



CITY OF SANTA BARBARA

COUNCIL AGENDA REPORT

AGENDA DATE: July 21, 2015

TO: Mayor and Councilmembers

FROM: Business Services Division, Waterfront Department

SUBJECT: Representative Services Agreement With Carpi & Clay, Inc.

RECOMMENDATION:

That Council authorize the City Administrator to execute a three-year Representative Services Agreement between the City of Santa Barbara and Carpi & Clay Inc., for liaison and contact services with the United States Government, at a rate not-to-exceed \$1,750 per month, and in a total amount not-to-exceed \$63,000 for Fiscal Years 2016, 2017 and 2018.

DISCUSSION:

The Waterfront Department retained Carpi & Clay beginning in Fiscal Year 1990 to assist in dealing with significant issues regarding federal assistance in the Waterfront, including the successful return of the Naval Reserve Center to the City and continued maintenance dredging of the Harbor by the U.S. Army Corps of Engineers. Funding for ongoing maintenance dredging of the Santa Barbara Harbor continues in large part due to the coordination and assistance of Carpi & Clay. The approved funding from U.S. Army Corps of Engineers for the coming fiscal year is approximately \$2.2M and is essential to keep the Harbor fully operational.

Although Waterfront Department staff continues to work directly with federal officials and the California Marine Affairs and Navigation Conference, the retention of Carpi & Clay provides a more direct and continuous approach to our federal representatives in Washington, D.C. and has proven successful since 1990.

A copy of the agreement is available for public review in the City Clerk's Office.

PREPARED BY: Brian J. Bosse, Waterfront Business Manager

SUBMITTED BY: Scott Riedman, Waterfront Department

APPROVED BY: City Administrator's Office