



# CITY OF SANTA BARBARA

## COUNCIL AGENDA REPORT

**AGENDA DATE:** July 19, 2011  
**TO:** Mayor and Councilmembers  
**FROM:** Business Division, Waterfront Department  
**SUBJECT:** Representative Services Agreement With Carpi & Clay, Inc.

### RECOMMENDATION:

That Council authorize the City Administrator to execute a Representative Services Agreement between the City of Santa Barbara and Carpi & Clay Inc., doing business as Carpi, Clay & Smith, for liaison and contact services with the United States Government, at a rate not to exceed \$1,600 per month, and in a total amount not to exceed \$38,400 for Fiscal Years 2012 and 2013.

### DISCUSSION:

The Waterfront Department retained Carpi, Clay & Smith (formerly E. Del Smith and Company) beginning in Fiscal Year 1989-1990 to assist in dealing with significant issues regarding federal assistance in the Waterfront, including the successful return of the Naval Reserve Center to the City and continued maintenance dredging of the Harbor by the U.S. Army Corps of Engineers. Funding for ongoing maintenance dredging of the Santa Barbara Harbor continues in large part due to the coordination and assistance of Mr. Smith of Carpi, Clay & Smith.

Although Waterfront Department staff continues to work directly with federal officials and the California Marine Affairs and Navigation Conference (C-MANC), the retention of Carpi, Clay & Smith provides a more direct and continuous approach to our federal representatives in Washington, D.C.

Funds for this contract were included in the Department's fiscal year 2012 budget.

**SUBMITTED BY:** Scott Riedman, Interim Waterfront Director

**APPROVED BY:** City Administrator's Office