>    |
| 04/11/14     | 9              | 3                  | 2                   | 1              | 6              | 12                    |               | <b>33</b>    |
| 04/12/14     | 8 + 12 TT      | 6                  | 3                   | 0              | 4              | 12                    |               | <b>45</b>    |
| 04/13/14     | 3              | 7                  | 7                   | 2              | 20             | 13                    |               | <b>52</b>    |
| 04/14/14     | 2              | 2                  | 4                   | 2              | 7              | 10                    |               | <b>27</b>    |
| 04/15/14     | 4              | 7                  | 0                   | 0              | 11             | 8                     |               | <b>30</b>    |
| 04/16/14     | 16 IC          | 4                  | 5                   | 0              | 9              | 7                     |               | <b>41</b>    |
| 04/17/14     | 2              | 2                  | 2                   | 1              | 7              | 8                     |               | <b>22</b>    |
| 04/18/14     | 4              | 2                  | 5                   | 3              | 6              | 8                     |               | <b>28</b>    |
| 04/19/14     | 7 + 10 TT      | 8                  | 5                   | 4              | 5              | 12                    |               | <b>51</b>    |
| 04/20/14     | 5              | 0                  | 0                   | 1              | 0              | 7                     |               | <b>13</b>    |
| 04/21/14     | 4              | 4                  | 0                   | 1              | 5              | 8                     |               | <b>22</b>    |
| 04/22/14     | 6              | 4                  | 1                   | 0              | 7              | 9                     |               | <b>27</b>    |
| 04/23/14     | 2              | 4                  | 0                   | 1              | 9              | 7                     |               | <b>23</b>    |
| 04/24/14     | 2              | 4                  | 8                   | 1              | 7              | 9                     |               | <b>31</b>    |
| 04/25/14     | 3              | 2                  | 6                   | 3              | 3              | 12                    |               | <b>29</b>    |
| 04/26/14     | 2              | 2                  | 10                  | 1              | 5              | 10                    |               | <b>30</b>    |
| 04/27/14     | 0              | 2                  | 6                   | 4              | 13             | 11                    |               | <b>36</b>    |
| 04/28/14     | 2              | 4                  | 6                   | 2              | 7              | 12                    |               | <b>33</b>    |
| 04/29/14     | 2              | 6                  | 1                   | 0              | 6              | 8                     |               | <b>23</b>    |
| 04/30/14     | 4              | 2                  | 2                   | 0              | 8              | 9                     |               | <b>25</b>    |
| <b>TOTAL</b> | <b>186</b>     | <b>107</b>         | <b>91</b>           | <b>35</b>      | <b>204</b>     | <b>273</b>            |               | <b>896</b>   |

IC – Inter club

TT – Team Tennis

## May 2014

| Date         | Members    | Punch Cards | Daily Passes | Lessons   | Clinics    | Practice Court | Lights | TOTAL      |
|--------------|------------|-------------|--------------|-----------|------------|----------------|--------|------------|
| 05/01/14     | 2          | 0           | 4            | 5         | 15         | 9              |        | 35         |
| 05/02/14     | 4          | 2           | 0            | 4         | 8          | 14             |        | 32         |
| 05/03/14     | 7 + 19 TT  | 13          | 6            | 1         | 3          | 9              |        | 59         |
| 05/04/14     | 2          | 4           | 4            | 1         | 11         | 12             |        | 34         |
| 05/05/14     | 3          | 4           | 6            | 0         | 6          | 8              |        | 27         |
| 05/06/14     | 2          | 7           | 2            | 0         | 4          | 8              |        | 23         |
| 05/07/14     | 5          | 2           | 0            | 0         | 8          | 9              |        | 24         |
| 05/08/14     | 2          | 3           | 2            | 1         | 7          | 13             |        | 28         |
| 05/09/14     | 4          | 3           | 2            | 1         | 4          | 6              |        | 20         |
| 05/10/14     | 7 + 11 TT  | 9           | 1            | 0         | 0          | 13             |        | 41         |
| 05/11/14     | 9          | 6           | 4            | 2         | 10         | 12             |        | 43         |
| 05/12/14     | 2          | 4           | 4            | 0         | 7          | 6              |        | 23         |
| 05/13/14     | 4          | 5           | 4            | 0         | 5          | 10             |        | 28         |
| 05/14/14     | 8 + 16 IC  | 3           | 0            | 0         | 3          | 5              |        | 35         |
| 05/15/14     | 4          | 2           | 0            | 1         | 2          | 5              |        | 14         |
| 05/16/14     | 3          | 4           | 0            | 0         | 2          | 12             |        | 21         |
| 05/17/14     | 6 + 10 TT  | 10          | 2            | 1         | 2          | 10             |        | 41         |
| 05/18/14     | 7          | 4           | 0            | 2         | 13         | 12             |        | 38         |
| 05/19/14     | 2          | 7           | 0            | 2         | 8          | 9              |        | 28         |
| 05/20/14     | 4          | 6           | 1            | 0         | 6          | 7              |        | 24         |
| 05/21/14     | 8          | 3           | 2            | 0         | 8          | 8              |        | 29         |
| 05/22/14     | 2          | 0           | 0            | 1         | 9          | 5              |        | 17         |
| 05/23/14     | 4          | 4           | 6            | 0         | 7          | 10             |        | 31         |
| 05/24/14     | 8          | 3           | 12           | 0         | 0          | 2              |        | 25         |
| 05/25/14     | 4          | 7           | 2            | 1         | 9          | 14             |        | 37         |
| 05/26/14     | 4          | 4           | 9            | 1         | 8          | 14             |        | 40         |
| 05/27/14     | 2          | 4           | 5            | 1         | 7          | 7              |        | 26         |
| 05/28/14     | 7+16 IC    | 4           | 3            | 0         | 9          | 12             |        | 51         |
| 05/29/14     | 7          | 4           | 0            | 2         | 6          | 9              |        | 28         |
| 05/30/14     | 8          | 4           | 5            | 1         | 5          | 14             |        | 37         |
| 05/31/14     | 16         | 9           | 5            | 1         | 2          | 18             |        | 51         |
| <b>TOTAL</b> | <b>230</b> | <b>144</b>  | <b>91</b>    | <b>29</b> | <b>194</b> | <b>302</b>     |        | <b>990</b> |

## June 2014

| Date         | Members    | Punch Cards | Daily Passes | Lessons   | Clinics    | Practice Court | Lights | TOTAL      |
|--------------|------------|-------------|--------------|-----------|------------|----------------|--------|------------|
| 06/01/14     | 6          | 12          | 12           | 0         | 8          | 14             |        | 52         |
| 06/02/14     | 3          | 2           | 4            | 1         | 9          | 7              |        | 26         |
| 06/03/14     | 5          | 4           | 3            | 0         | 7          | 9              |        | 28         |
| 06/04/14     | 7          | 7           | 1            | 2         | 5          | 9              |        | 31         |
| 06/05/14     | 2          | 5           | 0            | 1         | 7          | 10             |        | 25         |
| 06/06/14     | 3          | 6           | 1            | 2         | 3          | 6              |        | 21         |
| 06/07/14     | 5          | 8           | 0            | 1         | 3          | 11             |        | 28         |
| 06/08/14     | 7          | 5           | 0            | 0         | 9          | 11             |        | 32         |
| 06/09/14     | 2          | 6           | 0            | 0         | 5          | 9              |        | 22         |
| 06/10/14     | 2          | 3           | 4            | 0         | 11         | 10             |        | 30         |
| 06/11/14     | 1          | 1           | 3            | 0         | 10         | 10             |        | 25         |
| 06/12/14     | 4          | 2           | 0            | 0         | 13         | 6              |        | 25         |
| 06/13/14     | 5          | 2           | 0            | 0         | 8          | 9              |        | 24         |
| 06/14/14     | 9          | 6           | 7            | 1         | 1          | 9              |        | 33         |
| 06/15/14     | 6          | 2           | 5            | 0         | 6          | 10             |        | 29         |
| 06/16/14     | 4          | 2           | 2            | 3         | 7          | 9              |        | 27         |
| 06/17/14     | 6          | 4           | 4            | 1         | 7          | 13             |        | 35         |
| 06/18/14     | 10         | 3           | 4            | 2         | 9          | 9              |        | 37         |
| 06/19/14     | 3          | 1           | 4            | 0         | 8          | 5              |        | 21         |
| 06/20/14     | 6          | 4           | 0            | 3         | 6          | 10             |        | 29         |
| 06/21/14     | 7          | 10          | 2            | 0         | 2          | 12             |        | 33         |
| 06/22/14     | 9          | 6           | 3            | 0         | 8          | 17             |        | 43         |
| 06/23/14     | 6          | 3           | 0            | 0         | 10         | 7              |        | 26         |
| 06/24/14     | 7          | 5           | 6            | 3         | 7          | 10             |        | 38         |
| 06/25/14     | 4          | 6           | 0            | 1         | 9          | 8              |        | 28         |
| 06/26/14     | 2          | 4           | 0            | 1         | 7          | 5              |        | 19         |
| 06/27/14     | 7          | 3           | 2            | 0         | 8          | 9              |        | 29         |
| 06/28/14     | 10         | 6           | 2            | 1         | 0          | 15             |        | 34         |
| 06/29/14     | 6          | 1           | 4            | 0         | 2          | 13             |        | 26         |
| 06/30/14     | 4          | 2           | 0            | 0         | 17         | 13             |        | 36         |
| <b>TOTAL</b> | <b>158</b> | <b>131</b>  | <b>73</b>    | <b>23</b> | <b>212</b> | <b>295</b>     |        | <b>892</b> |

IC – Inter club

TT – Team Tennis

July 2014 – data not available

**August 2014**

| Date         | Members    | Punch Cards | Daily Passes | Lessons   | Clinics    | Practice Court | Lights | TOTAL       |
|--------------|------------|-------------|--------------|-----------|------------|----------------|--------|-------------|
| 08/01/14     | 2          | 5           | 1            | 1         | 15         | 6              |        | 30          |
| 08/02/14     | 10         | 6           | 4            | 1         | 0          | 14             |        | 35          |
| 08/03/14     | 2          | 4           | 0            | 2         | 6          | 8              |        | 22          |
| 08/04/14     | 5          | 4           | 2            | 3         | 22         | 13             |        | 49          |
| 08/05/14     | 11         | 5           | 3            | 0         | 17         | 11             |        | 47          |
| 08/06/14     | 8          | 5           | 6            | 1         | 15         | 13             |        | 48          |
| 08/07/14     | 7          | 4           | 0            | 2         | 16         | 14             |        | 43          |
| 08/08/14     | 2          | 4           | 5            | 2         | 15         | 8              |        | 36          |
| 08/09/14     | 17         | 8           | 3            | 3         | 0          | 12             |        | 43          |
| 08/10/14     | 6          | 4           | 0            | 1         | 6          | 11             |        | 28          |
| 08/11/14     | 7          | 4           | 0            | 2         | 16         | 13             |        | 42          |
| 08/12/14     | 4          | 4           | 0            | 0         | 18         | 7              |        | 33          |
| 08/13/14     | 10         | 3           | 4            | 1         | 18         | 5              |        | 41          |
| 08/14/14     | 4          | 7           | 0            | 2         | 24         | 6              |        | 43          |
| 08/15/14     | 4          | 2           | 0            | 2         | 19         | 14             |        | 41          |
| 08/16/14     | 8          | 5           | 5            | 0         | 0          | 4              |        | 22          |
| 08/17/14     | 6          | 2           | 0            | 0         | 1          | 12             |        | 21          |
| 08/18/14     | 8          | 3           | 0            | 0         | 22         | 9              |        | 42          |
| 08/19/14     | 4          | 6           | 2            | 2         | 21         | 11             |        | 46          |
| 08/20/14     | 12         | 6           | 3            | 0         | 15         | 10             |        | 46          |
| 08/21/14     | 2          | 4           | 0            | 0         | 24         | 4              |        | 34          |
| 08/22/14     | 4          | 7           | 0            | 0         | 19         | 11             |        | 41          |
| 08/23/14     | 10         | 6           | 3            | 1         | 0          | 14             |        | 34          |
| 08/24/14     | 7          | 7           | 2            | 1         | 7          | 13             |        | 37          |
| 08/25/14     | 4          | 6           | 0            | 0         | 4          | 8              |        | 22          |
| 08/26/14     | 6          | 7           | 2            | 2         | 7          | 15             |        | 39          |
| 08/27/14     | 15         | 6           | 2            | 0         | 8          | 11             |        | 42          |
| 08/28/14     | 4          | 2           | 2            | 0         | 5          | 8              |        | 21          |
| 08/29/14     | 8          | 2           | 4            | 0         | 8          | 7              |        | 29          |
| 08/30/14     | 12         | 6           | 4            | 3         | 2          | 10             |        | 37          |
| 08/31/14     | 2          | 4           | 2            | 0         | 3          | 8              |        | 19          |
| <b>TOTAL</b> | <b>211</b> | <b>148</b>  | <b>59</b>    | <b>32</b> | <b>353</b> | <b>310</b>     |        | <b>1113</b> |

## September 2014

| Date         | Members    | Punch Cards | Daily Passes | Lessons   | Clinics    | Practice Court | Lights   | TOTAL       |
|--------------|------------|-------------|--------------|-----------|------------|----------------|----------|-------------|
| 09/01/14     | 6          | 4           | 0            | 1         | 3          | 8              |          | 22          |
| 09/02/14     | 12         | 6           | 0            | 1         | 24         | 17             |          | 60          |
| 09/03/14     | 6          | 4           | 0            | 1         | 11         | 11             |          | 33          |
| 09/04/14     | 4          | 2           | 0            | 1         | 18         | 7              |          | 32          |
| 09/05/14     | 6          | 4           | 2            | 2         | 10         | 11             |          | 35          |
| 09/06/14     | 20         | 8           | 7            | 1         | 5          | 7              |          | 48          |
| 09/07/14     | 7          | 8           | 0            | 2         | 10         | 14             |          | 41          |
| 09/08/14     | 6          | 8           | 0            | 1         | 11         | 13             |          | 39          |
| 09/09/14     | 7          | 2           | 2            | 1         | 25         | 12             |          | 49          |
| 09/10/14     | 16         | 8           | 2            | 2         | 17         | 12             |          | 57          |
| 09/11/14     | 4          | 2           | 0            | 2         | 20         | 11             |          | 39          |
| 09/12/14     | 8          | 6           | 2            | 1         | 10         | 7              |          | 34          |
| 09/13/14     | 9          | 8           | 3            | 2         | 0          | 12             |          | 34          |
| 09/14/14     | 2          | 0           | 2            | 2         | 4          | 3              |          | 13          |
| 09/15/14     | 4          | 7           | 0            | 0         | 12         | 11             |          | 34          |
| 09/16/14     | 4          | 4           | 0            | 1         | 17         | 8              |          | 34          |
| 09/17/14     | 3          | 1           | 2            | 1         | 12         | 8              | 2        | 29          |
| 09/18/14     | 2          | 2           | 4            | 3         | 18         | 8              |          | 37          |
| 09/19/14     | 9          | 7           | 0            | 0         | 11         | 12             |          | 39          |
| 09/20/14     | 12         | 6           | 10           | 0         | 1          | 8              |          | 37          |
| 09/21/14     | 8          | 10          | 6            | 3         | 2          | 13             |          | 42          |
| 09/22/14     | 3          | 8           | 0            | 0         | 11         | 8              |          | 30          |
| 09/23/14     | 13         | 4           | 0            | 3         | 30         | 12             |          | 62          |
| 09/24/14     | 9          | 6           | 0            | 2         | 13         | 7              |          | 37          |
| 09/25/14     | 6          | 4           | 2            | 4         | 19         | 17             |          | 52          |
| 09/26/14     | 3          | 9           | 0            | 0         | 9          | 8              |          | 29          |
| 09/27/14     | 7          | 8           | 3            | 0         | 3          | 5              |          | 26          |
| 09/28/14     | 6          | 4           | 2            | 2         | 7          | 9              |          | 30          |
| 09/29/14     | 7          | 5           | 0            | 0         | 15         | 8              |          | 35          |
| 09/30/14     | 8          | 4           | 2            | 6         | 22         | 17             | 1        | 60          |
| <b>TOTAL</b> | <b>217</b> | <b>159</b>  | <b>51</b>    | <b>45</b> | <b>370</b> | <b>304</b>     | <b>3</b> | <b>1149</b> |

## October 2014

| Date         | Members    | Punch Cards | Daily Passes | Lessons   | Clinics    | Practice Court | Lights | TOTAL       |
|--------------|------------|-------------|--------------|-----------|------------|----------------|--------|-------------|
| 10/01/14     | 9          | 4           | 0            | 1         | 8          | 12             |        | 34          |
| 10/02/14     | 2          | 6           | 0            | 2         | 18         | 8              |        | 36          |
| 10/03/14     | 7          | 4           | 0            | 0         | 7          | 8              | 1      | 27          |
| 10/04/14     | 10         | 2           | 3            | 2         | 3          | 6              |        | 27          |
| 10/05/14     | 1          | 4           | 1            | 1         | 1          | 4              |        | 12          |
| 10/06/14     | 8          | 6           | 0            | 1         | 13         | 13             |        | 41          |
| 10/07/14     | 12         | 6           | 0            | 4         | 24         | 14             |        | 60          |
| 10/08/14     | 12         | 4           | 0            | 1         | 8          | 7              |        | 32          |
| 10/09/14     | 11         | 2           | 0            | 6         | 25         | 17             |        | 61          |
| 10/10/14     | 7          | 1           | 1            | 1         | 9          | 7              | 1      | 27          |
| 10/11/14     | 11         | 7           | 6            | 1         | 2          | 9              |        | 36          |
| 10/12/14     | 4          | 8           | 0            | 3         | 2          | 12             |        | 29          |
| 10/13/14     | 7          | 3           | 0            | 0         | 13         | 8              |        | 31          |
| 10/14/14     | 2          | 8           | 4            | 4         | 18         | 12             |        | 48          |
| 10/15/14     | 14         | 7           | 0            | 0         | 8          | 13             |        | 42          |
| 10/16/14     | 6          | 2           | 0            | 3         | 26         | 8              |        | 44          |
| 10/17/14     | 1          | 4           | 2            | 0         | 6          | 8              |        | 21          |
| 10/18/14     | 13         | 6           | 0            | 1         | 2          | 8              |        | 30          |
| 10/19/14     | 7          | 8           | 2            | 0         | 6          | 12             |        | 35          |
| 10/20/14     | 6          | 10          | 1            | 0         | 10         | 13             |        | 40          |
| 10/21/14     | 14         | 8           | 0            | 5         | 22         | 17             | 1      | 67          |
| 10/22/14     | 5          | 7           | 2            | 2         | 11         | 12             |        | 39          |
| 10/23/14     | 2          | 5           | 0            | 3         | 23         | 12             |        | 43          |
| 10/24/14     | 4          | 8           | 0            | 0         | 11         | 14             |        | 37          |
| 10/25/14     | 10         | 9           | 1            | 1         | 2          | 14             |        | 37          |
| 10/26/14     | 6          | 8           | 5            | 2         | 2          | 11             |        | 34          |
| 10/27/14     | 11         | 6           | 0            | 0         | 11         | 7              |        | 35          |
| 10/28/14     | 9          | 2           | 0            | 4         | 19         | 13             |        | 46          |
| 10/29/14     | 7          | 3           | 0            | 1         | 9          | 13             |        | 33          |
| 10/30/14     | 8          | 4           | 0            | 3         | 26         | 17             |        | 58          |
| 10//31/14    | 2          | 5           | 0            | 0         | 7          | 7              |        | 21          |
| <b>TOTAL</b> | <b>228</b> | <b>167</b>  | <b>28</b>    | <b>52</b> | <b>352</b> | <b>336</b>     |        | <b>1163</b> |

## November 2014

| Date         | Members         | Punch Cards | Daily Passes | Lessons   | Clinics    | Practice Court | Lights    | TOTAL       |
|--------------|-----------------|-------------|--------------|-----------|------------|----------------|-----------|-------------|
| 11/01/14     | 2               | 2           | 0            | 0         | 0          | 32             |           | 36          |
| 11/02/14     | 6               | 4           | 0            | 2         | 7          | 8              |           | 27          |
| 11/03/14     | 9               | 4           | 0            | 0         | 11         | 12             |           | 36          |
| 11/04/14     | 4               | 8           | 0            | 6         | 21         | 14             | 1         | 54          |
| 11/05/14     | 8               | 3           | 4            | 2         | 9          | 9              | 4         | 39          |
| 11/06/14     | 3               | 1           | 2            | 5         | 19         | 12             |           | 42          |
| 11/07/14     | 6               | 9           | 0            | 0         | 9          | 14             |           | 38          |
| 11/08/14     | 5               | 12          | 2            | 2         | 0          | 3              |           | 24          |
| 11/09/14     | 3               | 7           | 1            | 2         | 6          | 8              |           | 27          |
| 11/10/14     | 8               | 11          | 0            | 1         | 11         | 12             |           | 43          |
| 11/11/14     | 6               | 2           | 0            | 6         | 17         | 12             | 1         | 44          |
| 11/12/14     | 6               | 4           | 0            | 2         | 10         | 11             |           | 33          |
| 11/13/14     | 5               | 3           | 0            | 5         | 21         | 17             |           | 51          |
| 11/14/14     | 5               | 1           | 0            | 1         | 9          | 9              |           | 25          |
| 11/15/14     | 2               | 16          | 4            | 2         | 2          | 4              |           | 30          |
| 11/16/14     | 8               | 6           | 9            | 2         | 14         | 14             |           | 53          |
| 11/17/14     | 7               | 5           | 2            | 1         | 11         | 9              |           | 35          |
| 11/18/14     | 2               | 2           | 0            | 6         | 23         | 12             | 1         | 46          |
| 11/19/14     | 4               | 2           | 7            | 1         | 12         | 13             | 5         | 44          |
| 11/20/14     | 0               | 2           | 0            | 4         | 18         | 9              |           | 33          |
| 11/21/14     | 3               | 5           | 1            | 1         | 6          | 7              |           | 23          |
| 11/22/14     | 7               | 10          | 1            | 3         | 0          | 7              |           | 28          |
| 11/23/14     | 4               | 2           | 2            | 3         | 15         | 16             |           | 42          |
| 11/24/14     | 7               | 3           | 2            | 1         | 12         | 8              |           | 33          |
| 11/25/14     | 4               | 1           | 0            | 2         | 14         | 9              | 1         | 31          |
| 11/26/14     | 6               | 2           | 0            | 2         | 10         | 8              |           | 28          |
| 11/27/14     | Thanksgiving :) |             |              |           |            |                |           |             |
| 11/28/14     | 2               | 6           | 4            | 1         | 5          | 12             |           | 30          |
| 11/29/14     | 5               | 17          | 8            | 2         | 0          | 9              |           | 41          |
| 11/30/14     | Rain            |             |              |           |            |                |           |             |
| <b>TOTAL</b> | <b>137</b>      | <b>150</b>  | <b>49</b>    | <b>65</b> | <b>292</b> | <b>310</b>     | <b>13</b> | <b>1016</b> |

December 2014 – data not available



## Appendix II Comprehensive Tennis Program

### **Annual Tennis Membership Fees**

|                   |       |
|-------------------|-------|
| Individual Adult: | \$495 |
| Senior:           | \$295 |
| Junior:           | \$250 |
| Family:           | \$695 |

**Daily Pass: \$8**

**Daily Punch Card: \$150 for 25 passes**

- All memberships allow for play seven days per week.
- Spouse of Senior's will be charged \$100 for an annual membership.
- Family membership covers children 18 and younger.
- All annual memberships will receive a 30 minute free lesson.
- Light Fee \$15 per hour.

### Clinics and Lessons

#### **Pee Wee (ages 4 to 6) [Year-Round, 5:00pm - 6:00pm]**

This class focuses on coordination, hand-eye orientation, following directions, beginner technique with low-pressure tennis balls, and working as a team. Activities change every 10 minutes, are designed to be high energy and fast-paced, while keeping children focused and having fun.

|                              |        |                         |
|------------------------------|--------|-------------------------|
| 1 day a week (Tue/Thu/Sat):  | 1 hour | \$95/month or \$25/day  |
| 2 days a week (Tue/Thu/Sat): | 1 hour | \$180/month or \$25/day |
| 3 days a week (Tue/Thu/Sat): | 1 hour | \$250/month or \$25/day |

#### **Future Stars (ages 6 to 9) [Year-Round, 4:30pm - 6:00pm]**

Prepares players for competitions and match play. Professional staff instructs players on how to hit the ball to achieve their desired results. Instructions on serving. Players focus on serving as well as the tactical aspects of the game.

|                              |          |                         |
|------------------------------|----------|-------------------------|
| 1 day a week (Mon/Wed/Fri):  | 1 ½ hour | \$150/month or \$40/day |
| 2 days a week (Mon/Wed/Fri): | 1 ½ hour | \$295/month or \$40/day |
| 3 days a week (Mon/Wed/Fri): | 1 ½ hour | \$399/month or \$40/day |

#### **Sectionals Group 1 & 2\* [School-Time 3:30/3:00pm - 5:30pm]**

Improve SCTA and Open players to become National level competitors. Professional staff oversees a program that focuses on match tactics, strategy development, footwork and technique.

|               |                     |                         |
|---------------|---------------------|-------------------------|
| 1 day a week  | (Mon-Fri): 2 hours  | \$185/month or \$50/day |
| 1 day a week  | (Mon-Fri): 2½ hours | \$220/month or \$60/day |
| 2 days a week | (Mon-Fri): 2 hours  | \$350/month or \$50/day |
| 2 days a week | (Mon-Fri): 2½ hours | \$420/month or \$60/day |
| 3 days a week | (Mon-Fri): 2 hours  | \$495/month or \$50/day |
| 3 days a week | (Mon-Fri): 2½ hours | \$595/month or \$60/day |
| 4 days a week | (Mon-Fri): 2 hours  | \$650/month or \$50/day |
| 4 days a week | (Mon-Fri): 2½ hours | \$875/month or \$60/day |
| 4 days a week | (Mon-Fri): 2 hours  | \$750/month or \$50/day |
| 5 days a week | (Mon-Fri): 2½ hours | \$995/month or \$60/day |

### **Junior TEAM Tennis (2:00pm - 4:00pm / Saturday)**

\$185 per month or \$50 per day

### **Competitive Strategy Sparring**

One-hour competitive sparring sessions with a Head Coach or a ranked ITF Player for players that need more consistent and competitive rally balls and strategies for positioning to take their game to the next level.

|           |                                 |
|-----------|---------------------------------|
| \$40/hour | If prepaid for 10 hours (\$400) |
| \$45/hour | If prepaid for 5 hours (\$225)  |
| \$50/hour | Single Try Out                  |

### **Tennis and Language Program**

A program for non-English speaking junior tennis players who wish to train at Santa Barbara School of Tennis as they learn English.

### **Summer Camps**

“Excel to the Next Level” tennis camps are rigorous and for serious intermediate and advanced players. Campers train with skilled coaching staff.

Camp program includes:

- 30/15 hours of Tennis & Fitness Training a Week
- International High-Performance Coaching Staff
- 3/1 or 4/1 Player to Coach Ratio
- Group of 8 to 12 Players
- Match Play (Singles and Doubles) – every afternoon
- Tactical and Technical Drills – every morning

- Ball machine
- High Performance Fitness Program
- Psychological "Peak Performance" Program
- Individual Attention (once per week for full time campers)
- Final Evaluation for Each Camper
- Training for Jr. Tournaments with Ranked Players
- Nutritional Education
- Dynamic Warm-up & Stretching Education
- Santa Barbara School of Tennis Camp T-shirt & Prizes
- Lunch Provided for Full Day Campers

Optional

- Video Analysis of a Lesson or a Match
- So. California Jr. Tournament Travel & Competition

**Private Lessons**

Private tennis lessons allow individuals to focus on key aspects of their game. Private lessons are an accelerated learning program because they involve a professional tennis coach, who focuses entirely on the student. Identification of key development areas through rigorous practice. Private tennis lessons for advanced players includes strategy, tactics, stroke tuning, and overall game improvement.

|                     | Tennis Director | Head Coach      | Coach           |
|---------------------|-----------------|-----------------|-----------------|
| 1/2 hour            | \$60            | \$45            | \$40            |
| 1 hour              | \$100           | \$80            | \$70            |
| 1 1/2 hours         | \$140           | \$115           | \$100           |
| 1 hour semi-private | \$120           | \$95            | \$85            |
| 1 hour group        | \$40 per person | \$35 per person | \$30 per person |

**Package Tennis Lessons with Head Coach or Coach**

| Head Coach   |               |            |             | Coach        |               |            |             |
|--------------|---------------|------------|-------------|--------------|---------------|------------|-------------|
| 5 x 1/2 hour | 10 x 1/2 hour | 5 x 1 hour | 10 x 1 hour | 5 x 1/2 hour | 10 x 1/2 hour | 5 x 1 hour | 10 x 1 hour |
| \$200        | \$350         | \$375      | \$700       | \$175        | \$300         | \$325      | \$650       |

**Adult Clinics**

Recreational tennis programs for the guests of Elings Park or community members:

- Adult clinics (Men’s, Lady’s, Drop In)
- Families or Groups of four, five, or more members
- Parent and Children.

### **Adult Clinics (Men’s, Lady’s, and Drop In)**

1 hour                      \$20 non-members      \$15 members  
 1 ½ hours                \$30 non-members      \$25 members

Schedule:

#### Monday

8:30 AM – 10:00 AM      Net play Drills and Serves  
 6:00 PM – 07:30 PM      Advanced: Stroke Production, Live Ball Drills, Match Play - Singles and Doubles Strategy

#### Tuesday

8:30 AM – 10:00 AM      Stroke of the Day  
 6:00 PM – 07:00 PM      Adult Beginners: Learn Basics for FH & BH, Groundstrokes, Volley and Serves

#### Wednesday

8:30 AM – 10:00AM      Men’s and Women’s Beginners  
 6:00 PM – 7:00PM      Intermediates: Tennis-Expand on Elementary skills, Learn Spin, Transition Game Incorporate Live Ball Drills

#### Thursday

8:30 AM – 10:00 AM      Baseline Shots Drills  
 6:00 PM – 7:30 PM      Intermediate/Advanced: Combination of Drills and Playing, Emphasis on Honing Skills for Competition

#### Friday

8:30 AM – 10:00 AM      Lady’s A2 and B Team Interclub  
 6:00 PM – 8:00 PM      Happy Hour Mixer – Singles or Doubles Round Robin Sets

#### Saturday

9:30 AM – 11:00 AM      Cardio Tennis

### **Special Events (2013 -2014)**

Events designed to engage the public and the community are conducted routinely throughout the year.

- HEAD Demo Day (November 16, 2013) - Networking opportunity with local tennis professionals; tennis games, prizes, product demonstrations.
- Tennis Carnival (April 6, 2013) - Kids and parents invited to play for free at Las Positas Tennis Courts and enjoy a day filled with tennis games, prizes and refreshments
- Halloween Tennis Party (2013 and 2014)

### **Tournaments (2013 -2014)**

- Santa Barbara Women's Interclub League Inter Club Matches
- USTA Sanctioned Tournaments
- Santa Barbra Tennis Patrons Tournament  
Boys Ages 10, 12, 14, 50 players  
Girls Ages 10, 12, 16 38 players
- EleVen by Venus Pro Am Tournament.  
Distinguished local tennis professionals met and played in the First Annual Pro Am Tournament which provided a chance for guests to watch or play tennis at a competitive Pro Am level and win unique prizes. A 2-day FREE event paired one professional with 2 guests (1 man and 1 woman, 4.0 or higher) to represent each club and compete against some of the most respected local tennis legends and professionals. More than 100 participants



## Appendix III Promotional Materials

|  |   |
|--|---|
|  <p><b>santa barbara<br/>School of Tennis</b></p> <p><b>Elings Park Summer Patrons<br/>Tournament</b><br/>July 26-27th, 2014</p>   |   |
| <p><b><i>We Encourage All:</i></b><br/>         Novice Players<br/>         Satellite Players<br/>         Junior Team Tennis Participants<br/>         Advanced Tournament Players<br/>         High School Players</p>                             | <p><b><i>Features:</i></b><br/>         4 Matches Guaranteed<br/>         1 Entry Fee for Singles and Doubles<br/>         Round Robin or Singles Elimination<br/>         Back Draws Available<br/>         U8'S and U10'S play on full court<br/>         with green dot balls<br/>         Sportsmanship Awards<br/>         Big trophies awarded to 1st, 2nd<br/>         and 3rd Place<br/>         (in a draw of 8 or more)</p> |
| <p>Register Online!<br/> <a href="http://tennislink.usta.com">tennislink.usta.com</a><br/>         Tournament ID: 650015714<br/>         Entry fee: \$35</p> <p><b><u>Entry Deadline:</u></b><br/>         Thursday, July 24th</p> <p><b><i>Tournament Director:</i></b><br/>         Dimitar Yazdzhiev<br/>         (805)746-3644</p> | <p><b>Tournament Sites:</b><br/>         U8, U10, U12 at</p>  <p>U14, U16, U18 at</p>   |
| <p><b><i>Organized with kind help from:</i></b></p> <div style="display: flex; justify-content: space-around; align-items: center;">   </div>                   |   |



# Family Fun Night

## *Free Event*

*Friday, November 1<sup>st</sup> at 6 p.m.*

*Come and play tennis with your Halloween costumes!*

*All family members are invited to participate and  
play, from younger siblings to parents and  
grandparents.*





# HEAD<sup>®</sup>

## WHAT'S YOUR GAME?



**PRESTIGE**  
GILLES  
SIMON



**RADICAL**  
ANDY  
MURRAY



**SPEED**  
NOVAK  
DJOKOVIC



**INSTINCT**  
MARIA  
SHARAPOVA



**EXTREME**  
RICHARD  
GASQUET

**HEAD Demo Day January 10th, 2015**  
**Elings Park Tennis Center**  
**11:00 - 1:30**



# ELINGS PARK FOUNDATION 2014 ANNUAL REPORT



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## **EXECUTIVE SUMMARY**



*Summit for Danny*

### ***Thirty Years: An Enduring Achievement***

Elings Park is a powerful example of what civic pride and engagement can achieve. Fifty years ago, before the term “public private partnerships” had become cliché, or the Environmental Protection Agency and its Brownfields Program existed, a handful of public officials, community and local business leaders committed themselves to the idea of transforming a closed landfill into a major recreational facility.

Endorsed and promoted enthusiastically by the Santa Barbara's elected officials, a convergence, of private, public and charitable investments built Elings Park; a public asset that has become the largest sports and recreation center in Santa Barbara and one of its finest natural areas.

Since the foundation was established in 1980, it has been devoted to the conviction that outdoor recreation is vital to an individual's and a family's physical and emotional well-being. Our operations have always been privately funded without public subsidy, entirely from user fees, donations and grants. The foundation's commitment to an urban park that strengthens the community by offering every generation a chance to play together has been unwavering.

Though we proudly celebrate our thirtieth anniversary and take pride in achieving the goals of the park's earliest visionaries, the foundation recognizes that it must adapt its programs to meet the demands of the next generation, the community's changing demographics and the neighborhoods that surround it.

Public participation in the park's tournaments, events and activities continues to grow; but, we must keep in mind that the playing fields, which are home to more than 200 teams and thousands of competitors each year; the pavilions, picnic areas and groves, which have hosted so many weddings and family gatherings; and, the roads and pathways, which have led countless guests to spectacular vistas, have all turned thirty.

Notwithstanding the fact that Elings Park continues to make memories that last a lifetime, there is an inescapable and pressing need to launch an improvement program, which restores the facilities and infrastructure that visitors have enjoyed for decades. This program will be a top priority for the foundation's fundraising efforts, as well as, its capital and operating budgets in coming years.

## **2014 Highlights**

Though this Annual Report focuses on the Elings Park Foundation's efforts to renovate and restore its five athletic fields and six tennis courts. It is very important to remember that in 2014 the park also promoted events and programs that could change lives and community organizations that could save them:

- Granted 100 disadvantaged children summer camp scholarships. As Santa Barbara Police Athletic League's largest non-profit summer camp partner, Elings Park continued a tradition of offering outdoor and athletic experiences that are challenging, educational and character building.
- Served as a venue for important community celebrations and fundraisers like Glow in the Park featuring hot air balloons to raise funds for Doctors without Walls and Santa Barbara Street Medicine which provides medical treatment to vulnerable populations; and, Summit for Danny, a hike, including Virgil Elings, that generated donations that have a powerful impact on alcoholism and drug abuse in Santa Barbara County.
- Doubled the number of tennis lessons, clinics, and tournaments offered to young tennis players at the Las Positas Tennis Courts.
- Welcomed the Santa Barbara Girls Softball Association to the Castagnola Softball Baseball Complex, joining the hundreds of teams that call Elings Park their home field.
- Celebrated the union of more than forty couples who exchanged vows at Godric Grove and Singleton Pavilion.

- Collaborated with rugby, lacrosse and soccer enthusiasts to develop new approaches to managing, financing and restoring the park's two overused multiple purpose sports fields.

## **2014 Financial Summary**

Financially, 2014 was a good year for the Elings Park Foundation. **Total Expenses** were **\$972,081**; **Total Income** was **\$1,048,324**. Total Income reflects **\$211,983** in **Contributions** (grants, donations and gifts) and **\$836,341** in **Operating Revenues**.

The foundation takes great pride in its relationship with the City of Santa Barbara and is grateful for the patience and tolerance of our neighbors. We are confident this partnership can make certain the Park's future will be as impressive as its legacy. The park's geographic prominence will continue to elevate its stature within the region. Located at the center of Las Positas Valley within the Arroyo Burro Creek Watershed, this 230 acre urban park is the hub of a remarkable public landscape, comprising Douglas Family Preserve and Arroyo Burro Beach Park.

It is easy to imagine a renewal of the park's infrastructure and the development of new projects that enhance the private and public investment made to protect this stunning landscape and its abundant recreational and conservation values; however, this optimistic vision will require the same bold and energetic civic engagement that created Elings Park thirty years ago.



## **FIVE FIELDS**



### ***Outdoor Recreation: Innovation and Strategy***

The backbone of the Elings Park's recreation program is its five athletic fields. The demand for playing fields in Santa Barbara continues to climb and exceeds the capacity of our five fields. A great example of their popularity is the fact that presently 76 adult softball teams and approximately 900 players use the fields every week night. Moreover, all five fields (three softball /baseball fields and the two soccer fields) are now used for multiple

purposes: soccer, lacrosse, rugby, softball, baseball, summer camps, dog agility, dog walking, as well as community and corporate events.

This year the Board of Directors decided to confront the serious turf management issues that threaten these multipurpose fields and the reasons for their declining condition. A major focus of 2014 was the deterioration of the two fields that are used extensively for lacrosse, rugby and soccer.

Our work plan was to renovate, restore and reprogram the fields to address soil composition, the impact of irrigating with reclaimed water and over usage. Staff also explored a business model that encouraged greater reliance on user groups and organizations to finance the management and maintenance of the athletic fields.

Park staff was able to reduce usage and schedule a two month field closure for repair and recovery. Turf management and soil issues were researched and a new maintenance regimen pursued. Soil conditioners were applied to buffer toxins and promote leaching in the root zone, fertilizers with low salt content were used; and, a hybrid Bermuda grass tolerant to salty soil and high traffic was no till planted.

The City of Santa Barbara's redevelopment of its reclaimed water system, which will provide Elings Park with a reliable allocation of reclaimed water of good quality, will be a key component of this turf management initiative.

In addition, as a consequence of negotiations between the Santa Barbara Rugby Association (SBRA) and Santa Barbara Lacrosse Association (SBLA), these organization agreed to raise funds to help cover the costs of field renovation. SBRA raised \$50,000 in 2014, and this year Curvature Inc. working with SBLA made a tremendous donation of \$75,000. These contributions will make restoration and improvement of both fields possible. The foundation successfully completed the renovation of the lower field in late August 2014 and anticipates the completion of the upper field early this summer.



## LAS POSITAS TENNIS COURTS



### ***A Public Asset: New Directions***

Four years ago, Elings Park Foundation agreed to accept responsibility for the Las Positas Tennis Courts. Recognizing that the tennis courts were the first phase of development of Elings Park, formerly Las Positas Park, the foundation executed a lease agreement, implemented a business plan, and assumed financial responsibility for the courts operation and maintenance. The foundation's overarching objective was and continues to be, the creation of a community resource, which provides an affordable public facility for players, families and young people to enjoy or learn the game of tennis.

Recognizing the poor condition of the tennis center, the Board of Directors committed itself to building a contemporary facility, which hosts a comprehensive program of tennis activity.

Accordingly, a \$2.5 million dollar fundraising campaign was launched to raise private donations to rebuild the center and establish an endowment for maintenance. The

foundation is encouraged by its success in 2013 / 2014. In fact, \$100,000 in contributions was donated expressly for completion a number of long deferred critical maintenance projects, including replacement of fencing and windscreens, repair and painting of court lighting and court resurfacing, as seen below.



A conceptual design for the redevelopment of the Las Positas Tennis Center was prepared, submitted and currently the subject of deliberations by the Architectural Board of Review (ABR). Comments and recommendations to improve the Tennis Center's design have been made at meetings in December of 2013 and November of 2014, where ABR expressed comfort with the size, bulk and scale of the revised design concept.

The foundation is equally pleased to report that the Las Positas Tennis Courts are being transformed from six, infrequently monitored, drop-in tennis courts to a rejuvenated public resource that offers an array of new tennis programs and events, emphasizing youth development.

Though we are constantly striving to add new members and increase visitation, we did experience significant growth during the last two years. Visitation grew by 29% in 2014. During 2013 visitation reached 8,761 players and for 11 months in 2014 reached 9,645; 30% of those visits in 2013/2014 participated in clinics or tennis lessons.

## **WEDDING AND SPECIAL EVENTS**



### ***A Sense of Place***

Elings Park is an exceptional urban park, a public space that holds special meaning to many people in Santa Barbara and throughout the region. It has strong identity and character that is recognized by visitors and valued deeply by residents. The park makes memories that people cherish for a lifetime.

Hosting family and community celebrations, as well as corporate events has been a priority for the park, since its grand opening in 1985.

Weddings, baptisms, graduations and celebrations of life at our signature venues are always in great demand and consistently booked a year in advance. In 2014 these venues exceeded financial projections and outperformed other recreation areas in the park.

Elings Park also provides field space to a number of corporate, community events, and local charities that bring stature and prestige to the Park. Two new events in 2014 deserve mentioning because of the importance of the issues they address.

### **Summit for Danny Community Climb**

Over 250 hikers joined the Summit for Danny Community Climb in late October. Every year, hikers unite to raise scholarship funds for substance abuse treatment at the Daniel Bryant Youth and Family Center. This year's event raised over \$125,000 for treatment programs, which serve over 300 teens.

### **Glow in the Park**

400 guests were offered a singular experience at Doctors Without Walls-Santa Barbara Street Medicine's inaugural "Glow in the Park" fundraiser.

"Taking Health Care to New Heights," a crowd-pleasing event presented by experts from the Citrus Classic Balloon Festival, featured tethered rides and a Sunset Glow for guests gathered to enjoy food and drinks as eight balloons were inflated.

DWW-SBSM has provided free volunteer medical care from Santa Barbara to Isla Vista for five years, treating the area's most vulnerable year-round and during times of disaster,

### **Community and Corporate Events**

Providing venues and open space for local organizations and businesses also raises the Elings Park's profile, weaving it directly into the fabric of the community. We were thrilled in 2014 to host and sponsor dozens of institutions whose purpose is crucial to the economic and social health of Santa Barbara. A list that includes:

#### **Schools**

Santa Barbara Middle School Graduation  
Santa Barbara Charter School  
Starr King Alumni  
Learning Den Graduation  
Sunrise Montessori Graduation  
Monroe School Fundraiser  
Gaucho Alumni

#### **Local Businesses**

Towbes Group  
Montecito Banking and Trust  
Union Bank

Sonos  
Brophy Brothers  
Medtronic  
Qad  
Ontraport  
Fresco Café  
Hunter Industries  
Santa Barbara County Bar Association  
Trader Joes  
Rodgers, Sheffield & Campbell, LLC  
MNS Engineering  
McDonalds Corporation

### **Community Organizations and Events**

Fun in the Sun Olympics  
The Jodi House  
Terrain Festival  
Upstage Left Productions  
Tequila Harvest Festival  
Aloha Spirit Bash

### **Santa Barbara Rugby Association: Beer Fest**

Splitting the proceeds of Beer Fest with Elings Park as a donation to operations for more than a decade, Santa Barbara Rugby Association's (SBRA) Beer Fest is in a league of its own. Since 2007 SBRA has contributed \$220,000 dollars. Last year the park received a \$50,000 donation to offset costs associated with maintenance and renovation of the two multipurpose soccer fields.





## KEY PUBLIC PROGRAMS



### ***Community Investments: Connections that Count***

Elings Park Foundation has always considered providing recreation and open space experiences to every generation of Santa Barbara's culturally diverse community one of its core objectives. Our softball and baseball programs, running series, dog walking, and summer camp demonstrate those investments and connections.



## Softball

Softball is one of the Elings Park's premier adult programs. For 15 years the park has organized and managed spring, summer and fall softball leagues. More than 200 teams and 3000 players compete 5 nights a week in the park's softball leagues.



## Mesa Trails

Elings Park sponsors and conducts the Mesa Trails Running Series, which affords 50 or more runners a dozen 5K and 3K runs.

Held every spring and summer, the series offers residents and visitors a great chance to explore one of Santa Barbara's most stunning landscapes, observe epic views of the Santa Barbara Channel at sunset, while enjoying a singular running experience.



## Tournaments

During 2014 the park's athletic program successfully promoted and managed 10, two day softball and baseball tournaments, primarily for children and teenagers between the ages of 9 and 18. Typically, the tournaments comprise 10 to 20 teams with 150 and 200 players, plus spectators, family and friends.

In addition, staff worked with several independent tournament directors to schedule and coordinate eight adult tournaments.

## Summer Camps

Our summer camp program has always been a key component of the park's youth program. Summer camps provide great opportunities for children to connect, develop, and have a great time.



Camp Elings stresses athletics and healthy outdoor recreation. Recreating outdoors improves physical ability, cognitive capabilities, and self-esteem. For several years we partnered with the Police Activities League to provide 100 scholarships to underserved children who may not have access to a summer camp. We were also particularly proud that 2014 marked the third year of Camp Inclusion, which presents children and teens with special needs an opportunity to attend a stimulating, therapeutic, and fully-inclusive summer camp. Campers are paired with same-aged Peer Buddies, whose role is to work on a camper's social skills while having fun at camp.

Our 2014 camps included BMX, Camp Inclusion, Lacrosse, Nature and Games, Soccer, Softball, Sports Activities and Tennis and served more than 900 children and teens.



### **Off Leash Dog Park (EP Dog Program)**

Across the country, demand and interest in off-leash dog parks continues to grow, yet for 15 years Elings Park has managed a highly successful off-leash program. Today, 700 dogs run and walk on the park's 230 acres for a small fee.



## **PARTNERSHIPS**



### ***Empowering Others to Accomplish Our Mission***

Serving a very broad constituency: children, families, community groups, corporations, athletes, dog owners, and outdoor enthusiasts from all generations, socioeconomic and cultural backgrounds; the park sponsors a unique range of recreational pursuits, some which exist nowhere else in Santa Barbara County. As a consequence of this diversity, it has been imperative for the foundation and staff to foster partnerships with community groups, athletic organizations and businesses that provide services to the public. In addition to the tennis organizations mentioned earlier, the park depends on these nine entities to provide management and programming:



## Lacrosse

November through May, the Santa Barbara Lacrosse Association (SBLA) promotes development of lacrosse at all levels, providing opportunities to play, coach, officiate, while experiencing North America's first sport. Among its directors, coaches, staff, volunteers, players, fans, and the community at large, SBLA teaches and promotes respect for the game, safety, and sportsmanship. Their programs typically serve about 200 players between the ages of 6 and 14.



## Rugby

Young and old alike participated in the exciting sport of Rugby at Elings Park, thanks to the volunteerism and commitment of the Santa Barbary Rugby Association (SBRA). SBRA's programs now include, Grunion Men, college teams, Stingray Youth League, Fossil Old Boys, as well as, men and women's club teams. SBRA is active at the park November through April, hosting tournaments, weekly practices and games each month.



### **Southern Union Soccer League (SUSL)**

An organization dedicated to providing recreational soccer for adults aged 18 and over. This adult soccer league is open to all adults regardless of ability and plays at the park every Sunday, October through May.

### **American Youth Soccer Organization (AYSO)**

The mission of AYSO mission is to develop and deliver quality youth soccer programs that promote a fun, and a family environment based on six philosophies: everyone plays, balanced teams, open registration, positive coaching, good sportsmanship, and player development. AYSO practices at the park 5 days a week from August to February.

### **Santa Barbara Pony Baseball**

Santa Barbara Pony Baseball practices and plays at the park five days a week for two hours August through February. It is a local organization dedicated to providing recreational baseball for boys and girls aged 5-15 years throughout the Santa Barbara, Goleta and Carpinteria areas.





## **Paragliding -Hangliding**

Those who wish to fly or soar on thermal updrafts flock to Elings Park South, where you find three schools and one of the finest training facilities in the nation with spectacular views of the Pacific Ocean and Arroyo Burro Beach. The foundation has agreements with three organizations: Eagle Paragliding; Fly Above All, and Fly Away Hang Gliding, all of which schedule instruction all year.

## **BMX**

Open three days a week for about three hours, the BMX track is the park's most underutilized facility. Though the number of participants fluctuates dramatically, Elings Park BMX Raceway is a challenging track that offers skills clinics, races, a summer camp and practice sessions.

## **Elings Park Electric Flying Club**

Members of the Santa Barbara Radio Control Modelers Club (SBRCM) brokered an agreement with the foundation, the paragliding and hang gliding schools to offer a reason to fly electric models at Elings Park South through creation of the Elings Park Electric Flying Club.

## Radio Controlled Cars

Channel Islands Raceway is experiencing an upward trend in participation, as well as, a significant increases in annual memberships and the purchase of day passes. Racing occurs at the Raceway on the 2nd and 4th Saturdays every month. The foundation is fortunate the track operator and builder assumes complete responsibility for maintenance and redesign at no cost to the park.





## **CONCLUSION**



### ***Looking Forward: A Legacy Continues***

Hopefully the images, facts, anecdotes and descriptions assembled in this Annual Report demonstrate that the conversation, our founding Chairman, Jerry Harwin initiated 50 years ago, launched a most successful enterprise between the City of Santa Barbara and the Elings Park Foundation, one which has given recreation and open space experiences to millions. We also hope to have conveyed our approach to outdoor recreation and our reliance on the dedication of partners and donors that contribute energy and resources to the park's success year after year.

There is little doubt that the alliance of public and private interest that built Elings Park will be essential to revitalize and improve it. The Elings Park Foundation is challenged by the prospect of building upon this thirty year legacy to make certain the park remains one of Santa Barbara's most precious community treasures; a public resource that offers every visitor a good time; and, continues a tradition of encouraging active living and making Santa Barbara an exceptional place to live.



# Postclosure Maintenance of the Las Positas Closed Landfill

City Council  
June 16, 2015





# REGULATORY REQUIREMENTS

## Regulatory Agencies

- ◆ Landfill Gas Monitoring and Control:
  - CalRecycle (through Santa Barbara County Environmental Health)
  - Air Pollution Control District (collection system)
  - Fire Department (collection system propane tank)
- ◆ Ground water and Surface water Quality:
  - Regional Water Quality Control Board



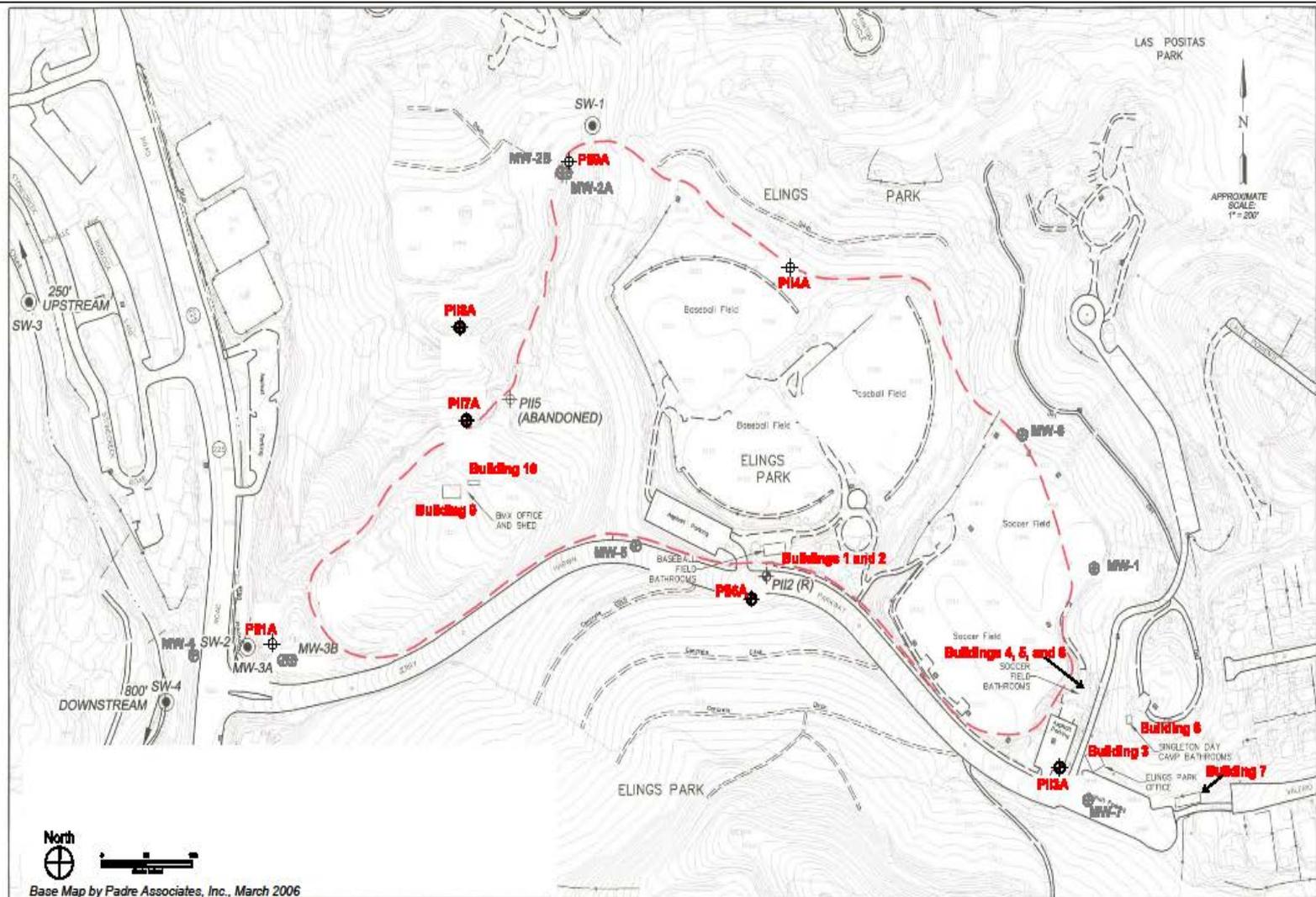
# REGULATORY REQUIREMENTS

- ◆ Monitor and Control Landfill Gas
  - 5% methane at facility boundary
  - 1.25% in any onsite structure
- ◆ Preserve integrity of the top cover
  - Ensure drainage on top cover (limit ponding)
- ◆ Monitor Groundwater Quality
- ◆ Monitor Surface Water Quality

# LANDFILL GAS

## Basics

- ◆ Landfill gas is generated as organic waste (Wood, paper, plant material & food material) decomposes
- ◆ Amount generated depends upon:
  - Age of waste (5-7 years vs. 30-40 years)
  - Waste characterization: organic load
  - Moisture content of fill/introduced into fill
  - Temperature in fill and of landfill location (e.g. Alaska versus Southern California)



-  Estimated Limits of Closed Las Positas Landfill Waste Footprint
-  Single Completion Shallow Landfill Gas Well Location
-  Triple Completion Landfill Gas Well Location

-  Groundwater Monitoring Well Location
-  Surface Water Sample Location

### Site Map - Landfill Gas Well and Building Location

Closed Las Positas Landfill  
1298 Las Positas Road  
Santa Barbara, California

 **Rincon Consultants, Inc.**  
Environmental Scientists Planners Engineers  
[www.rinconconsultants.com](http://www.rinconconsultants.com)

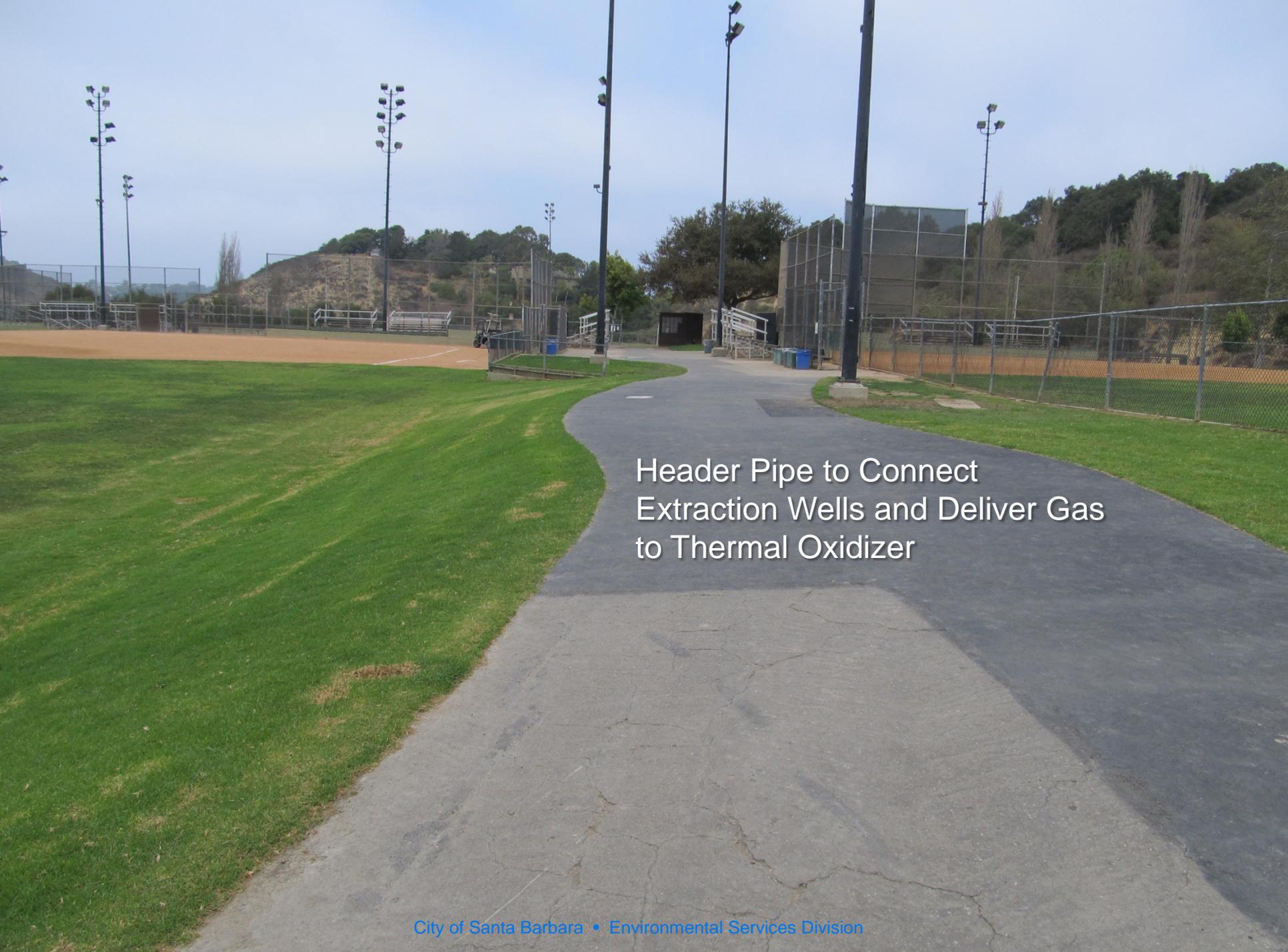


# HISTORY OF LANDFILL GAS

- ◆ March of 2001: perimeter gas probes showed rising methane concentrations
- ◆ August of 2007: Compliance order issued to City develop work plan to lower methane concentrations
- ◆ January 2011: City Council approved \$918,000 to design and install collection system
  - (City received \$401,000 grant from CalRecycle to offset project cost)
- ◆ Construction: March 2011 – September 2011
- ◆ System Optimization (partial operation): 2012-2014
- ◆ Consistent Operation: 2015

# LANDFILL GAS EXTRACTION WELL





Header Pipe to Connect  
Extraction Wells and Deliver Gas  
to Thermal Oxidizer

# LANDFILL GAS CONTROL



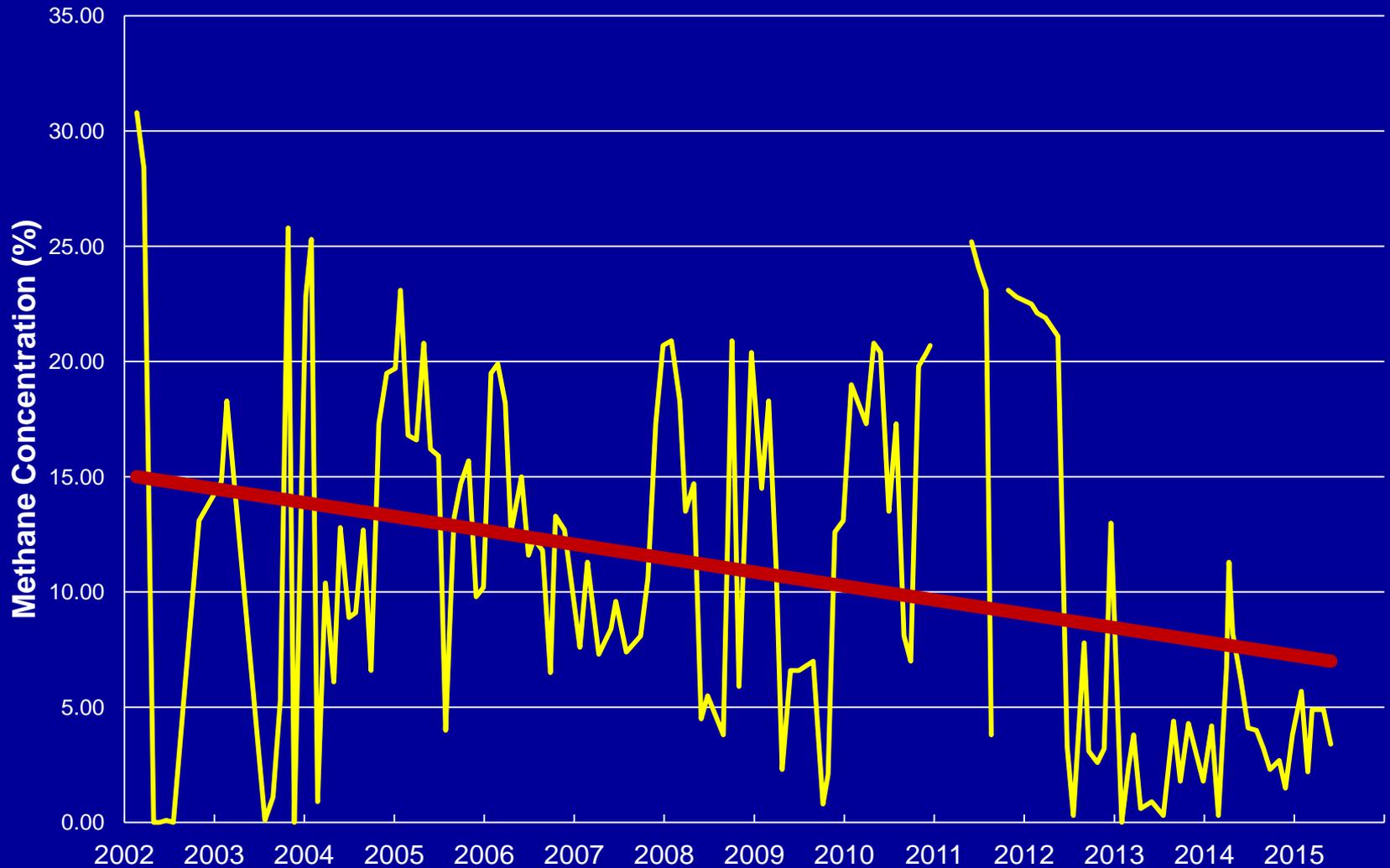
SCADA  
System

Combustion  
Chamber

Moisture  
Remover

# Gas Monitoring Results

## Vapor Well PII6A50





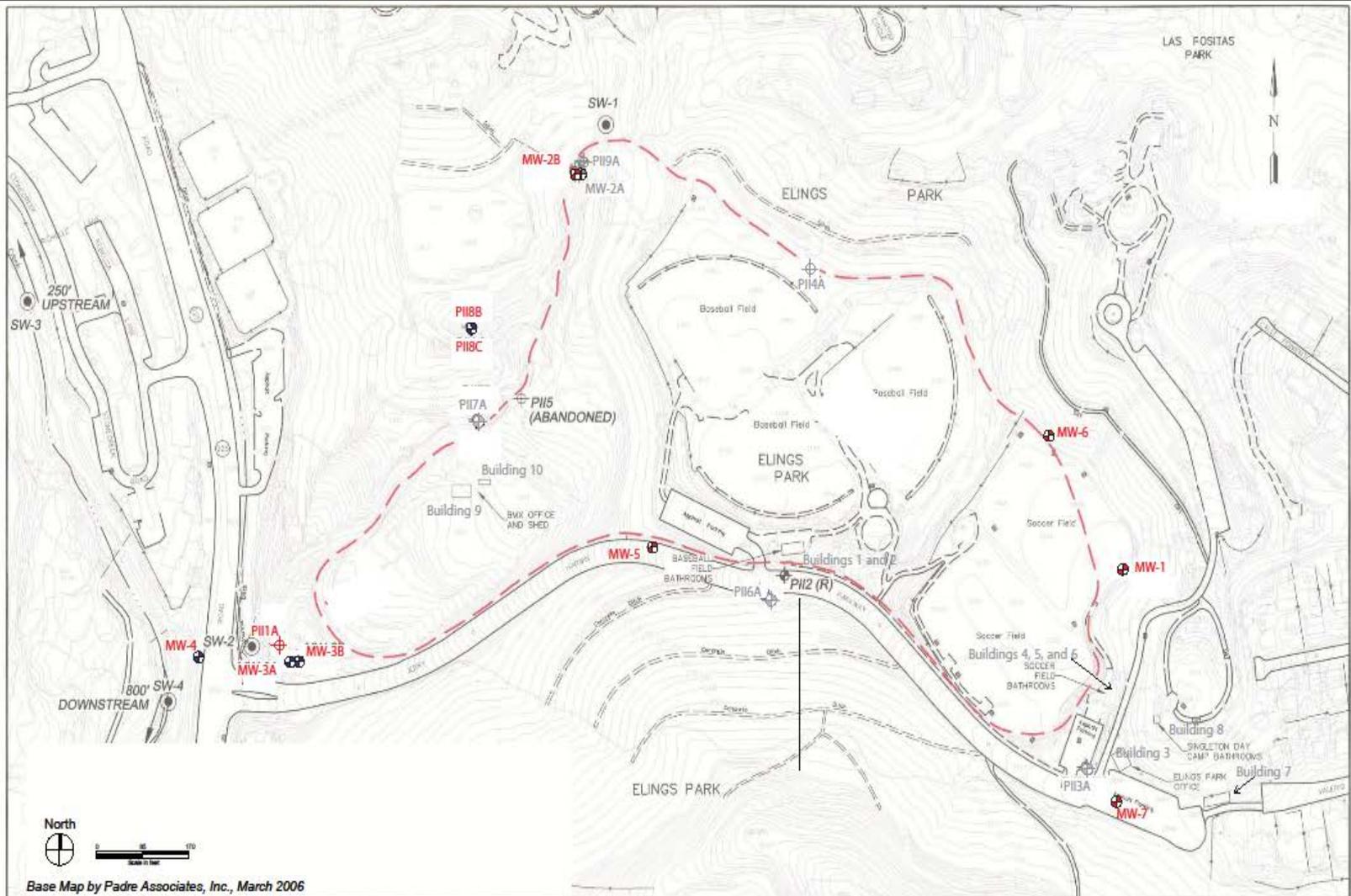
# WATER QUALITY MONITORING

- ◆ Trash has moisture
- ◆ Chemicals can leach as waste degrades
- ◆ As liquid percolates through trash, it picks up various constituents:
  - Volatile Organic Compounds (solvents, etc.)
  - Metals
  - Salts (e.g. chloride)
  - Organics (carbon)



# WATER QUALITY MONITORING

- ◆ Regulatory Threshold: Zero Tolerance
- ◆ How Do We Determine Compliance?
  - Monitor surface water and groundwater to establish background concentrations
  - Sample groundwater and surface water at the landfill
  - Compare analytical data to background concentrations to determine whether chemicals from the landfill are present



- Estimated Limits of Closed Las Positas Landfill Waste Footprint
- Single Completion Shallow Landfill Gas Well Location
- Triple Completion Landfill Gas Well Location

- Groundwater Monitoring Well Location- Santa Barbara Formation
- Groundwater Monitoring Well Location- Rincon Formation/Shallow Alluvium
- Surface Water Sample Location

### Groundwater Monitoring Well Location Map

Closed Las Positas Landfill  
1298 Las Positas Road  
Santa Barbara, California





# WATER QUALITY MONITORING

## Water Quality Results

- ◆ VOCs: are present in the groundwater beneath the landfill
  - No evidence that VOC's have left the property
- ◆ Metals: still establishing background concentrations
  - Some samples collected – need more samples to determine whether there has been a release
- ◆ RWQCB to establish long-term water quality standards after January 2016



# CONCLUSIONS

- ◆ Elings Park is Safe
  - Finite amount of landfill gas: under control and decreasing
  - No evidence that City drinking water is impacted by the landfill
  - No evidence that Arroyo Burro is impacted by the landfill
- ◆ City is in compliance with all monitoring and other regulatory requirements



# QUESTIONS?