



# CITY OF SANTA BARBARA

## COUNCIL AGENDA REPORT

**AGENDA DATE:** May 8, 2012  
**TO:** Mayor and Councilmembers  
**FROM:** Accounting Division, Finance Department  
**SUBJECT:** Fiscal Year 2012 Third Quarter Interim Financial Statements

**RECOMMENDATION:** That Council:

- A. Hear a report from staff on the status of revenues and expenditures in relation to budget as of March 31, 2012;
- B. Accept the Fiscal Year 2012 Interim Financial Statements for the Nine Months Ended March 31, 2012; and
- C. Approve the proposed adjustments to Fiscal Year 2012 estimated revenues and appropriations.

### **DISCUSSION:**

Each month, staff presents the interim financial statements (Attachment 1) showing the status of revenues and expenditures in relation to budget for each of the City's Funds. Each quarter, the interim financial statements are expanded to include a detailed narrative analysis of the General Fund and Enterprise Funds. This narrative analysis is included in Attachment 2.

In addition to the financial analysis, staff brings forward recommended adjustments for City Council approval. These adjustments are the result of new information and/or unanticipated events that occurred since the adoption of the budget in June 2011.

Attachment 3 includes proposed adjustments to the current year budget. A discussion of each is presented below.

### **General Fund**

#### City Administrator's Office

The City Administrator's Office budget has incurred unbudgeted personnel costs, resulting from the retirement of a department employee. At the time of retirement, the employee received payment for vacation and compensatory leave balances on the books. In addition, the employee received a lump sum payment for the City annuity benefit that is comparable to the Public Employees Retirement System (PERS) benefit that provides service credit for sick leave, which also caused one-time costs.

In order to cover these unanticipated expenditures, staff recommends an appropriation of \$48,450 from General Fund appropriated reserves, which is budgeted in the General Government program. Currently, the General Fund appropriated reserve has \$277,852 available for appropriation.

### Fire Department

The Fire Department submitted a grant application to the U.S. Department of Homeland Security for the 2011 Assistance to Firefighters Grant program and was subsequently awarded \$193,292. These grant funds will be used to make modifications to seven of the City's eight fire stations by purchasing and installing diesel exhaust extraction systems in each station. Installation of the extraction systems will make City fire stations compliant with relevant National Fire Protection Association and OSHA standards.

Total project costs are projected to be \$275,858 to be funded from the grant award of \$193,292 and a City match of \$82,566. The City match will be funded from personnel cost savings within the Fire Department budget (\$48,324) and Facilities Maintenance Fund reserves (\$34,242).

Staff recommends increasing estimated revenues in the Facilities Maintenance Fund by \$193,292 for the federal grant and appropriations by \$275,858 for the total project cost. To provide the City match, staff recommends a transfer from the Fire Department budget of \$48,324 to the Facilities Maintenance Fund.

### Parks and Recreation Department

The Parks and Recreation Department is projecting higher revenues than appropriated in the adopted budget due to reimbursements, additional grant funds, and higher program revenues.

The most significant change is an increase of \$80,000 in revenues due to higher recreation program registrations and facility and park rentals (particularly in the renovated Carrillo Recreation Center). Staff is requesting appropriation of these funds to address deferred maintenance at Los Baños, Yanonali community garden, Dwight Murphy Field, MacKenzie Park, and Oak Park tennis courts and delayed equipment replacement in rental facilities such as Cabrillo Pavilion Art Center and Carrillo Recreation Center. Staff recommends increasing both estimated revenues and appropriations by a total of \$80,000.

The Department also received reimbursements in the amount of \$20,927, which staff recommends be appropriated to fund increased part-time personnel costs for parks special projects.

In recent months, the Federal Emergency Management Agency (FEMA) approved funds for the City to purchase a Tenant Sweeper for use in public parks, which would qualify as an eligible purpose in mitigating hazards. The new Tenant Sweeper will replace the existing sweeper that is more than 11 years old. Staff recommends increasing estimated revenues and appropriations in the amount of \$42,000 in the Tea Fire Disaster Relief Mitigation Fund.

### **Streets Fund**

The Highway 101 Operational Improvement Project is nearly complete, coming in under budget by about \$50,000. Staff recommends re-appropriating the remaining funds for this project to the Lower Mission Creek (\$30,000) and Sycamore Creek Channel Improvements (\$20,000) projects. Both are existing flood control projects with additional funding needs to complete work planned for the 4<sup>th</sup> quarter of this fiscal year.

### **Airport Fund**

In March 2001, the City Council authorized staff to execute required grant documents with the Federal Aviation Administration pertaining to funding for the Airport Master Plan project. In anticipation of approval, the City incurred design and permitting costs that were paid by the Airport Capital Fund. After receiving the grant award, staff submitted reimbursement requests for those costs. Therefore, staff recommends transferring \$7,695 from the Airport Grants Fund to the Airport Capital Fund as reimbursement for costs incurred prior to grant approval.

- ATTACHMENTS:**
1. Summary by Fund Statement of Revenues and Expenditures for the Nine Months Ended March 31, 2012
  2. Interim Financial Statements for the Nine Months Ended March 31, 2012 (Narrative Analysis)
  3. Proposed Budget Adjustments

**PREPARED BY:** Ruby Carrillo, Accounting Manager

**SUBMITTED BY:** Robert Samario, Finance Director

**APPROVED BY:** City Administrator's Office

**CITY OF SANTA BARBARA**  
**Interim Statement of Revenues and Expenditures**  
**Summary by Fund**  
**For the Nine Months Ended March 31, 2012 (75% of Fiscal Year)**

	Annual Budget	YTD Actual	Encum- brances	Remaining Balance	Percent of Budget
<b>GENERAL FUND</b>					
Revenue	103,068,721	71,387,681	-	31,681,040	69.3%
Expenditures	103,615,386	76,305,464	1,236,758	26,073,164	74.8%
<i>Addition to / (use of) reserves</i>	(546,665)	(4,917,783)	(1,236,758)		
<b>WATER OPERATING FUND</b>					
Revenue	38,167,816	26,280,863	-	11,886,953	68.9%
Expenditures	43,447,024	28,170,742	2,170,441	13,105,841	69.8%
<i>Addition to / (use of) reserves</i>	(5,279,208)	(1,889,879)	(2,170,441)		
<b>WASTEWATER OPERATING FUND</b>					
Revenue	16,395,810	12,487,571	-	3,908,239	76.2%
Expenditures	17,667,788	11,695,852	1,309,829	4,662,107	73.6%
<i>Addition to / (use of) reserves</i>	(1,271,978)	791,719	(1,309,829)		
<b>DOWNTOWN PARKING</b>					
Revenue	7,036,049	5,680,015	-	1,356,034	80.7%
Expenditures	7,582,431	5,471,420	189,426	1,921,585	74.7%
<i>Addition to / (use of) reserves</i>	(546,382)	208,595	(189,426)		
<b>AIRPORT OPERATING FUND</b>					
Revenue	15,030,488	10,749,726	-	4,280,762	71.5%
Expenditures	17,910,688	9,946,080	502,826	7,461,782	58.3%
<i>Addition to / (use of) reserves</i>	(2,880,200)	803,646	(502,826)		
<b>GOLF COURSE FUND</b>					
Revenue	2,060,146	1,392,260	-	667,886	67.6%
Expenditures	2,065,870	1,429,428	99,946	536,496	74.0%
<i>Addition to / (use of) reserves</i>	(5,724)	(37,168)	(99,946)		
<b>INTRA-CITY SERVICE FUND</b>					
Revenue	6,480,947	4,778,107	-	1,702,840	73.7%
Expenditures	6,683,711	4,636,171	546,880	1,500,661	77.5%
<i>Addition to / (use of) reserves</i>	(202,764)	141,936	(546,880)		

**CITY OF SANTA BARBARA**  
**Interim Statement of Revenues and Expenditures**  
**Summary by Fund**  
**For the Nine Months Ended March 31, 2012 (75% of Fiscal Year)**

	<u>Annual Budget</u>	<u>YTD Actual</u>	<u>Encum- brances</u>	<u>Remaining Balance</u>	<u>Percent of Budget</u>
<b>FLEET REPLACEMENT FUND</b>					
Revenue	2,230,083	1,691,141	-	538,942	75.8%
Expenditures	1,502,646	385,673	179,685	937,289	37.6%
<i>Addition to / (use of) reserves</i>	<u>727,437</u>	<u>1,305,468</u>	<u>(179,685)</u>		
<b>FLEET MAINTENANCE FUND</b>					
Revenue	2,530,723	1,881,744	-	648,979	74.4%
Expenditures	2,482,012	1,640,932	184,170	656,910	73.5%
<i>Addition to / (use of) reserves</i>	<u>48,711</u>	<u>240,812</u>	<u>(184,170)</u>		
<b>SELF INSURANCE TRUST FUND</b>					
Revenue	5,391,678	3,878,413	-	1,513,265	71.9%
Expenditures	9,055,327	6,709,974	179,717	2,165,636	76.1%
<i>Addition to / (use of) reserves</i>	<u>(3,663,649)</u>	<u>(2,831,560)</u>	<u>(179,717)</u>		
<b>INFORMATION SYSTEMS ICS FUND</b>					
Revenue	2,306,135	1,730,809	-	575,326	75.1%
Expenditures	2,347,350	1,693,772	143,380	510,199	78.3%
<i>Addition to / (use of) reserves</i>	<u>(41,215)</u>	<u>37,037</u>	<u>(143,380)</u>		
<b>WATERFRONT FUND</b>					
Revenue	12,203,518	9,473,515	-	2,730,003	77.6%
Expenditures	11,981,963	8,468,585	641,829	2,871,549	76.0%
<i>Addition to / (use of) reserves</i>	<u>221,555</u>	<u>1,004,930</u>	<u>(641,829)</u>		
<b>TOTAL FOR ALL FUNDS</b>					
Revenue	212,902,114	151,411,845	-	61,490,268	71.1%
Expenditures	226,342,199	156,554,093	7,384,886	62,403,220	72.4%
<i>Addition to / (use of) reserves</i>	<u>(13,440,085)</u>	<u>(5,142,247)</u>	<u>(7,384,886)</u>		

*\*\* It is City policy to adopt a balanced budget. In most cases, encumbrance balances exist at year-end. These encumbrance balances are obligations of each fund and must be reported at the beginning of each fiscal year. In addition, a corresponding appropriations entry must be made in order to accommodate the 'carried-over' encumbrance amount. Most differences between budgeted annual revenues and expenses are due to these encumbrance carryovers.*

**CITY OF SANTA BARBARA**  
**General Fund**  
**Interim Statement of Budgeted and Actual Revenues**  
**For the Nine Months Ended March 31, 2012 (75% of Fiscal Year)**

	Annual Budget	YTD Actual	Remaining Balance	Percent Received	Previous YTD
<b>TAXES</b>					
Sales and Use	17,949,013	13,114,287	4,834,726	73.1%	12,277,729
Property Taxes	23,063,000	12,804,564	10,258,436	55.5%	12,726,570
Utility Users Tax	7,144,500	5,368,565	1,775,935	75.1%	5,243,082
Transient Occupancy Tax	13,018,252	10,268,916	2,749,336	78.9%	9,348,110
Franchise Fees	3,593,200	2,523,299	1,069,901	70.2%	2,570,057
Business License	2,229,800	1,756,821	472,979	78.8%	1,747,967
Real Property Transfer Tax	410,000	273,771	136,229	66.8%	286,103
<i>Total</i>	<u>67,407,765</u>	<u>46,110,222</u>	<u>21,297,542</u>	<u>68.4%</u>	<u>44,199,618</u>
<b>LICENSES &amp; PERMITS</b>					
Licenses & Permits	182,900	162,057	20,843	88.6%	145,420
<i>Total</i>	<u>182,900</u>	<u>162,057</u>	<u>20,843</u>	<u>88.6%</u>	<u>145,420</u>
<b>FINES &amp; FORFEITURES</b>					
Parking Violations	2,403,500	1,787,651	615,849	74.4%	1,849,887
Library Fines	133,516	82,029	51,487	61.4%	84,389
Municipal Court Fines	180,000	83,308	96,692	46.3%	114,130
Other Fines & Forfeitures	210,000	163,548	46,452	77.9%	179,291
<i>Total</i>	<u>2,927,016</u>	<u>2,116,536</u>	<u>810,480</u>	<u>72.3%</u>	<u>2,227,696</u>
<b>USE OF MONEY &amp; PROPERTY</b>					
Investment Income	740,827	564,250	176,577	76.2%	567,977
Rents & Concessions	397,952	284,882	113,070	71.6%	333,820
<i>Total</i>	<u>1,138,779</u>	<u>849,131</u>	<u>289,648</u>	<u>74.6%</u>	<u>901,797</u>
<b>INTERGOVERNMENTAL</b>					
Grants	488,610	168,033	320,577	34.4%	455,334
Vehicle License Fees	-	-	-	0.0%	216,096
Reimbursements	14,040	1,323	12,717	9.4%	8,135
<i>Total</i>	<u>502,650</u>	<u>169,356</u>	<u>333,294</u>	<u>33.7%</u>	<u>679,565</u>
<b>FEES &amp; SERVICE CHARGES</b>					
Finance	860,000	629,069	230,931	73.1%	637,547
Community Development	4,525,570	3,062,282	1,463,288	67.7%	3,551,473
Recreation	2,274,257	1,604,067	670,190	70.5%	1,421,732
Public Safety	499,673	439,269	60,404	87.9%	335,656
Public Works	5,286,083	3,832,541	1,453,542	72.5%	3,697,659
Library	675,575	641,694	33,881	95.0%	732,883
Reimbursements	6,227,567	4,398,931	1,828,636	70.6%	4,136,476
<i>Total</i>	<u>20,348,725</u>	<u>14,607,853</u>	<u>5,740,872</u>	<u>71.8%</u>	<u>14,513,427</u>
<b>OTHER MISCELLANEOUS REVENUES</b>					
Miscellaneous	1,398,491	1,438,615	(40,124)	102.9%	1,381,595
Indirect Allocations	6,111,818	4,583,864	1,527,954	75.0%	4,890,383
Operating Transfers-In	3,050,577	1,350,046	1,700,531	44.3%	789,298
<i>Total</i>	<u>10,560,886</u>	<u>7,372,525</u>	<u>3,188,361</u>	<u>69.8%</u>	<u>7,061,276</u>
<b>TOTAL REVENUES</b>	<u>103,068,721</u>	<u>71,387,681</u>	<u>31,681,040</u>	<u>69.3%</u>	<u>69,728,798</u>

**CITY OF SANTA BARBARA**  
**General Fund**  
**Interim Statement of Appropriations, Expenditures and Encumbrances**  
**For the Nine Months Ended March 31, 2012 (75% of Fiscal Year)**

	Annual Budget	YTD Actual	Encum- brances	** Remaining Balance	YTD Expended and Encumbered	Previous YTD
<b>GENERAL GOVERNMENT</b>						
<u>Mayor &amp; City Council</u>						
MAYOR	725,196	536,178	508	188,510	74.0%	
<i>Total</i>	725,196	536,178	508	188,510	74.0%	521,907
<u>City Attorney</u>						
CITY ATTORNEY	1,950,640	1,473,223	8,325	469,092	76.0%	
<i>Total</i>	1,950,640	1,473,223	8,325	469,092	76.0%	1,491,629
<u>Administration</u>						
CITY ADMINISTRATOR	1,468,399	1,150,746	508	317,145	78.4%	
CITY TV	455,110	304,767	27,221	123,122	72.9%	
<i>Total</i>	1,923,509	1,455,513	27,729	440,267	77.1%	1,325,350
<u>Administrative Services</u>						
CITY CLERK	435,245	362,709	8,825	63,711	85.4%	
ADMIN SVCS-ELECTIONS	300,000	196,225	67,292	36,483	87.8%	
HUMAN RESOURCES	1,197,982	858,213	17,646	322,123	73.1%	
ADMIN SVCS-EMPLOYEE DEVELOPMENT	14,447	3,735	-	10,712	25.9%	
<i>Total</i>	1,947,674	1,420,882	93,763	433,029	77.8%	1,170,150
<u>Finance</u>						
ADMINISTRATION	219,098	164,454	6,571	48,073	78.1%	
TREASURY	481,463	319,928	-	161,535	66.4%	
CASHIERING & COLLECTION	417,180	318,407	-	98,773	76.3%	
LICENSES & PERMITS	417,558	298,448	-	119,110	71.5%	
BUDGET MANAGEMENT	396,344	296,433	-	99,911	74.8%	
ACCOUNTING	476,344	354,868	26,030	95,446	80.0%	
PAYROLL	273,474	198,116	-	75,358	72.4%	
ACCOUNTS PAYABLE	207,832	156,775	-	51,057	75.4%	
CITY BILLING & CUSTOMER SERVICE	581,802	419,296	1,831	160,675	72.4%	
PURCHASING	659,344	503,066	1,165	155,113	76.5%	
CENTRAL STORES	160,010	124,488	333	35,189	78.0%	
MAIL SERVICES	102,301	77,221	333	24,747	75.8%	
<i>Total</i>	4,392,750	3,231,501	36,263	1,124,986	74.4%	3,097,346
<b>TOTAL GENERAL GOVERNMENT</b>	<b>10,939,769</b>	<b>8,117,298</b>	<b>166,589</b>	<b>2,655,883</b>	<b>75.7%</b>	<b>7,606,382</b>
<b>PUBLIC SAFETY</b>						
<u>Police</u>						
CHIEF'S STAFF	979,104	769,190	383	209,531	78.6%	
SUPPORT SERVICES	574,199	403,672	515	170,012	70.4%	
RECORDS	1,172,517	837,276	2,317	332,925	71.6%	
COMMUNITY SVCS	729,721	530,045	2,102	197,573	72.9%	
PROPERTY ROOM	165,159	98,806	-	66,353	59.8%	
TRNG/RECRUITMENT	405,269	396,087	9,422	(240)	100.1%	

**CITY OF SANTA BARBARA**  
**General Fund**  
**Interim Statement of Appropriations, Expenditures and Encumbrances**  
**For the Nine Months Ended March 31, 2012 (75% of Fiscal Year)**

	<u>Annual Budget</u>	<u>YTD Actual</u>	<u>Encum- brances</u>	<u>** Remaining Balance</u>	<u>YTD Expended and Encumbered</u>	<u>Previous YTD</u>
<b>PUBLIC SAFETY</b>						
<u>Police</u>						
RANGE	1,184,348	881,451	20,478	282,419	76.2%	
BEAT COORDINATORS	784,859	505,738	-	279,121	64.4%	
INFORMATION TECHNOLOGY	1,275,768	913,242	13,325	349,201	72.6%	
INVESTIGATIVE DIVISION	4,582,903	3,328,927	2,915	1,251,061	72.7%	
CRIME LAB	130,163	101,068	-	29,095	77.6%	
PATROL DIVISION	14,663,551	11,279,773	74,537	3,309,242	77.4%	
TRAFFIC	1,288,412	1,010,519	1,100	276,793	78.5%	
SPECIAL EVENTS	772,599	839,078	-	(66,479)	108.6%	
TACTICAL PATROL FORCE	1,324,561	907,159	-	417,402	68.5%	
STREET SWEEPING ENFORCEMENT	294,783	216,010	-	78,774	73.3%	
NIGHT LIFE ENFORCEMENT	297,965	207,324	-	90,641	69.6%	
PARKING ENFORCEMENT	931,552	640,920	27,800	262,832	71.8%	
CCC	2,361,140	1,644,335	604	716,201	69.7%	
ANIMAL CONTROL	613,570	420,967	1,793	190,809	68.9%	
<i>Total</i>	<u>34,532,143</u>	<u>25,933,426</u>	<u>157,291</u>	<u>8,441,426</u>	75.6%	<u>24,992,886</u>
<u>Fire</u>						
ADMINISTRATION	740,779	582,621	2,763	155,395	79.0%	
EMERGENCY SERVICES AND PUBLIC ED	246,838	178,951	-	67,887	72.5%	
PREVENTION	1,109,296	788,889	-	320,407	71.1%	
WILDLAND FIRE MITIGATION PROGRAM	172,505	123,936	13,280	35,289	79.5%	
OPERATIONS	17,119,140	12,711,405	63,290	4,344,445	74.6%	
ARFF	1,698,433	1,251,233	-	447,200	73.7%	
<i>Total</i>	<u>21,086,991</u>	<u>15,637,136</u>	<u>79,333</u>	<u>5,370,522</u>	74.5%	<u>16,236,164</u>
<b>TOTAL PUBLIC SAFETY</b>	<u>55,619,134</u>	<u>41,570,563</u>	<u>236,623</u>	<u>13,811,948</u>	75.2%	<u>41,229,050</u>
<b>PUBLIC WORKS</b>						
<u>Public Works</u>						
ADMINISTRATION	868,519	615,891	10,692	241,935	72.1%	
ENGINEERING SVCS	4,357,704	3,195,825	17,923	1,143,955	73.7%	
PUBLIC RT OF WAY MGMT	1,176,628	864,104	973	311,552	73.5%	
ENVIRONMENTAL PROGRAMS	421,105	208,256	147,039	65,810	84.4%	
<i>Total</i>	<u>6,823,956</u>	<u>4,884,076</u>	<u>176,627</u>	<u>1,763,252</u>	74.2%	<u>4,783,440</u>
<b>TOTAL PUBLIC WORKS</b>	<u>6,823,956</u>	<u>4,884,076</u>	<u>176,627</u>	<u>1,763,252</u>	74.2%	<u>4,783,440</u>
<b>COMMUNITY SERVICES</b>						
<u>Parks &amp; Recreation</u>						
PRGM MGMT & BUS SVCS	370,912	316,439	22	54,452	85.3%	
FACILITIES	731,720	536,954	11,585	183,181	75.0%	
YOUTH ACTIVITIES	743,003	528,846	3,567	210,590	71.7%	
SR CITIZENS	717,260	564,098	434	152,728	78.7%	

**CITY OF SANTA BARBARA**  
**General Fund**  
**Interim Statement of Appropriations, Expenditures and Encumbrances**  
**For the Nine Months Ended March 31, 2012 (75% of Fiscal Year)**

	Annual Budget	YTD Actual	Encum- brances	** Remaining Balance	YTD Expended and Encumbered	Previous YTD
<b>COMMUNITY SERVICES</b>						
<u>Parks &amp; Recreation</u>						
AQUATICS	1,040,683	821,842	36,780	182,061	82.5%	
SPORTS	423,214	331,602	9,948	81,664	80.7%	
TENNIS	224,714	157,504	-	67,210	70.1%	
NEIGHBORHOOD & OUTREACH SERV	980,833	732,289	3,299	245,245	75.0%	
ADMINISTRATION	522,889	401,753	-	121,136	76.8%	
PROJECT MANAGEMENT TEAM	222,476	180,110	-	42,366	81.0%	
BUSINESS SERVICES	299,201	171,651	14,176	113,374	62.1%	
FACILITY & PROJECT MGT	992,450	762,471	93	229,887	76.8%	
GROUNDS MANAGEMENT	4,119,025	2,931,531	161,228	1,026,266	75.1%	
FORESTRY	1,160,228	858,447	43,688	258,092	77.8%	
BEACH MAINTENANCE	146,160	90,135	14,861	41,165	71.8%	
<i>Total</i>	<u>12,694,768</u>	<u>9,385,672</u>	<u>299,680</u>	<u>3,009,416</u>	76.3%	<u>9,122,484</u>
<u>Library</u>						
ADMINISTRATION	420,294	309,342	-	110,952	73.6%	
PUBLIC SERVICES	1,828,065	1,406,622	700	420,743	77.0%	
SUPPORT SERVICES	1,784,128	1,133,676	105,017	545,435	69.4%	
<i>Total</i>	<u>4,032,487</u>	<u>2,849,640</u>	<u>105,717</u>	<u>1,077,130</u>	73.3%	<u>2,782,150</u>
<b>TOTAL COMMUNITY SERVICES</b>	<u>16,727,255</u>	<u>12,235,312</u>	<u>405,397</u>	<u>4,086,547</u>	75.6%	<u>11,904,634</u>
<b>COMMUNITY DEVELOPMENT</b>						
<u>Community Development</u>						
ADMINISTRATION	456,182	330,961	568	124,653	72.7%	
ECON DEV	52,667	34,100	-	18,567	64.7%	
CITY ARTS ADVISORY PROGRAM	427,260	427,260	-	-	100.0%	
HUMAN SVCS	855,862	599,035	197,446	59,381	93.1%	
RDA	715,653	470,398	-	245,255	65.7%	
RDA HSG DEV	611,074	400,085	-	210,989	65.5%	
LR PLANNING/STUDIES	826,558	539,004	15,331	272,223	67.1%	
DEV & DESIGN REVIEW	1,075,206	755,550	15,117	304,539	71.7%	
ZONING	1,245,146	844,274	2,710	398,163	68.0%	
DESIGN REV & HIST PRESERVATN	975,603	691,898	5,852	277,853	71.5%	
BLDG PERMITS	1,048,775	764,253	5,160	279,362	73.4%	
RECORDS & ARCHIVES	529,868	351,163	9,009	169,695	68.0%	
PLAN CK & COUNTER SRV	1,271,905	861,001	329	410,575	67.7%	
<i>Total</i>	<u>10,091,759</u>	<u>7,068,991</u>	<u>251,522</u>	<u>2,771,245</u>	72.5%	<u>7,268,394</u>
<b>TOTAL COMMUNITY DEVELOPMENT</b>	<u>10,091,759</u>	<u>7,068,991</u>	<u>251,522</u>	<u>2,771,245</u>	72.5%	<u>7,268,394</u>
<b>NON-DEPARTMENTAL</b>						
<u>Non-Departmental</u>						
DUES, MEMBERSHIPS, & LICENSES	22,272	21,933	-	339	98.5%	

**CITY OF SANTA BARBARA**  
**General Fund**  
**Interim Statement of Appropriations, Expenditures and Encumbrances**  
**For the Nine Months Ended March 31, 2012 (75% of Fiscal Year)**

	Annual Budget	YTD Actual	Encum- brances	** Remaining Balance	YTD Expended and Encumbered	Previous YTD
<b>NON-DEPARTMENTAL</b>						
<u>Non-Departmental</u>						
COMMUNITY PROMOTIONS	1,536,799	1,252,866	-	283,933	81.5%	
SPECIAL PROJECTS	381,073	247,501	-	133,572	64.9%	
TRANSFERS OUT	43,500	32,625	-	10,875	75.0%	
DEBT SERVICE TRANSFERS	349,983	338,594	-	11,389	96.7%	
CAPITAL OUTLAY TRANSFER	665,457	535,706	-	129,751	80.5%	
APPROP. RESERVE	414,429	-	-	414,429	0.0%	
<i>Total</i>	3,413,513	2,429,225	-	984,288	71.2%	2,229,308
<b>TOTAL NON-DEPARTMENTAL</b>	3,413,513	2,429,225	-	984,288	71.2%	2,229,308
<b>TOTAL EXPENDITURES</b>	103,615,386	76,305,464	1,236,758	26,073,164	74.8%	75,021,208

*\*\* The legal level of budgetary control is at the department level for the General Fund. Therefore, as long as the department as a whole is within budget, budgetary compliance has been achieved. The City actively monitors the budget status of each department and takes measures to address potential over budget situations before they occur.*

*For Enterprise and Internal Service Funds, the legal level of budgetary control is at the fund level. The City also monitors and addresses these fund types for potential over budget situations.*

**CITY OF SANTA BARBARA**  
**Special Revenue Funds**  
**Interim Statement of Revenues and Expenditures**  
**For the Nine Months Ended March 31, 2012 (75% of Fiscal Year)**

	<u>Annual Budget</u>	<u>YTD Actual</u>	<u>Encum- brances</u>	<u>Remaining Balance</u>	<u>Percent of Budget</u>
<b>TRAFFIC SAFETY FUND</b>					
Revenue	515,000	343,043	-	171,957	66.6%
Expenditures	515,000	343,043	-	171,957	66.6%
<i>Revenue Less Expenditures</i>	-	-	-	-	
<b>CREEK RESTORATION/WATER QUALITY IMPRVMT</b>					
Revenue	2,800,800	2,176,479	-	624,321	77.7%
Expenditures	3,545,725	2,124,018	379,862	1,041,845	70.6%
<i>Revenue Less Expenditures</i>	(744,925)	52,461	(379,862)	(417,524)	
<b>SOLID WASTE PROGRAM</b>					
Revenue	18,331,232	14,039,325	-	4,291,907	76.6%
Expenditures	19,129,869	13,755,736	362,418	5,011,716	73.8%
<i>Revenue Less Expenditures</i>	(798,637)	283,589	(362,418)	(719,809)	
<b>COMM.DEVELOPMENT BLOCK GRANT</b>					
Revenue	2,730,423	826,897	-	1,903,526	30.3%
Expenditures	2,730,423	1,226,049	356,522	1,147,852	58.0%
<i>Revenue Less Expenditures</i>	-	(399,152)	(356,522)	755,674	
<b>COUNTY LIBRARY</b>					
Revenue	1,944,769	1,212,134	-	732,635	62.3%
Expenditures	2,058,536	1,387,660	87,129	583,747	71.6%
<i>Revenue Less Expenditures</i>	(113,767)	(175,526)	(87,129)	148,888	
<b>STREETS FUND</b>					
Revenue	10,598,577	8,173,976	-	2,424,601	77.1%
Expenditures	14,646,871	8,039,415	1,396,807	5,210,649	64.4%
<i>Revenue Less Expenditures</i>	(4,048,294)	134,561	(1,396,807)	(2,786,048)	
<b>MEASURE A</b>					
Revenue	2,774,034	2,052,071	-	721,963	74.0%
Expenditures	3,335,145	2,006,590	793,185	535,370	83.9%
<i>Revenue Less Expenditures</i>	(561,111)	45,481	(793,185)	186,593	

**CITY OF SANTA BARBARA**  
**Interim Statement of Revenues and Expenses**  
**For the Nine Months Ended March 31, 2012 (75% of Fiscal Year)**

**WATER OPERATING FUND**

	<u>Annual Budget</u>	<u>YTD Actual</u>	<u>Encum- brances</u>	<u>Remaining Balance</u>	<u>Percent of Budget</u>	<u>Previous YTD</u>
<b>REVENUES</b>						
Water Sales - Metered	30,700,000	22,872,931	-	7,827,069	74.5%	20,858,216
Service Charges	450,192	650,765	-	(200,573)	144.6%	657,120
Cater JPA Treatment Charges	2,619,000	1,564,163	-	1,054,837	59.7%	2,326,679
Investment Income	791,800	523,016	-	268,784	66.1%	740,775
Miscellaneous	604,691	290,862	-	313,829	48.1%	505,859
Operating Transfers-In	3,002,133	379,126	-	2,623,007	12.6%	-
<b>TOTAL REVENUES</b>	<u>38,167,816</u>	<u>26,280,863</u>	<u>-</u>	<u>11,886,953</u>	<u>68.9%</u>	<u>25,088,648</u>
<b>EXPENSES</b>						
Salaries & Benefits	7,649,148	5,484,165	-	2,164,983	71.7%	5,413,321
Materials, Supplies & Services	9,996,116	4,936,904	1,797,900	3,261,312	67.4%	5,335,843
Special Projects	1,438,061	264,934	133,460	1,039,667	27.7%	167,276
Water Purchases	7,723,468	5,621,198	208,885	1,893,385	75.5%	5,036,484
Debt Service	4,831,189	3,264,453	-	1,566,736	67.6%	3,548,408
Capital Outlay Transfers	11,284,416	8,463,312	-	2,821,104	75.0%	2,512,276
Equipment	195,427	58,564	-	136,862	30.0%	61,338
Capitalized Fixed Assets	124,200	49,997	30,196	44,007	64.6%	6,285
Other	55,000	27,215	-	27,785	49.5%	26,843
Appropriated Reserve	150,000	-	-	150,000	0.0%	-
<b>TOTAL EXPENSES</b>	<u>43,447,024</u>	<u>28,170,742</u>	<u>2,170,441</u>	<u>13,105,841</u>	<u>69.8%</u>	<u>22,108,075</u>

NOTE - These figures reflect the operating fund only. Though the capital fund is excluded, the current year contribution from the operating fund is shown in the Capital Transfers.

**CITY OF SANTA BARBARA**  
**Interim Statement of Revenues and Expenses**  
**For the Nine Months Ended March 31, 2012 (75% of Fiscal Year)**

**WASTEWATER OPERATING FUND**

	<b>Annual Budget</b>	<b>YTD Actual</b>	<b>Encum- brances</b>	<b>Remaining Balance</b>	<b>Percent of Budget</b>	<b>Previous YTD</b>
<b>REVENUES</b>						
Service Charges	14,926,192	11,138,935	-	3,787,257	74.6%	10,409,703
Fees	493,222	617,912	-	(124,690)	125.3%	710,806
Investment Income	267,300	169,743	-	97,557	63.5%	221,586
Public Works	10,000	32,017	-	(22,017)	320.2%	30,377
Miscellaneous	25,000	23,391	-	1,609	93.6%	75,078
Operating Transfers-In	674,096	505,572	-	168,524	75.0%	-
<b>TOTAL REVENUES</b>	<b>16,395,810</b>	<b>12,487,571</b>	<b>-</b>	<b>3,908,239</b>	<b>76.2%</b>	<b>11,447,550</b>
<b>EXPENSES</b>						
Salaries & Benefits	5,148,257	3,725,805	-	1,422,452	72.4%	3,714,492
Materials, Supplies & Services	6,195,715	4,160,619	1,299,593	735,504	88.1%	3,878,643
Special Projects	100,000	2,104	-	97,896	2.1%	158,158
Debt Service	1,352,213	324,512	-	1,027,701	24.0%	334,388
Capital Outlay Transfers	4,592,559	3,444,419	-	1,148,140	75.0%	4,721,625
Equipment	98,044	31,789	44	66,211	32.5%	25,472
Capitalized Fixed Assets	26,000	5,605	10,192	10,203	60.8%	58,050
Other	5,000	1,000	-	4,000	20.0%	1,000
Appropriated Reserve	150,000	-	-	150,000	0.0%	-
<b>TOTAL EXPENSES</b>	<b>17,667,788</b>	<b>11,695,852</b>	<b>1,309,829</b>	<b>4,662,107</b>	<b>73.6%</b>	<b>12,891,828</b>

NOTE - These figures reflect the operating fund only. Though the capital fund is excluded, the current year contribution from the operating fund is shown in the Capital Transfers.

**CITY OF SANTA BARBARA**  
**Interim Statement of Revenues and Expenses**  
**For the Nine Months Ended March 31, 2012 (75% of Fiscal Year)**  
**DOWNTOWN PARKING**

	<u>Annual Budget</u>	<u>YTD Actual</u>	<u>Encum- brances</u>	<u>Remaining Balance</u>	<u>Percent of Budget</u>	<u>Previous YTD</u>
<b>REVENUES</b>						
Improvement Tax	840,000	689,567	-	150,433	82.1%	661,577
Parking Fees	5,662,166	4,594,652	-	1,067,514	81.1%	4,187,278
Investment Income	137,600	89,467	-	48,133	65.0%	114,037
Rents & Concessions	40,925	40,925	-	-	100.0%	23,740
Reimbursements	-	-	-	-	100.0%	4,598
Miscellaneous	1,500	12	-	1,488	0.8%	12,198
Operating Transfers-In	353,858	265,394	-	88,464	75.0%	32,625
<b>TOTAL REVENUES</b>	<u>7,036,049</u>	<u>5,680,015</u>	<u>-</u>	<u>1,356,034</u>	<u>80.7%</u>	<u>5,036,053</u>
<b>EXPENSES</b>						
Salaries & Benefits	3,799,707	2,840,414	-	959,293	74.8%	2,765,557
Materials, Supplies & Services	1,842,052	1,216,025	151,825	474,201	74.3%	1,078,923
Special Projects	574,522	406,251	31,620	136,650	76.2%	99,640
Transfers-Out	297,121	222,841	-	74,280	75.0%	234,466
Capital Outlay Transfers	1,043,270	782,452	-	260,818	75.0%	495,000
Equipment	25,760	3,437	5,980	16,343	36.6%	7,142
<b>TOTAL EXPENSES</b>	<u>7,582,431</u>	<u>5,471,420</u>	<u>189,426</u>	<u>1,921,585</u>	<u>74.7%</u>	<u>4,680,728</u>

**CITY OF SANTA BARBARA**  
**Interim Statement of Revenues and Expenses**  
**For the Nine Months Ended March 31, 2012 (75% of Fiscal Year)**  
**AIRPORT OPERATING FUND**

	<b>Annual Budget</b>	<b>YTD Actual</b>	<b>Encum- brances</b>	<b>Remaining Balance</b>	<b>Percent of Budget</b>	<b>Previous YTD</b>
<b>REVENUES</b>						
Leases - Commercial / Industrial	4,171,000	3,263,753	-	907,247	78.2%	3,239,068
Leases - Terminal	5,183,033	3,506,671	-	1,676,362	67.7%	3,725,524
Leases - Non-Commerical Aviation	1,361,600	1,120,835	-	240,765	82.3%	1,126,949
Leases - Commerical Aviation	3,465,000	2,264,210	-	1,200,790	65.3%	1,733,919
Investment Income	214,300	134,122	-	80,178	62.6%	177,421
Miscellaneous	185,052	235,011	-	(49,959)	127.0%	94,362
Operating Transfers-In	450,503	225,124	-	225,379	50.0%	-
<b>TOTAL REVENUES</b>	<b>15,030,488</b>	<b>10,749,726</b>	<b>-</b>	<b>4,280,762</b>	<b>71.5%</b>	<b>10,097,243</b>
<b>EXPENSES</b>						
Salaries & Benefits	5,001,631	3,735,152	-	1,266,479	74.7%	3,568,852
Materials, Supplies & Services	6,646,161	4,448,831	502,826	1,694,503	74.5%	4,375,900
Special Projects	941,298	511,757	-	429,541	54.4%	416,501
Transfers-Out	44,212	33,159	-	11,053	75.0%	23,287
Debt Service	1,113,099	-	-	1,113,099	0.0%	-
Capital Outlay Transfers	3,853,399	1,159,537	-	2,693,862	30.1%	412,500
Equipment	129,276	57,643	-	71,633	44.6%	15,737
Appropriated Reserve	181,613	-	-	181,613	0.0%	-
<b>TOTAL EXPENSES</b>	<b>17,910,688</b>	<b>9,946,080</b>	<b>502,826</b>	<b>7,461,782</b>	<b>58.3%</b>	<b>8,812,777</b>

NOTE - These figures reflect the operating fund only. Though the capital fund is excluded, the current year contribution from the operating fund is shown in the Capital Transfers.

**CITY OF SANTA BARBARA**  
**Interim Statement of Revenues and Expenses**  
**For the Nine Months Ended March 31, 2012 (75% of Fiscal Year)**

**GOLF COURSE FUND**

	<b>Annual Budget</b>	<b>YTD Actual</b>	<b>Encum- brances</b>	<b>Remaining Balance</b>	<b>Percent of Budget</b>	<b>Previous YTD</b>
<b>REVENUES</b>						
Fees & Card Sales	1,640,801	1,093,668	-	547,133	66.7%	1,093,851
Investment Income	9,900	7,658	-	2,242	77.4%	9,797
Rents & Concessions	302,322	212,817	-	89,505	70.4%	218,036
Miscellaneous	3,500	400	-	3,100	11.4%	4,435
Operating Transfers-In	103,623	77,717	-	25,906	75.0%	-
<b>TOTAL REVENUES</b>	<b>2,060,146</b>	<b>1,392,260</b>	<b>-</b>	<b>667,886</b>	<b>67.6%</b>	<b>1,326,119</b>
<b>EXPENSES</b>						
Salaries & Benefits	1,111,449	832,414	-	279,035	74.9%	837,636
Materials, Supplies & Services	547,478	345,833	95,422	106,223	80.6%	376,975
Special Projects	10,724	-	4,524	6,200	42.2%	300
Debt Service	230,294	180,294	-	50,000	78.3%	180,532
Capital Outlay Transfers	92,036	69,027	-	23,009	75.0%	52,500
Equipment	27,500	1,013	-	26,487	3.7%	2,597
Other	1,014	847	-	167	83.5%	847
Appropriated Reserve	45,375	-	-	45,375	0.0%	-
<b>TOTAL EXPENSES</b>	<b>2,065,870</b>	<b>1,429,428</b>	<b>99,946</b>	<b>536,496</b>	<b>74.0%</b>	<b>1,451,386</b>

**CITY OF SANTA BARBARA**  
**Interim Statement of Revenues and Expenses**  
**For the Nine Months Ended March 31, 2012 (75% of Fiscal Year)**

**INTRA-CITY SERVICE FUND**

	<b>Annual Budget</b>	<b>YTD Actual</b>	<b>Encum- brances</b>	<b>Remaining Balance</b>	<b>Percent of Budget</b>	<b>Previous YTD</b>
<b>REVENUES</b>						
Service charges	99,584	74,688	-	24,896	75.0%	-
Work Orders - Bldg Maint.	3,035,446	2,377,251	-	658,195	78.3%	2,351,538
Grants	617,472	542,409	-	75,063	87.8%	125,499
Service Charges	2,033,543	1,525,402	-	508,141	75.0%	1,299,424
Reimbursements	-	792	-	(792)	100.0%	-
Miscellaneous	360,000	6,388	-	353,612	1.8%	283
Operating Transfers-In	334,902	251,177	-	83,726	75.0%	-
<b>TOTAL REVENUES</b>	<b>6,480,947</b>	<b>4,778,107</b>	<b>-</b>	<b>1,702,840</b>	<b>73.7%</b>	<b>3,776,743</b>
<b>EXPENSES</b>						
Salaries & Benefits	3,107,626	2,254,170	-	853,456	72.5%	2,110,471
Materials, Supplies & Services	1,105,502	800,949	106,234	198,319	82.1%	714,118
Special Projects	1,680,989	1,111,080	227,705	342,204	79.6%	569,482
Equipment	15,000	1,755	345	12,901	14.0%	10,290
Capitalized Fixed Assets	774,595	468,218	212,596	93,780	87.9%	138,729
<b>TOTAL EXPENSES</b>	<b>6,683,711</b>	<b>4,636,171</b>	<b>546,880</b>	<b>1,500,661</b>	<b>77.5%</b>	<b>3,543,091</b>

**CITY OF SANTA BARBARA**  
**Interim Statement of Revenues and Expenses**  
**For the Nine Months Ended March 31, 2012 (75% of Fiscal Year)**

**FLEET REPLACEMENT FUND**

	<b>Annual Budget</b>	<b>YTD Actual</b>	<b>Encum- brances</b>	<b>Remaining Balance</b>	<b>Percent of Budget</b>	<b>Previous YTD</b>
<b>REVENUES</b>						
Vehicle Rental Charges	1,805,982	1,350,896	-	455,087	74.8%	1,343,570
Investment Income	149,700	103,102	-	46,598	68.9%	123,370
Rents & Concessions	224,401	168,301	-	56,100	75.0%	174,256
Miscellaneous	50,000	68,843	-	(18,843)	137.7%	46,289
<b>TOTAL REVENUES</b>	<b>2,230,083</b>	<b>1,691,141</b>	<b>-</b>	<b>538,942</b>	<b>75.8%</b>	<b>1,687,485</b>
<b>EXPENSES</b>						
Salaries & Benefits	158,537	122,901	-	35,636	77.5%	115,428
Materials, Supplies & Services	2,452	1,501	-	951	61.2%	1,420
Special Projects	300,000	-	-	300,000	0.0%	-
Capitalized Fixed Assets	1,041,657	261,270	179,685	600,703	42.3%	1,746,918
<b>TOTAL EXPENSES</b>	<b>1,502,646</b>	<b>385,673</b>	<b>179,685</b>	<b>937,289</b>	<b>37.6%</b>	<b>1,863,765</b>

**CITY OF SANTA BARBARA**  
**Interim Statement of Revenues and Expenses**  
**For the Nine Months Ended March 31, 2012 (75% of Fiscal Year)**

**FLEET MAINTENANCE FUND**

	<b>Annual Budget</b>	<b>YTD Actual</b>	<b>Encum- brances</b>	<b>Remaining Balance</b>	<b>Percent of Budget</b>	<b>Previous YTD</b>
<b>REVENUES</b>						
Vehicle Maintenance Charges	2,371,918	1,778,938	-	592,980	75.0%	1,777,063
Miscellaneous	60,000	28,702	-	31,298	47.8%	7,520
Operating Transfers-In	98,805	74,104	-	24,701	75.0%	-
<b>TOTAL REVENUES</b>	<b>2,530,723</b>	<b>1,881,744</b>	<b>-</b>	<b>648,979</b>	<b>74.4%</b>	<b>1,784,583</b>
<b>EXPENSES</b>						
Salaries & Benefits	1,147,349	877,828	-	269,521	76.5%	865,041
Materials, Supplies & Services	1,269,663	740,779	158,891	369,994	70.9%	797,502
Special Projects	60,000	22,325	24,779	12,896	78.5%	28,162
Equipment	5,000	-	-	5,000	0.0%	1,653
Capitalized Fixed Assets	-	-	500	(500)	100.0%	-
<b>TOTAL EXPENSES</b>	<b>2,482,012</b>	<b>1,640,932</b>	<b>184,170</b>	<b>656,910</b>	<b>73.5%</b>	<b>1,692,358</b>

**CITY OF SANTA BARBARA**  
**Interim Statement of Revenues and Expenses**  
**For the Nine Months Ended March 31, 2012 (75% of Fiscal Year)**

**SELF INSURANCE TRUST FUND**

	<b>** Annual Budget</b>	<b>YTD Actual</b>	<b>Encum- brances</b>	<b>Remaining Balance</b>	<b>Percent of Budget</b>	<b>Previous YTD</b>
<b>REVENUES</b>						
Insurance Premiums	2,547,084	1,910,313	-	636,771	75.0%	1,938,671
Workers' Compensation Premiums	2,500,000	1,875,000	-	625,000	75.0%	1,982,686
OSH Charges	182,894	-	-	182,894	0.0%	-
Investment Income	161,700	89,201	-	72,499	55.2%	134,856
Reimbursements	-	967	-	(967)	100.0%	316
Miscellaneous	-	2,933	-	(2,933)	100.0%	46,409
<b>TOTAL REVENUES</b>	<b>5,391,678</b>	<b>3,878,413</b>	<b>-</b>	<b>1,513,265</b>	<b>71.9%</b>	<b>4,102,938</b>
<b>EXPENSES</b>						
Salaries & Benefits	500,761	330,167	-	170,594	65.9%	297,899
Materials, Supplies & Services	4,860,238	3,609,345	179,717	1,071,176	78.0%	3,659,662
Special Projects	-	-	-	-	100.0%	100
Transfers-Out	3,694,328	2,770,463	-	923,865	75.0%	717,988
<b>TOTAL EXPENSES</b>	<b>9,055,327</b>	<b>6,709,974</b>	<b>179,717</b>	<b>2,165,636</b>	<b>76.1%</b>	<b>4,675,649</b>

*\*\* The Self Insurance Trust Fund is an internal service fund of the City, which accounts for the cost of providing workers' compensation, property and liability insurance as well as unemployment insurance and certain self-insured employee benefits on a city-wide basis. Internal Service Funds charge other funds for the cost of providing their specific services.*

**CITY OF SANTA BARBARA**  
**Interim Statement of Revenues and Expenses**  
**For the Nine Months Ended March 31, 2012 (75% of Fiscal Year)**

**INFORMATION SYSTEMS ICS FUND**

	<b>Annual Budget</b>	<b>YTD Actual</b>	<b>Encum- brances</b>	<b>Remaining Balance</b>	<b>Percent of Budget</b>	<b>Previous YTD</b>
<b>REVENUES</b>						
Service charges	2,286,395	1,714,795	-	571,600	75.0%	1,718,688
Miscellaneous	-	1,209	-	(1,209)	100.0%	-
Operating Transfers-In	19,740	14,805	-	4,935	75.0%	37,200
<b>TOTAL REVENUES</b>	<b>2,306,135</b>	<b>1,730,809</b>	<b>-</b>	<b>575,326</b>	<b>75.1%</b>	<b>1,755,888</b>
<b>EXPENSES</b>						
Salaries & Benefits	1,502,407	1,141,185	-	361,222	76.0%	1,136,857
Materials, Supplies & Services	553,174	435,370	103,712	14,091	97.5%	401,675
Special Projects	3,700	4,444	7,024	(7,767)	309.9%	4,049
Equipment	276,637	112,773	32,644	131,221	52.6%	159,673
Appropriated Reserve	11,432	-	-	11,432	0.0%	-
<b>TOTAL EXPENSES</b>	<b>2,347,350</b>	<b>1,693,772</b>	<b>143,380</b>	<b>510,199</b>	<b>78.3%</b>	<b>1,702,255</b>

**CITY OF SANTA BARBARA**  
**Interim Statement of Revenues and Expenses**  
**For the Nine Months Ended March 31, 2012 (75% of Fiscal Year)**

**WATERFRONT FUND**

	<b>Annual Budget</b>	<b>YTD Actual</b>	<b>Encum- brances</b>	<b>Remaining Balance</b>	<b>Percent of Budget</b>	<b>Previous YTD</b>
<b>REVENUES</b>						
Leases - Commercial	1,332,869	1,103,616	-	229,253	82.8%	1,016,501
Leases - Food Service	2,352,254	1,875,905	-	476,349	79.7%	1,768,181
Slip Rental Fees	3,998,521	2,979,257	-	1,019,264	74.5%	2,889,338
Visitors Fees	463,000	299,685	-	163,315	64.7%	336,147
Slip Transfer Fees	425,000	409,500	-	15,500	96.4%	336,975
Parking Revenue	1,911,450	1,499,118	-	412,332	78.4%	1,330,974
Wharf Parking	244,000	181,782	-	62,218	74.5%	162,694
Other Fees & Charges	380,911	277,320	-	103,591	72.8%	280,267
Investment Income	185,859	142,277	-	43,582	76.6%	167,136
Rents & Concessions	301,173	241,234	-	59,939	80.1%	250,913
Grants	-	-	-	-	100.0%	4,256
Miscellaneous	155,000	123,711	-	31,289	79.8%	98,666
Operating Transfers-In	453,481	340,111	-	113,370	75.0%	-
<b>TOTAL REVENUES</b>	<b>12,203,518</b>	<b>9,473,515</b>	<b>-</b>	<b>2,730,003</b>	<b>77.6%</b>	<b>8,642,049</b>
<b>EXPENSES</b>						
Salaries & Benefits	5,461,051	4,172,823	-	1,288,228	76.4%	4,146,133
Materials, Supplies & Services	3,455,120	2,386,485	596,641	471,994	86.3%	2,286,754
Special Projects	137,020	98,051	-	38,969	71.6%	80,122
Debt Service	1,776,789	1,051,353	-	725,436	59.2%	1,042,388
Capital Outlay Transfers	934,483	700,862	-	233,621	75.0%	727,021
Equipment	117,500	56,471	2,843	58,187	50.5%	23,805
Capitalized Fixed Assets	50,000	-	42,345	7,655	84.7%	-
Other	-	2,540	-	(2,540)	100.0%	2,540
Appropriated Reserve	50,000	-	-	50,000	0.0%	-
<b>TOTAL EXPENSES</b>	<b>11,981,963</b>	<b>8,468,585</b>	<b>641,829</b>	<b>2,871,549</b>	<b>76.0%</b>	<b>8,308,763</b>

NOTE - These figures reflect the operating fund only. Though the capital fund is excluded, the current year contribution from the operating fund is shown in the Capital Transfers.

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**General Fund Revenues**

The table below summarizes General Fund revenues for the nine months ended March 31, 2012. For interim financial statement purposes, revenues are reported on the cash basis (i.e. when the funds are received). The table below includes the budgeted totals as well as the year-to-date (YTD) budget, which for tax revenues, franchise fees, and fees & charges has been seasonally adjusted based on a 3-year average of collections through the same period. Because tax revenues are not collected evenly throughout the year, adjusting the year-to-date budget to reflect the unique collection pattern of each type of tax revenue allows for a more meaningful comparison to year-to-date results. For all other revenues, the Year-to-Date Budget column represents 75% (9 months out of the 12 elapsed) of the annual budget column. Unlike tax revenues, these revenues tend to be collected more evenly throughout the year.

<b>Summary of Revenues For the Nine Months Ended March 31, 2012 GENERAL FUND</b>								
	<b>Current Year Analysis</b>					<b>Prior Year Analysis</b>		
	<b>Annual Budget</b>	<b>YTD Budget *</b>	<b>YTD Actual</b>	<b>YTD Variance</b>	<b>YTD Percent Rec'd</b>	<b>3-Year Average Bench- mark</b>	<b>Prior Year YTD Actual</b>	<b>Variance Prior Yr To Current Yr</b>
Sales & Use Tax	\$ 17,949,013	\$12,680,978	\$13,114,287	\$ 433,309	73.06%	70.65%	\$ 12,277,728	6.8%
Property Tax	23,063,000	12,767,677	12,804,564	36,887	55.52%	55.36%	12,726,570	0.6%
UUT	7,144,500	5,354,803	5,368,565	13,762	75.14%	74.95%	5,243,082	2.4%
TOT	13,018,252	10,059,203	10,268,916	209,713	78.88%	77.27%	9,348,110	9.9%
Bus License	2,229,800	1,754,407	1,756,821	2,414	78.79%	78.68%	1,747,967	0.5%
Prop Trans Tax	410,000	313,978	273,771	(40,207)	66.77%	76.58%	286,103	-4.3%
Total Taxes	63,814,565	42,931,045	43,586,924	655,879	68.30%	67.27%	41,629,560	4.7%
License & Permits	182,900	137,175	162,057	24,882	88.60%	75.00%	145,420	11.4%
Fines & Forfeitures	2,927,016	2,195,262	2,116,536	(78,726)	72.31%	75.00%	2,227,696	-5.0%
Franchise Fee	3,593,200	2,741,252	2,523,299	(217,953)	70.22%	76.29%	2,570,057	-1.8%
Use of Money & Pro	1,138,779	854,084	849,131	(4,953)	74.57%	75.00%	901,797	-5.8%
Intergovernmental	502,650	376,988	169,356	(207,632)	33.69%	75.00%	679,565	-75.1%
Fees & Charges	20,348,725	14,794,541	14,607,853	(186,683)	71.79%	72.71%	14,513,427	0.7%
Miscellaneous	9,360,886	7,020,665	7,372,525	351,861	78.76%	75.00%	7,061,276	4.4%
Total Other	38,054,156	28,119,966	27,800,757	(319,204)	73.06%		28,099,238	-1.1%
Subtotal	101,868,721	71,051,011	71,387,681	336,675			69,728,798	
Antic. Year-End Var	1,200,000	900,000	-	(900,000)	0.00%	75.00%	-	0.0%
<b>Total Revenues</b>	<b>\$ 103,068,721</b>	<b>\$71,951,011</b>	<b>\$71,387,681</b>	<b>\$ (563,325)</b>	69.26%	69.81%	<b>\$ 69,728,798</b>	

\* YTD Budget for Taxes is calculated based on a 3-year average of collections for each revenue source; for all other revenues, YTD Budget is calculated on a straight-line basis based on the number of months elapsed.

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The local economy is improving, and cash receipts of major tax revenues are ahead of the 3-year average collection rate at mid-year. Key revenues and significant variances are discussed below.

**Sales and Use Taxes**

Sales tax revenue for the first quarter was about \$433,000 above the YTD budget on a cash basis. However, while representing three quarterly payments year-to-date, the revenues received through March 31, 2012 provide information for the growth in sales tax revenues earned through the quarter ended December 31, 2012. For the first two quarters of the fiscal year (which includes retail sales during the holiday season), has grown 9.7% over the same period of the prior year. Based on these results, sales tax is projected to be \$18.77 million by the end of the fiscal year, resulting in a 6.8% overall growth over last year.

**Property Tax**

Property tax revenue was above the YTD budget by \$36,000. However, with information from the County on the secured property tax allocation we will receive this fiscal year, secured property tax revenues will fall short of budget by approximately \$72,000. Also, airplane and supplemental property taxes are expected be lower than budget based on year-to-date payments. Based on current projections, overall property tax revenues are projected to be \$170,000 below the adopted budget.

**Transient Occupancy Tax**

TOT revenue was \$209,000 above the YTD budget at March 31. Overall year-to-date, this revenue has grown 10.1% over the prior year. The results are encouraging as we head into the spring and summer months when monthly TOT collections are much higher. Based on most current results, TOT is projected to be \$13.5 million by the end of the fiscal year, nearly \$500,000 above the amended budget.

**Franchise Fees**

Franchise fees are reported at \$218,000 below the YTD Budget. However, this is due to the timing of receipts of cable franchise fees from Cox Communications. In previous years, the City received cable franchise fees on a monthly basis. However, subsequent to Cox acquiring a State Video Franchise in December 2010, these receipts are now remitted to the City on a quarterly basis, as allowed under the State video franchising law (DIVCA). Franchise fees are projected to be 2.5% higher than the prior year by the end of the fiscal year.

**Intergovernmental**

Intergovernmental revenue was approximately \$207,000 below the YTD Budget. The variance is attributed to mutual aid reimbursements being lower than projected. These revenues are generated when the Fire Department provides mutual aid assistance to other locations throughout the state; the City is reimbursed for actual costs plus an overhead factor. The Fire Department budgeted \$400,000 in reimbursements, and is projecting a shortfall of about \$200,000. Additionally, the reimbursement of Community Development payroll costs from the

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former Redevelopment Agency will be lower than budget by approximately \$91,000 due to the statewide elimination of redevelopment agencies in January 2012.

**Fees & Service Charges**

Overall, fees and service charges were about \$186,000 under the YTD budget. The table on the next below provides more details on fees and service charges by Department. The more significant variances are also discussed.

<b>Fees and Service Charges General Fund For the Nine Months Ended March 31, 2012</b>								
Department	Annual Budget	YTD Budget	YTD Actual	Budget Variance	% Rec'd YTD	Prior Year YTD	Prior Year Variance	Percent Variance
Finance	\$ 860,000	\$ 630,036	\$ 629,069	\$ (967)	73.1%	\$ 637,547	\$ (8,478)	-1.3%
Community Dev	4,525,570	3,376,980	3,062,282	(314,698)	67.7%	3,559,603	(497,321)	-14.0%
Parks & Recreation	2,274,257	1,415,498	1,604,067	188,569	70.5%	1,421,732	182,335	12.8%
Public Safety	499,673	363,212	439,269	76,057	87.9%	335,656	103,613	30.9%
Public Works	5,286,083	3,968,791	3,832,541	(136,250)	72.5%	3,697,659	134,882	3.6%
Library	675,575	640,242	641,694	1,452	95.0%	732,883	(91,189)	-12.4%
Inter-Fund Charges	6,227,567	4,399,776	4,398,931	(845)	70.6%	4,128,347	270,584	6.6%
<b>Total</b>	<b>\$ 20,348,725</b>	<b>\$ 14,794,536</b>	<b>\$ 14,607,853</b>	<b>\$ (186,683)</b>	<b>71.8%</b>	<b>\$ 14,513,427</b>	<b>\$ 94,426</b>	<b>0.7%</b>

Community Development revenues are \$314,000 below the YTD budget, due to expected shortfalls in both Planning and Building Permit revenues. The Planning Division has seen fewer projects than anticipated this year, due to slow recovery of local development activity after the recession. Building permits are expected to fall short of budget at year-end, also due to fewer projects. In addition, the payroll reimbursement from the former Redevelopment Agency to the

Parks & Recreation revenues are \$188,000 above the YTD budget. The revenue increase is primarily due to higher recreation program registrations, and facility and park rentals (particularly in the renovated Carrillo Recreation Center).

Public Works fee revenue is \$136,000 under the YTD budget. Engineering hours billed to capital projects did not meet staff projections during the first two quarters of the fiscal year due to staffing shortages. However, based on current full staffing levels, it appears these revenues may achieve projections by year-end. Land development revenues have also lagged in the current fiscal year, contributing to the variance.

**Anticipated Year-End Variance**

It is important to note that the table on page 1 includes \$1,200,000 in budgeted revenue variances through March 31, 2012 associated with anticipated year-end expenditure savings. The Anticipated Year-End Variance is roughly equal to 1.2% of budgeted operating expenditures in the General Fund and represents what staff projected in favorable expenditure variances (i.e. expenditures *under* budget) for the year. As is the case each year, the

***Fiscal Year 2012 Interim Financial Statements  
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Anticipated Year-End Variance budgeted will not reflect any actual revenues, but rather favorable variances in expenditures by year-end.

**General Fund Expenditures**

The table below summarizes the General Fund budget and year-to-date expenditures through March 31, 2012. The "Adjusted Annual Budget" column represents the adopted budget, appropriation carryovers from the prior year, and any supplemental appropriations approved by Council in the current year. The year-to-date budget column (labeled "YTD Budget"), as shown in the table below, has been seasonally adjusted based on a 3-year average of expenditures, in order to adjust for expenditures that occur during certain times of the year such as debt service, summer recreation programs and other one-time expenditures. The table includes actual expenditures without encumbrances, and another column for the variance including encumbrances because the inclusion of encumbrances can significantly distort the analysis of budgeted and actual expenditures. Outstanding encumbrances include appropriations that were carried forward from prior year as part of the appropriation carryovers and contracts or blanket purchase orders that have been added in the current year, but are expected to be spent. The following discussion and analysis does not include the impact of encumbrances.

The amended YTD budget of \$76.6 million compared to actual expenditures of \$76.3 million, resulted in a favorable variance of \$0.3 million through the first nine months of the fiscal year. A discussion of significant variances by department follows.

<b>SUMMARY OF EXPENDITURES GENERAL FUND For the Nine Months Ended March 31, 2012</b>							
<b>Department</b>	<b>Adjusted Annual Budget</b>	<b>YTD Budget</b>	<b>YTD Actual</b>	<b>YTD Variance Without Encumbrance</b>	<b>Encum- brance</b>	<b>YTD Var. With Encumb Favorable (Unfavorable)</b>	
						<b>\$</b>	<b>%</b>
Mayor & Council	\$ 725,196	\$ 535,050	\$ 536,178	\$ (1,128)	\$ 508	\$ (1,636)	-0.2%
City Attorney	1,950,640	1,481,121	1,473,223	7,898	8,325	(427)	0.0%
City Administrator	1,923,509	1,402,430	1,455,513	(53,083)	27,729	(80,812)	-4.2%
Administrative Svcs	1,947,674	1,380,317	1,420,882	(40,565)	93,763	(134,328)	-6.9%
Finance	4,392,750	3,266,888	3,231,501	35,387	36,263	(876)	0.0%
Police	34,532,143	26,013,063	25,933,426	79,637	157,291	(77,654)	-0.2%
Fire	21,086,991	15,714,026	15,637,136	76,890	79,333	(2,443)	0.0%
Public Works	6,823,956	4,929,626	4,884,076	97,524	176,627	(131,077)	-1.9%
Parks & Recreation	12,694,768	9,382,703	9,385,672	(2,969)	299,680	(302,649)	-2.4%
Library	4,032,487	2,834,051	2,849,640	(15,589)	105,717	(121,306)	-3.0%
Community Dev	10,091,759	7,200,470	7,068,991	131,479	251,522	(120,043)	-1.2%
Comm Promotion	3,413,513	2,425,359	2,429,225	(3,866)	-	(3,866)	-0.1%
Total	<u>\$ 103,615,386</u>	<u>\$ 76,565,104</u>	<u>\$ 76,305,464</u>	<u>\$ 311,615</u>	<u>\$ 1,236,758</u>	<u>\$ (977,117)</u>	<u>-0.9%</u>
<b>% of annual budget</b>		<b>73.9%</b>	<b>73.6%</b>	<b>0.3%</b>	<b>1.2%</b>	<b>-0.9%</b>	

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**City Administrator** expenditures are over the YTD budget mostly due to costs associated with the retirement of a department employee. At the time of retirement, the employee received payment for all vacation and compensatory leave balances on the books. In addition, the employee was eligible for the City annuity benefit (comparable to the PERS benefit that provides service credit for sick leave) that caused one-time costs. To cover these expenditures, additional appropriations of \$48,450 will be needed.

**Administrative Services** expenditures are over the YTD budget by about \$40,000. Most of the variance is due to election costs that were paid during the first part of the fiscal year, thereby front loading actual expenditures. It is anticipated expenditures will be within budget by year-end.

**Library** expenditures are slightly over the YTD budget. Most of the variance is due to higher facility maintenance costs associated with repairs and re-carpeting of library facilities. It is anticipated expenditures will be within budget by year-end.

**Community Development** expenditures are \$131,000 under the YTD budget. Most of the variance is due to position vacancies during the year, some which are being covered with part-time personnel.

### **Enterprise Fund Revenues and Expenses**

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Unlike the General Fund, which relies primarily on taxes to subsidize programs and services, Enterprise Fund operations are financed primarily from user fees and other non-tax revenues. The table below summarizes Enterprise Fund revenues through March 31, 2012, with a comparison to budget and prior year. Note that the "YTD Budget" column has been calculated based on a 3-year average collection rate through March 31. This rate, which is shown as a percentage in the "3 Year Average" column, has been applied to the annual budget amount to arrive at the Year-to-Date Budget. This approach is used in recognition that enterprise fund revenues, like General Fund tax revenues, are seasonally affected and are not necessarily received evenly throughout the year.

Enterprise fund expenses through March 31, 2012, with a comparison to budget and prior year, are also summarized in the table on the next page. The "YTD Budget" column is based on a three-year average, in order to adjust for seasonal expenses such as debt service payments. The expenses shown in the table do not include outstanding encumbrances at March 31; inclusion of encumbrances can significantly distort the analysis of budgeted and actual expenditures. Outstanding encumbrances include appropriations that were carried forward from prior year as part of the appropriation carryovers and contracts or blanket purchase orders that have been added in the current year but are expected to be spent over the coming months.

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<b>SUMMARY OF REVENUES &amp; EXPENSES</b>								
<b>Nine Months Ended March 31, 2012</b>								
<b>ENTERPRISE FUNDS</b>								
	<b>Current Year Analysis</b>						<b>Prior Year Analysis</b>	
	<b>Annual Budget</b>	<b>YTD Budget *</b>	<b>YTD Actual</b>	<b>YTD Variance</b>	<b>YTD %</b>	<b>3 Year Avg</b>	<b>YTD Actual</b>	<b>% Variance</b>
<b>Water Fund</b>								
Revenues	\$ 38,167,816	\$ 27,664,033	\$ 26,280,863	\$ (1,383,170)	68.9%	72.5%	\$ 25,088,648	4.8%
Expenses	43,447,024	29,722,109	28,170,742	1,551,367	64.8%	68.4%	22,108,075	27.4%
<b>Wastewater Fund</b>								
Revenues	16,395,810	12,406,709	12,487,571	80,862	76.2%	75.7%	11,447,550	9.1%
Expenses	17,667,788	12,408,088	11,695,852	712,236	66.2%	70.2%	12,891,828	-9.3%
<b>Downtown Parking Fund</b>								
Revenues	7,036,049	5,420,572	5,680,015	259,443	80.7%	77.0%	5,036,053	12.8%
Expenses	7,582,431	5,530,625	5,471,420	59,205	72.2%	72.9%	4,680,728	16.9%
<b>Airport Fund</b>								
Revenues	15,030,488	11,277,375	10,749,726	(527,649)	71.5%	75.0%	10,097,243	6.5%
Expenses	17,910,688	11,851,502	9,946,080	1,905,422	55.5%	66.2%	8,812,777	12.9%
<b>Golf Fund</b>								
Revenues	2,060,146	1,332,090	1,392,260	60,170	67.6%	64.7%	1,326,119	5.0%
Expenses	2,065,870	1,495,896	1,429,428	66,468	69.2%	72.4%	1,451,386	-1.5%
<b>Waterfront Fund</b>								
Revenues	12,203,518	9,227,080	9,473,515	246,435	77.6%	75.6%	8,642,049	9.6%
Expenses	11,981,963	8,740,842	8,468,585	272,257	70.7%	73.0%	8,308,763	1.9%
* The YTD Budget column has been calculated based on a 3-year average of collections for revenues, and of payments made for expenses through March 31, which has been applied to the annual budget.								

The following discussion highlights some of the more significant revenue and expense variances of the enterprise funds, in relation to budget or prior year.

### **Water Fund**

Water Fund revenues were approximately \$1.4 million below the year-to-date budget as of March 31. The shortfall is mostly attributable to a reduction in water sales; however, as a result of the dry winter, the budget gap may decrease by the end of the fiscal year.

Expenses for the Water Fund are under the YTD budget by \$1.6 million. The variance is due to lower water production costs that have also caused savings in water treatment chemicals and supplies, as well as energy costs. The decrease in expenses will offset any revenue shortfall.

### **Wastewater Fund**

Wastewater Fund revenues are in line with the YTD budget. Wastewater Fund expenses are about \$0.7 million below the YTD budget. The variance is primarily due to lower expenses in materials, supplies and services, which are expended throughout the year as needed.

### **Downtown Parking**

Downtown Parking Fund revenues are \$259,000 over the YTD budget. Staff has found the monthly parking program (particularly in the Granada Garage) to be very popular among larger employers in the area. Expenses are in line with the approved budget.

### **Airport Fund**

Airport Fund revenues are about \$0.5 million below the YTD budget at March 31. Passenger traffic has decreased in the current year, resulting in negative impacts to parking revenues.

Expenses are \$1.9 million below the YTD budget. Most of the variance is due to upcoming debt service that will be funded in June and personnel cost savings due to position vacancies in the Patrol, Marketing, and Maintenance programs. Some of the vacancies are being covered with existing employees working overtime and part-time personnel.

### **Golf Fund**

Revenues have improved due to good golf course conditions and favorable weather. Golf Fund expenses were slightly below the YTD budget at March 31, and staff anticipates savings from unfilled positions and the deferral of certain purchases budgeted in the current year.

### **Waterfront Fund**

Revenues are above the YTD budget mostly due to parking revenue at the Harbor West lot being higher than the prior year due to the installation of self-pay parking stations that accept credit cards. Marina management revenue is also higher due to an increase in slip transfers. As for expenses, they are on track to stay within the approved budget.

**City of Santa Barbara**  
**Interim Financial Statements for the Nine Months Ended March 31, 2012**  
**Proposed Budget Adjustments**

	<u>Increase (Decrease) in Appropriations</u>	<u>Increase (Decrease) in Estimated Revenues</u>	<u>Addition to (Use of) Fund Balance</u>
<b>GENERAL FUND</b>			
<b>City Administrator</b>			
Vacation Cash Out	\$ 10,594	\$ -	\$ (10,594)
Comp Time Cash Out	8,126	-	(8,126)
Benefits- Retirement	29,730	-	(29,730)
<b>General Government</b>			
Appropriated Reserve	(48,450)	-	48,450
<b>Fire Department</b>			
Salary and Benefits	(48,324)	-	48,324
Transfer to Facilities Maintenance Fund	48,324	-	(48,324)
<b>Parks and Recreation</b>			
Park and Facility Rentals	-	20,000	20,000
Activity Registrations	-	60,000	60,000
Rental Facilities Equipment Replacement	53,500	-	(53,500)
Facilities Maintenance	26,500	-	(26,500)
Reimbursements	-	20,927	20,927
Salaries- Hourly	20,927	-	(20,927)
<b>Total General Fund</b>	<u>\$ 100,927</u>	<u>\$ 100,927</u>	<u>\$ -</u>
<b>SPECIAL REVENUE FUNDS</b>			
<b>Tea Fire Disaster Relief Mitigation Fund</b>			
FEMA Reimbursements	\$ -	\$ 42,000	\$ 42,000
Motor Vehicles	42,000	-	(42,000)
<b>Total Tea Fire Disaster Relief Mitigation Fund</b>	<u>\$ 42,000</u>	<u>\$ 42,000</u>	<u>\$ -</u>
<b>Streets Fund</b>			
101 Operational Improvement Project	\$ (50,000)	\$ -	\$ 50,000
Lower Mission Creek	30,000	-	(30,000)
Sycamore Creek Channel Improvements	20,000	-	(20,000)
<b>Total Streets Fund</b>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ -</u>
<b>ENTERPRISE FUNDS</b>			
<b>Airport Funds</b>			
Transfer In from Airport Grants Fund	\$ -	\$ 7,695	\$ 7,695
Transfer Out to Airport Capital Fund	7,695	-	(7,695)
<b>Total Airport Funds</b>	<u>\$ 7,695</u>	<u>\$ 7,695</u>	<u>\$ -</u>
<b>INTERNAL SERVICE FUNDS</b>			
<b>Facilities Maintenance Fund</b>			
Federal Grants	\$ -	\$ 193,292	\$ 193,292
Transfers In (from General Fund Fire Department)	-	48,324	48,324
Diesel Exhaust Extraction System	275,858	-	(275,858)
<b>Total Facilities Maintenance Fund</b>	<u>\$ 275,858</u>	<u>\$ 241,616</u>	<u>\$ (34,242)</u>